





FROM: HRL

Set

BY:

DATE:

APP

GENERAL LOBBYING ISSUE AREAS: Select those from the following list that most closely the client's lobbying issue areas. Enter the corresponding codes on line 15.

- |     |   |     |   |
|-----|---|-----|---|
| AOC | Accounting                                    | HOU | Housing                                       |
| ADV | Advertising                                   | IMM | Immigration                                   |
| AER | Aerospace                                     | IND | Indian/Native American Affairs                |
| AGR | Agriculture                                   | INS | Insurance                                     |
| ALC | Alcohol & Drug Abuse                          | LBR | Labor Issues/Antitrust/Workplace              |
| ANI | Animals                                       | LAW | Law Enforcement/Crime/Criminal Justice        |
| APP | Apparel/Clothing Industry/Textiles            | MAN | Manufacturing                                 |
| ART | Arts/Entertainment                            | MAR | Marine/Maritime/Boating/Fisheries             |
| AUT | Automotive Industry                           | MIA | Media (Information/Publishing)                |
| AVI | Aviation/Aircraft/Airlines                    | MED | Medical/Disease Research/Clinical Labs        |
| BAN | Banking                                       | MMM | Medicare/Medicaid                             |
| BNK | Bankruptcy                                    | MON | Minting/Money/Gold Standard                   |
| BBV | Beverage Industry                             | NAT | Natural Resources                             |
| BUD | Budget/Appropriations                         | PHA | Pharmacy                                      |
| CHM | Chemicals/Chemical Industry                   | POS | Postal  |
| CIV | Civil Rights/Civil Liberties                  | RRR | Railroads                                     |
| CAW | Clean Air & Water (Quality)                   | RES | Real Estate/Land Use/Conservation             |
| CDT | Commodities (Big Ticket)                      | REL | Religion                                      |
| COM | Communications/Broadcasting/Radio/TV          | RET | Retirement                                    |
| CPI | Computer Industry                             | ROD | Roads/Highway                                 |
| CSP | Consumer Issues/Safety/Protection             | SCI | Science/Technology                            |
| CON | Constitution                                  | SMB | Small Business                                |
| CPT | Copyright/Patent/Trademark                    | SPO | Sports/Athletics                              |
| DEF | Defense                                       | TAX | Taxation/Internal Revenue Code                |
| DOC | District of Columbia                          | TEC | Telecommunications                            |
| DIS | Disaster Planning/Emergencies                 | TOD | Tobacco                                       |
| ECN | Economics/Economic Development                | TOR | Torts   |
| EDU | Education                                     | TRD | Trade (Domestic & Foreign)                    |
| ENG | Energy/Nuclear                                | TRA | Transportation                                |
| ENV | Environmental/Superfund                       | TOU | Travel/Tourism                                |
| FAM | Family Issues/Abortion/Adoption               | TRU | Trucking/Shipping                             |
| FIR | Firearms/Guns/Ammunition                      | URB | Urban Development/Municipalities              |
| FIN | Financial Institutions/Investments/Securities | UNM | Unemployment                                  |
| FOO | Food Industry (Safety, Labeling, etc.)        | UTI | Utilities                                     |
| FOR | Foreign Relations                             | VET | Veterans                                      |
| FUE | Fuel/Gas/Oil                                  | WAS | Waste (hazardous/solid/international/nuclear) |
| GAM | Gaming/Gambling/Casino                        | WEL | Welfare                                       |
| GOV | Government Issues                             |     |   |
| HCR | Health Issues                                 |     |   |

Identify the organization, political party, or other entity supported by the client.



00000020001

Registrant Name ITOCHU AVIATION, INC. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, per information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues:  
Defense Contracting issues regarding equipment sales to Japan, specifically, theater missile defense, AEGIS Weapon System, weapon systems simulators, Phalanx Close-In Weapon System Rolling Airframe Missile, Ship Self Defense Systems, Infrared systems, Boeing 767 aerial refueling tanker, F-15 radar upgrades, Ship Combat Direction Systems, Naval Multifunction Radars, Airborne Data Recorders, Airborne Missile Warning and Countermeasures Systems, Land Attack Standard Missile, Extended Range Guided Munitions, Maverick Missile, Global Hawk Unmanned Aerial Vehicle.

17. House(s) of Congress and Federal agencies contacted  Check if None

Department of Defense

18. Name of each individual who acted as a lobbyist in this issue area :

Name	Covered Official Position (if applicable)
Gary K. Ikuma	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Sales representation for defense equipment for Japan

Signature *Gary K. Ikuma* Date July 2, 2003  
Printed Name and Title Gary K. Ikuma, Vice President, Defense Programs



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067

Registrant Name ITOCHU AVIATION, INC. Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, p information as requested. Attach additional page(s) as needed.

15. General issue area code AER (one per page)

16. Specific lobbying issues

Advanced Navigation Satellites (for commercial application)

17. House(s) of Congress and Federal agencies contacted

Check if None

Department of Defense  
Department of State

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Gary K. Ikuma	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Itochu Corporation, identified in LD-1, plans to organize US-Japan industrial consortium for Japanese advanced navigation satellites and seeks policy support from DOD and DOS.

Signature *Gary K. Ikuma*

Date July 2, 2003

Printed Name and Title Gary K. Ikuma, Vice President, Defense Programs

