

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY OF THE

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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name BROWN AND COMPANY, INC.			
2. Address <input type="checkbox"/> Check if different than previously reported 600 PENNSYLVANIA AVENUE, S.E., SUITE 304			
3. Principal Place of Business (if different from line 2) City: WASHINGTON DC State/Zip (or Country) 20003			
4. Contact Name FRANKLIN W. LOSEY	Telephone 202-544-9614	E-mail (optional)	5. Senate ID # 7177-
7. Client Name <input type="checkbox"/> Self PERFORMANCE LEARNING SYSTEMS, INC.			6. House ID # 3357

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☒ OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report ☐


10. Check if this is a Termination Report ☐ ⇨ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>
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Signature



8-4-04

Printed Name and Title CYNTHIA L. BROWN, PRESIDENT

LD-2 (REV. 6/98)

PAC

00000731019
Registrant Name BROWN AND COMPANY, INC

Client Name PERFORMANCE LEARNING SY

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide additional information as requested. Attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific lobbying issues

EXPANDING USE OF PLS COURSE-
SERVICES THROUGH GOVERNMENT FUNDED PROGRAMS

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

SENATE
HOUSE OF REPRESENTATIVES
DEPARTMENT OF EDUCATION

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>CYNTHIA L. BROWN</u>	
<u>JANE Q. CALDERWOOD</u>	<u>CHIEF OF STAFF, SENATOR SN</u>
<u>FRANKLIN W. LOSEY</u>	
<u>LAURA R. HAAS</u>	<u>HOUSE ARMED SERVICES COMMITTEE</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature

Cynthia L. Brown

Date

8-4-04

Printed Name and Title CYNTHIA L. BROWN, PRESIDENT

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