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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <i>Institute of Real Estate Management (IREM)</i>			
2. Address <input type="checkbox"/> Check if different than previously reported <i>430 N. Michigan Avenue</i>			
3. Principal Place of Business (if different from line 2) City: <i>Chicago</i> State/Zip (or Country) <i>IL 60611</i>			
4. Contact Name <i>Charles Achilles</i>	Telephone <i>(312) 329-6020</i>	E-mail (optional) <i>cachille@irem.org</i>	5. Senate ID # <i>19491-24</i>
7. Client Name <input type="checkbox"/> Self <i>Commercial Investment Real Estate Institute (CIREI)</i>	6. House ID # <i>30073001</i>		

TYPE OF REPORT 8. 2000 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report
 10. Check if this is a Termination Report → Termination Date: _____ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> → \$ <u>40,000</u> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> → \$ _____ <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature: *Charles Achilles*
 Printed Name and Title: Charles A. Achilles Staff V.P.
 LD-2 (REV. 6/98) PAGE 1 of 10

Registrant Name IREM Client Name CIREI

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TEC (one per page)

16. Specific lobbying issues

Telecommunications regarding forced access. Provided associations with information on FCC Notice of Proposed Rulemaking on forced access and H.R. 3487 also re: forced access.

17. House(s) of Congress and Federal agencies contacted Check if None

*FCC
House of Representatives*

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<i>Charles A. Achilles</i>		<input type="checkbox"/>
<i>Cheré LaRose-Serme</i>		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Charles A. Achilles* Date *8/9/00*
Printed Name and Title *Charles A. Achilles Staff V.P.*

Registrant Name IREM Client Name CIREI

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ECN (one per page)

16. Specific lobbying issues

*S. 761 Electronic Signatures in Global and National Commerce Act.
Sent correspondence to conferees in support of electronic signatures in order to facilitate commercial real estate transactions. E-Commerce Advisory Commission established under Internet Tax Freedom Act; provided information to association members.*

17. House(s) of Congress and Federal agencies contacted Check if None

*House of Representatives
Senate*

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<i>Charles Achilles</i>		<input type="checkbox"/>
<i>Cheré LaRose-Senne</i>		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

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Signature *Charles Achilles* Date *8/9/00*
Printed Name and Title *Charles A Achilles staff V.P.*

Registrant Name IREM Client Name CIREI

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15. General issue area code PES (one per page)

16. Specific lobbying issues

*Uniform Standards of Professional Appraisal Practices (USPAP)
Worked with a coalition comprised of the National Assoc. of
Realtors, Counselors of Real Estate and IREM to oppose
language in the Exposure Draft of USPAP that affects commercial
real estate practitioners.*

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<i>Charles Achilles</i>		<input type="checkbox"/>
<i>Cheré LaRose-Senne</i>		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
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Signature *Charles Achilles* Date 8/9/00
Printed Name and Title Charles A. Achilles staff V.P.

Registrant Name IREM Client Name CIREI

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15. General issue area code BES (one per page)

16. Specific lobbying issues

Real Estate Investment Trust (REIT) legislation; H.R. 1180, the Work Incentives Act of 1999; provided information on the "REIT Modernization Act" incorporated into H.R. 1180 pertinent to commercial real estate practitioners.

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

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<i>Charles Achilles</i>		<input type="checkbox"/>
<i>Cheré LaRose-Senne</i>		<input checked="" type="checkbox"/>
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15. General issue area code LAW (one per page)

16. Specific lobbying issues

Civil Asset Forfeiture; H.R. 1058; "Civil Asset Forfeiture Reform Act";
Provided information to association members.

17. House(s) of Congress and Federal agencies contacted

Check if None

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<u>Charles Achilles</u>		<input type="checkbox"/>
<u>Cheré LaRose - Senne</u>		<input checked="" type="checkbox"/>
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19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Charles Achilles Date 8/9/00
Printed Name and Title Charles A. Achilles Staff V.P.

Registrant Name IREM Client Name CIREI

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15. General issue area code BNK (one per page)

16. Specific lobbying issues

Bankruptcy Reform Bill; H.R. 833 and S. 625; provided information to members on bill provision to provide protection for shopping center owners during a tenant's bankruptcy.

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

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<u>Charles Achilles</u>		<input type="checkbox"/>
<u>Cheré LaRose-Senne</u>		<input checked="" type="checkbox"/>
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Signature Charles Achilles Date 8/9/10
Printed Name and Title Charles A. Achilles Staff V.P.

Registrant Name IBEM Client Name CIREI

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15. General issue area code BES (one per page)

16. Specific lobbying issues

Real Estate Depreciation Study directed under the "Tax and Trade Relief Extension Act of 1998" and completed by the Treasury Dept; informed association members of its progress and content. Private Property Rights Implementation Act; H.R. 2372; S. 1028; provided information to association members.

17. House(s) of Congress and Federal agencies contacted Check if None

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<u>Charles Achilles</u>		<input type="checkbox"/>
<u>Cheré LaRose-Sonne</u>		<input checked="" type="checkbox"/>
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Signature Charles Achilles Date 8/9/00
Printed Name and Title Charles A. Achilles staff v.p.

Registrant Name IBEM Client Name CREI

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15. General issue area code FIN (one per page)

16. Specific lobbying issues

Financial Asset Securitization Investment Trusts (FASITs); provided information to association members on an IRS proposed rule restricting FASITs.

Risk weight for AAA securities; provided information to members on FDIC approved rule to change risk weight for AAA securities.

17. House(s) of Congress and Federal agencies contacted Check if None

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<i>Charles Achilles</i>		<input type="checkbox"/>
<i>Cheré LaRose-Serre</i>		<input checked="" type="checkbox"/>
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		<input type="checkbox"/>
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Signature *Charles Achilles* Date *8/9/00*
Printed Name and Title *Charles A. Achilles staff V.P.*

Registrant Name IBEM Client Name CIREI

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15. General issue area code TAX (one per page)

16. Specific lobbying issues

*Estate Tax ; H.R. 8 ; provided information to association members
Alternative Minimum Tax ; provided information to association members
Small Business Tax Fairness Act ; H.R. 3081 ; provided information on
accelerated 100% deduction of health insurance premiums for self-
employed individuals provision to association members .*

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<i>Charles Achilles</i>		<input type="checkbox"/>
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Signature *Charles Achilles* Date 8/9/10
Printed Name and Title Charles A. Achilles STAFF V.P.