

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY OF THE

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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

| | | | |
|--|----------------------------------|--|---------------------------------|
| 1. Registrant Name Hurt, Norton & Associates, Inc. | | | |
| 2. Registrant Address <input checked="" type="checkbox"/> Check if different than previously reported Address 503 Capitol Court, NE Suite 200 City Washington State/Zip (or Country) DC 20002 | | | |
| 3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____ | | | |
| 4. Contact Name Katharine C. Wood | Telephone 202-543-9398 | E-mail (optional) kcw@HurtNorton.com | 5. Senate ID 18980-69 |
| 7. Client Name <input type="checkbox"/> Self School Specialty, Inc. | | | 6. House ID 33643038 |

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☐ OR Year End (July 1-

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date _____ 11. No Lo

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| | |
|---|---|
| <p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for descriptive</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA disclosure</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 501(c)(3) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 501(c)(6) of the Internal Revenue Code</p> |
|---|---|

Signature Katharine C. Wood Date 2/14/2005

Printed Name and Title Katharine C. Wood - Secretary/Treasurer

Registrant Name: Hurt, Norton & Associates, Inc.

Client Name: School Specialty, Inc.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific Lobbying issues

Provisions of No Child Left Behind legislation -- Annual Yearly Progress curriculum development

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Department of Education
House of Representatives
Senate**

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---------------------------|---|
| Holladay, Carol G. | |
| Hurt, Robert H. | |
| | |
| | |
| | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Katharine C. Wood Date 2/14/2005

Printed Name and Title Katharine C. Wood - Secretary/Treasurer