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LOBBYING REPORT

04 MAR -3 PM 12: 19

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|---|---------------------------|-------------------|----------------------|
| 1. Registrant Name Ryan, Phillips, Utrecht & MacKinnon | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 1133 Connecticut Avenue, NW, Suite 300 | | | |
| 3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) DC 20036 | | | |
| 4. Contact Name Rodney Hoppe | Telephone 202-293-1177 | E-mail (optional) | 5. Senate ID |
| 7. Client Name <input type="checkbox"/> Self Human Capital Resources | | | 6. House ID 30680 |

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-De

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report Termination Date _____ 11. No Lobbyi

INCOME OR EXPENSES – Complete Either Line 12 OR Line 13

| 12. Lobbying Firms | 13. Organizations |
|--|---|
| INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input checked="" type="checkbox"/> \$10,000 or more <input type="checkbox"/> \$ _____ <small>Income (nearest \$20,000)</small> | EXPENSES relating to lobbying activities for this re were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> \$ _____ <small>Expenses (near</small> |
| Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | 14. REPORTING METHOD. Check box to indica accounting method. See instructions for description c <input type="checkbox"/> Method A. Reporting amounts using LDA defir <input type="checkbox"/> Method B. Reporting amounts under section 60 Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 16 Internal Revenue Code |

Signature

Rodney Hoppe

2/17/04

~~_____~~
Printed Name and Title Rodney Hoppe

LD-2 (REV. 6/98)

P

Registrant Name Ryan, Phillips, Utrecht & MacKinnon

Client Name Human Capital Resources

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code EDU (one per page)

16. Specific lobbying issues

H.R. 3451- Student Success Act of 2001, to enable the use of human capital investment contracts for the purposes of fi postsecondary education.

Other educational initiatives and federal support to reduce the cost of higher education.

17. House(s) of Congress and Federal Agencies contacted

Check if None

U.S. Senate

U.S. House

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|----------------------|---|
| Rodney Hoppe | |
| James Lamb | |
| Jeffrey M. MacKinnon | |
| William D. Phillips | |
| Mark Planning | |
| Thomas M. Ryan | |
| Joseph V. Vasapoli | |

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature _____

Date _____

Printed Name and Title

Form LD-2 (Rev. 6/98)

Page