

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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SECRET  
03 AL**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Fierce &amp; Isakowitz</b>			
2. Address: <input type="checkbox"/> Check if different than previously reported <b>600 New Hampshire Avenue, NW, Suite 1000</b>			
3. Principal Place of Business (if different from line 2) <b>Washington</b> <b>D.C. 20037</b> City: State/zip (or Country)			
4. Contact Name <b>Mark Isakowitz</b>	Telephone <b>(202) 333-8667</b>	E-mail (optional)	5. Senate ID # <b>44812-51</b>
7. Client Name <input type="checkbox"/> Self <b>Health Insurance Association of America</b>			6. House ID # <b>31507006</b>

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-December 31) 9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_11. No Lobbying **INCOME OR EXPENSES** Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was:	<b>EXPENSES</b> relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>80,000.00</u> Income (nearest \$20,000)	\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of
	<input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition
	<input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033 Internal Revenue Code
	<input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) Internal Revenue Code

Signature Mark Isakowitz Date 08/11/03

Printed Name and Title Mark Isakowitz, President

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Registrant Name Fierce & Isakowitz Client Name Health Insurance Association of America

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Medicare  
Patient Bill of Rights  
Privacy Regulations

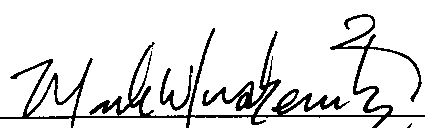
17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate  
White House  
Department of Health and Human Services

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Mark Isakowitz, Don Fierce, Kirk Blalock, Katie Braden,	
Diane Moery, Samantha Poole,	
Kate Hull	
Mike Chappell	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 08/11/03

Printed Name and Title Mark Isakowitz, President

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