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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS			
2. Address <input type="checkbox"/> Check if different than previously reported 1725 K Street NW #300 Washington, DC 20006			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country): _____			
4. Contact Name: Alan M. Kranowitz	Telephone: 202-872-0885	E-mail (optional): akranowitz@nawd.org	5. Senate ID # 27230
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 32134000

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇔ Termination Date: _____ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇔ \$ _____ <small>(income (nearest \$20,000))</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>254,130</u> <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input checked="" type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature _____

Printed Name and Title: Alan M. Kranowitz, Senior Vice President-Government Relations

LD-3 (REV. 6/98)

PAGE 1 of 8

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS (self)
 Registrant Name: _____ Client Name: _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- H.R.3-Ten Percent Tax Cut
- H.R.8-Death Tax Elimination Act
- H.R.1084-Lifetime Tax Relief Act of 1999
- H.R.2488-Financial Freedom Act of 1999
- S.38-Estate and Gift Tax Rate Reduction Act of 1999
- S.75-Estate and Gift Tax Repeal Act of 1999
- S.76-Estate and Gift Tax Phase-Out Act of 1999
- S.359-Taxpayer Protection Lock-Box Act of 1999
- S.1128-Estate Tax Elimination Act of 1999

17. House(s) of Congress and Federal agencies contacted Check if None

- U. S. Senate (S.1128 + S.359 + S.76 + S.75 + S.38)
- U. S. House of Representatives (H.R.3 + H.R.8 + H.R.1084 + H.R.1302 + H.R.1381 + H.R.2488)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Senior VP-Government Relations	<input type="checkbox"/>
Becky Relic	NAW Senior Director	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____
 Printed Name and Title _____

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS

Registrant Name _____ Client Name _____ (self)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

H.R.853-Comprehensive Budget Process Reform Act of 1999

S.1217-Graham Amendment No.1292-State, Justice, Commerce Appropriations Act

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. Senate (S.1217)

U.S. House of Representatives (H.R.853)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
		<input type="checkbox"/>
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Senior VP-Government Relations	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Government Relations	<input type="checkbox"/>
Becky Relic	NAW Senior Director-Government Relations	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS

Registrant Name _____ Client Name (self)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LAB (one per page)

16. Specific lobbying issues

- H.R.1302-Sales Incentive Compensation Act
- H.R.1381-Rewarding Performance in Compensation Act
- H.R.2005-Workplace Goods Job Growth and Competitiveness Act of 1999
- H.R.987-Workplace Preservation Act
- S.1070-Sensible Ergonomics Needs Scientific Evidence Act

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. Senate (S.1070)

U.S. House of Representatives (H.R.1302 + H.R.1381 + H.R.2005 + H.R.987)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Senior VP-Government Relations	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Government Relations	<input type="checkbox"/>
Becky Relic	NAW Senior Director-Government Relations	<input type="checkbox"/>
Ron Reese	NAW Senior Director-Government Relations	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

NATIONAL ASSOCIATION OF WHOLESALER-
 Registrant Name: DISTRIBUTORS Client Name: (self)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

S.1185/H.R.2366-Small Business Liability Reform Act of 1999
 H.R.192/H.R.775/H.R.1319/S.96/S.461/S.723/S.738-Y2K Preparedness
 S.353/H.R.1875-Class Action Reform
 S.758/H.R.1283-Fairness in Asbestos Compensation Act of 1999

17. House(s) of Congress and Federal agencies contacted Check if None

U. S. Senate (S.1185 + S.96 + S.461 + S.723 + S.738 + S.353 + S.758)

U. S. House of Representatives (H.R.2366 + H.R.192 + H.R.775 + H.R.1319 +
 H.R.1875 + H.R.1283)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Senior VP-Government Relations	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Government Relations	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature: _____ Date: _____

Printed Name and Title: _____

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS (self)
 Registrant Name _____ Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

H.R.1136/H.R.1496/H.R.2047-Association Health Plans

S.6/S.300/S.326/S.374/S.1344/H.R.216/H.R.358/H.R.448/H.R.719/H.R.2095-Managed Care Reform

17. House(s) of Congress and Federal agencies contacted Check if None

U. S. Senate (S.6 + S.300 + S.326 + S.374 + S.1344)

U. S. House of Representatives (H.R.1136 + H.R.1496 + H.R.2047 + H.R.216 + H.R.358 + H.R.448 + H.R.719 + H.R.2095)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Senior VP-Government Relations	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Government Relations	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

NATIONAL ASSOCIATION OF WHOLESALER-
 REGISTRANT NAME: DISTRIBUTORS CLIENT NAME: (self)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues

S.1269/H.R.2597=Litigation Fairness Act of 1999

17. House(s) of Congress and Federal agencies contacted Check if None

U. S. Senate (S.1269)

U. S. House of Representatives (H.R.2597)

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Senior VP-Government Relations	<input type="checkbox"/>
James A. Anderson, Jr.	NAW VP-Government Relations	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

NATIONAL ASSOCIATION OF WHOLESALER-DISTRIBUTORS

Registrant Name: _____ Client Name: _____ (self)

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code UTI (one per page)

16. Specific lobbying issues

S.516-Electric Utility Restructuring Empowerment and Competitiveness Act of 1999

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. Senate (S.516)

18. Name of each individual who acted as a lobbyist in this issue area:

Name	Covered Official Position (if applicable)	New
Dirk Van Dongen	NAW President	<input type="checkbox"/>
Alan M. Kranowitz	NAW Senior VP-Government Relations	<input type="checkbox"/>
Ron Reese	NAW Senior Director-Government Relations	<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____