

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**NATL ASSN OF REALTORS**

2. Address:

500 New Jersey Avenue, NW, Washington, DC 20001-2020

3. Principal place of business (if different from line 2):

City: Chicago State/Zip(or Country): IL 60611

4. Contact Name: JERRY GIOVANIELLO

Telephone: 2023831194

E-mail (optional): jgiovaniello@realtors.org

Senate ID #: 27070-12

House ID #: 31733000

7. Client Name: ☒ Self

## TYPE OF REPORT

8. Year 2006 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: Aug 02, 2001 11. No Lobbying Activity: ☐

## INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 6,280,000.00

### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☐ **Method A.** Reporting amounts using LDA definitions only  
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  
☒ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

### LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BAN (one per page)

16. Specific lobbying issues:

HR111/S98 -- "Community Choice in Real Estate Act" HR2660 -- "Fair Choice and Competition in Real Estate Act"

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

HOUSE OF REPRESENTATIVES

SENATE

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DEVLIN, HELEN

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: HEALY, ADAM

Covered Official Position (if applicable): N/A

Name: KING, LYNN S.

Covered Official Position (if applicable): N/A

Name: LISCHER, JEFF

Covered Official Position (if applicable): N/A

Name: WHITFIELD, SAMUEL

Covered Official Position (if applicable): N/A

Name: WINGERT, KEN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

## LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

\* HR4128 -- "Property Rights Protection Act" -- protects private property rights. HR2668/S3116 -- "Policyholder Disaster Protection Act" HR4836/S3115 -- "Catastrophe Savings Accounts Act" S3114?HR5891 -- creates a commission to study natural disaster insurance approaches. HR103 -- "Low-Income Families Flood Insurance Access Act" HR4366/S3117 -- "Homeowners Insurance Protection Act" 4 5

17. House(s) of Congress and Federal agencies contacted:

Environmental Protection Agency (EPA)

Federal Emergency Management Agency (FEMA)

HOUSE OF REPRESENTATIVES

HOUSE OF REPRESENTATIVES

Interior, Dept of (DOI)

Justice, Dept of (DOJ)

Office of Management & Budget (OMB)

SENATE

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DEVLIN, HELEN

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: HEALY, ADAM

Covered Official Position (if applicable): N/A

Name: RIGGS, RUSSELL

Covered Official Position (if applicable): N/A

Name: WASHKO, MARK

Covered Official Position (if applicable): N/A

Name: WHITFIELD, SAMUEL

Covered Official Position (if applicable): N/A

Name: WINGERT, KEN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

\* HR1461 -- "Federal Housing Finance Reform Act" S190 -- "Federal Housing Enterprise Regulatory Reform Act" HR3997 -- "Financial Data Protection Act" HR1295 -- "Responsible Lending Act" S.132 -- "Mortgage Insurance Fairness Act" -- amends the Internal Revenue Code to treat mortgage insurance premium payments as tax deductible interest. HR1663/S621 -- "Leasehold Improvements" -- amends the Internal Revenue Code to make permanent the 15-year recovery period for the depreciation of qualified leasehold improvement property. HR1500 -- "Investment Tax Simplification Act" -- makes permanent the reduction in individual capital gains tax rates. HR1226 -- "United States Financial Policy Committee for Fair Capital Standards Act" HR1010 -- Real Estate Mortgage Investment Conduit Act" 2

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

HOUSE OF REPRESENTATIVES

Housing & Urban Development, Dept of (HUD)

SENATE

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DEVLIN, HELEN

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: HEALY, ADAM

Covered Official Position (if applicable): N/A

Name: HEINEMANN, TOM

Covered Official Position (if applicable): N/A

Name: KING, LYNN S.

Covered Official Position (if applicable): N/A

Name: LISCHER, JEFF

Covered Official Position (if applicable): N/A

Name: WHITFIELD, SAMUEL

Covered Official Position (if applicable): N/A

Name: WINGERT, KEN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOU (one per page)

16. Specific lobbying issues:

\* HR5039 -- "Saving America's Rural Housing Act" HR798 -- "The Methamphetamine Remediation Research Act" HR3043 -- "Zero Downpayment Pilot Program Act" -- authorizes HUD to establish a zero down mortgage insurance product HR5121/S3535 -- "Expanding American Homeownership Act" -- reforms the FHA program. S3173 -- "21st Century Housing Act" -- reforms the FHA program. HR176 -- "FHA Single Family Loan Limit Adjustment Act" -- allows FHA mortgage limits to be adjusted to facilitate homeownership in high-cost areas. 7

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

HOUSE OF REPRESENTATIVES

Housing & Urban Development, Dept of (HUD)

SENATE

SENATE

Veterans Affairs, Dept of (VA)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN

Covered Official Position (if applicable): N/A

Name: DEVLIN, HELEN

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: HEALY, ADAM

Covered Official Position (if applicable): N/A

Name: TREPETA, KEN

Covered Official Position (if applicable): N/A

Name: WHITFIELD, SAMUEL

Covered Official Position (if applicable): N/A

Name: WINGERT, KEN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

HR525/S406 -- "Small Business Health Fairness Act" S1955 -- "Health Insurance Marketplace Modernization & Affordability Act"

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

HOUSE OF REPRESENTATIVES

Labor, Dept of (DOL)

SENATE

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DEVLIN, HELEN

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GOOLD, LINDA

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: HEALY, ADAM

Covered Official Position (if applicable): N/A

Name: SALKIN, MARCIA

Covered Official Position (if applicable): N/A

Name: WHITFIELD, SAMUEL

Covered Official Position (if applicable): N/A

Name: WINGERT, KEN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RES (one per page)

16. Specific lobbying issues:

HR4128 -- Property Rights Protection Act" -- protects private property rights. HR3083/3087/S1313 -- "Protection of Homes, Small Business and Private Property Act" HR3631 -- "Eminent Domain Limitation Act" HR3405 -- "STOPP Act"

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

HOUSE OF REPRESENTATIVES

Justice, Dept of (DOJ)

SENATE

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DEVLIN, HELEN

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: HEALY, ADAM

Covered Official Position (if applicable): N/A

Name: MCNAMARA, BOB

Covered Official Position (if applicable): N/A

Name: RIGGS, RUSSELL

Covered Official Position (if applicable): N/A

Name: WHITFIELD, SAMUEL

Covered Official Position (if applicable): N/A

Name: WINGERT, KEN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SMB (one per page)

16. Specific lobbying issues:

HR1950 -- "Do Not Call Exceptions" HR1139 -- "Wireless 411 Privacy Act" HR4943/S2389/HR4709/S2178 -- "Consumer Telephone Records Act"

17. House(s) of Congress and Federal agencies contacted:

Federal Communications Commission (FCC)

HOUSE OF REPRESENTATIVES

HOUSE OF REPRESENTATIVES

SENATE

SENATE

Small Business Administration (SBA)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DEVLIN, HELEN

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: HEALY, ADAM

Covered Official Position (if applicable): N/A

Name: SALKIN, MARCIA

Covered Official Position (if applicable): N/A

Name: TREPETA, KEN

Covered Official Position (if applicable): N/A

Name: WHITFIELD, SAMUEL

Covered Official Position (if applicable): N/A

Name: WINGERT, KEN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**



Registrant Name: NATL ASSN OF REALTORS Client Name: Self

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

HR1549/S.859 -- "Renewing the Dream Tax Credit Act" HR8 -- "Death Tax Repeal Permanency Act" HR877/S398 -- "Brownfields Cleanup Deduction"

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

HOUSE OF REPRESENTATIVES

Internal Revenue Service (IRS)

SENATE

SENATE

Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DEVLIN, HELEN

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GOOLD, LINDA

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: HEALY, ADAM

Covered Official Position (if applicable): N/A

Name: WHITFIELD, SAMUEL

Covered Official Position (if applicable): N/A

Name: WINGERT, KEN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above: **None**

Signature: ON FILE Date: Feb 27, 2007

Printed Name and Title: JERRY GIOVANIELLO, SENIOR VICE PRESIDENT, GOVERNME -

**Information Update Page:**

**Complete ONLY where registration information has changed.**

**LOBBYIST UPDATE**

**23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client**

**ISSUE UPDATE**

**24. General lobbying issues previously reported that NO LONGER pertain**

**AFFILIATED ORGANIZATIONS**

**25. Add the following organization(s)**

**26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client**

**FOREIGN ENTITIES**

**27. Add the following foreign entities**

**28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization**

Signature: ON FILE      Date: Feb 27, 2007

Printed Name and Title: -