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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Financial Executives International</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>1325 G Street, NW Suite 1020 Washington, DC 20005</b>			
3. Principal Place of Business (if different from line 2) <b>Florham Park, NJ 07932</b> City: _____ State/zip (or Country) _____			
4. Contact Name <b>Sherri Thomas</b>	Telephone <b>(202) 626-7808</b>	E-mail (optional) <b>sthomas@fei.org</b>	5. Senate ID # <del>01505000</del> <b>14520</b>
7. Client Name <input checked="" type="checkbox"/> Self <b>N/A</b>			6. House ID # <b>31509000</b>

**TYPE OF REPORT** 8. Year **2003** Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p align="center"><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ <u>140,000.00</u> Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature *Grace C. [Signature]* Date **January 14, 2004**

Printed Name and Title

Grace L. Hinchman, Senior Vice President

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LD-2 (REV. 4/03)

PAGE 1 of \_

Registrant Name Financial Executives International Client Name N/A

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**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, client or affiliated organization

Signature Grace L. Hinchman Date 1/14/04



00000440527

Registrant Name Financial Executives International Client Name N/A

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- Domestic & International Tax Legislation
- SEC Appropriations
- Accounting Standards (FASB & IASB)
- Implementation of Sarbanes/Oxley Act
- Corporate Tax Issues
- Individual/Subchapters and Partnership Tax Issues
- Stock Options Accounting
- Pension Reform

17. House(s) of Congress and Federal agencies contacted  Check if None

- US House of Representatives
- US Senate
- IRS
- US Treasury
- SEC
- US State Department

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Grace Hinchman	Senior Vice President
R. Mark Prysock	Director Public Affairs & General Counsel
Robert (Bob) Shepler	Director Federal Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Grace L. Hinchman Date 1/14/04



Registrant Name Financial Executives International Client Name N/A

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code ACC (one per page)

16. Specific lobbying issues

Stock Options Legislation  
Accounting Standards (FASB & IASB)  
Implementation of Sarbanes/Oxley Act

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate  
US Treasury  
US Labor Department  
SEC  
Justice Department

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Grace L. Hinchman	Senior Vice President
R. Mark Prysock	Director of Public Affairs & General Counsel
Robert (Bob) Shepler	Director, Federal Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Grace L. Hinchman Date 1/14/04

Printed Name and Title Grace L. Hinchman Senior Vice President



00000440529

Registrant Name Financial Executives International Client Name N/A

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

Service Acquisition Reform  
Price-based acquisitions  
Recovery audit  
Relocation costs  
Travel costs

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate  
Department of Defense  
Office of Federal Procurement Policy  
DFAS  
DCMC

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
R. Mark Prysock	Director of Public Affairs & General Counsel

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Grace L. Hirschman Date 1/14/04

Printed Name and Title Grace Hirschman, Senior Vice President



00000440530

Registrant Name Financial Executives International Client Name N/A

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code RET (one per page)

16. Specific lobbying issues

Stock Options Accounting  
Pension Reform  
Cash Balance & Retirement Plans  
Social Security  
401K  
ESOPS  
Bankruptcy Reform  
Pension Accounting

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate  
IRS  
US Treasury  
Department of Labor

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Robert (Bob) Shepler	Director, Public Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Grace L. Hinchman* Date 1/14/04







00000440532

Registrant Name Financial Executives International Client Name N/A

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific lobbying issues

Bankruptcy reform

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate  
IRS  
US Treasury  
SEC  
Justice Department

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Robert (Bob) Shepler	Director, Public Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date 1/14/04



Registrant Name Financial Executives International Client Name N/A

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

Medicare & Medicaid

17. House(s) of Congress and Federal agencies contacted  Check if None

US House of Representatives  
US Senate  
HHS  
Center for Medical Services

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Robert (Bob) Shepler	Director, Public Affairs

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Grace L. Hinchman Date 1/14/04





