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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Kessler & Associates, Inc.	
2. Address <input type="checkbox"/> Check if different than previously reported: 510 11 <sup>th</sup> St., SE	
3. Principal Place of Business (if different from line 2): City: Washington, DC State/Zip (or Country): 20003	
4. Contact Name Daria Tomes	Telephone: 202-547-6808 E-mail (optional): S. Senate ID # 21506-48
7. Client Name <input checked="" type="checkbox"/> Self Burlington Northern Santa Fe Corporation	6. House ID # 30748001

8. Year: 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date: No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> \$ 60,000  <small>(Income (nearest \$20,000))</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> \$   <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD: Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only.</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature: Daria Tomes

Printed Name and Title: Daria Tomes, Deputy Director of Communications

Registrant Name Kessler & Associates, Inc. Client Name Burlington Northern Santa Fe Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues  
HR 2488; Title XIII, Section 1322 (House), Section 1101 (Senate amendment)  
Repeal of the Diesel Fuel Deficit Reduction Tax

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Billy Lee Evans		<input type="checkbox"/>
Richard Kessler		<input type="checkbox"/>
James Musser		<input type="checkbox"/>
Michael Bartlett		<input type="checkbox"/>
Eugene Patrone	Leg. Director to Rep. Fossella (R-NY)	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature: *Darla M. Tomes* Date: 1/19/00  
Printed Name and Title: Darla M. Tomes, Deputy Director of Communications