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SECRETARY OF THE SENATE

04 AUG 16 PM 3:52

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Altria Corporate Services, Inc.			
2. Address <input type="checkbox"/> Check if different than previously reported 101 Constitution Avenue, NW, Suite 400W, Washington, DC 20001			
3. Principal Place of Business (if different from line 2) Washington DC 20001 City: State/zip (or Country)			
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Michael Pfeil	(917) 663-4000		31406-12
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID #
			31705000

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-December 31) 
9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report  ⇔ Termination Date \_\_\_\_\_11. No Lobbying 

<b>INCOME OR EXPENSES</b> - Complete Either Line 12 OR Line 13	
<b>12. Lobbying Firms</b> <b>INCOME</b> relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇔ \$ _____ Income (nearest \$20,000)	<b>13. Organizations</b> <b>EXPENSES</b> relating to lobbying activities for this report period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇔ \$ <u>6,520,000.00</u> Expenses (nearest \$20,000)
<b>14. REPORTING METHOD.</b> Check box to indicate exp accounting method. See instructions for description of op <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitio <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033( Internal Revenue Code <input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) Internal Revenue Code	
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	

Signature


Date **August 16, 2004**

Printed Name and Title

James S. Portnoy, Assistant General Counsel

LD-2 (REV. 4/03)

PAGE 1 of

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each information as requested. Attach additional page(s) as needed.**

15. General issue area code BUD (one per page)

16. Specific lobbying issues

H.R. 2660 - Departments of Labor, Health and Human Services, and Education, and Related Agencies App 2004

H.R. 2673 (and H12323 Conference Report on H.R. 2673) - Consolidated Appropriations Act, 2004

H.R. 2799 - Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriat

H.R. 4613 - Department of Defense FY '05 Appropriations

H.R. 4754 - Commerce, Justice FY '05 Appropriations

H.R. 4766 - FY '05 Agriculture Appropriations

S. 1356 - Departments of Labor, Health and Human Services, and Education, and Related Agencies Approx 2004

S. 1427 - Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropri

S. 1585 - Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriation

S. 2559 - Department of Defense FY '05 Appropriations

S. Amdt. 2092 to H.R. 2673 - Amendment to Agriculture, Rural Development, Food and Drug Administratio Agencies Appropriations Act, 2004

S. Amdt. 2799 to S. Con. Res. 95 - Amendment to increase cigarette tax and other tobacco excise taxes

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives

U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Abigail Blunt	
Brian Folkerts	
Frances M. Norris	
Gregory R. Scott	
John F. Scruggs	

19. Interest of each foreign entity in the specific issues listed on Line 16 above  Check if None

Signature \_\_\_\_\_ Date 16 Au

Printed Name and Title James S. Portnoy, Assistant General Counsel

Registrant Name Altria Corporate Services, Inc. Client Name Self



**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code **FOO** (one per page)

16. Specific lobbying issues  
Page 1 of 2

- H.R. 455 - National Dairy Equity Act
- H.R. 716 - IMPACT Legislation
- H.R. 1160 - To impose TRQs on Imports of MPC, Casein, Caseinates
- H.R. 1659 - To ensure regulatory equity among dairy farmers & handlers
- H.R. 1200 - American Health Security Act of 2003
- H.R. 2699 - National Uniformity for Food Act
- H.R. 2773 - Food Choking Prevention Act of 2003
- H.R. 3308 - To make dairy forward pricing program permanent
- H.R. 3873 - Child Nutrition Improvement and Integrity Act
- H.R. 3990 - To amend the Farm Security and Rural Investment Act of 2002 to extend contracts for national loss payments through fiscal year 2007.

17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. House of Representatives
- U.S. Senate
- Department of Agriculture
- Department of State
- Food and Drug Administration
- OMB/White House
- United States Trade Representative

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Brian Folkerts	
Frances M. Norris	
John F. Scruggs	
Linda "Tuckie" Westfall	

19. Interest of each foreign entity in the specific issues listed on Line 16 above  Check if None

Signature \_\_\_\_\_ Date 16 Au

Printed Name and Title James S. Portnoy, Assistant General Counsel

Registrant Name Altria Corporate Services, Inc. Client Name Self



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15. General issue area code FOO (one per page)

16. Specific lobbying issues  
Page 2 of 2

- S. 40 - To prohibit products that contain dry ultra-filtered milk products or casein from being labeled as n
- S. 560 - Milk Import Tariff Equity Act
- S. 741 - Food Allergen Labelling and Consumer Protection Act
- S. 1172 - IMPACT Legislation
- S. 2565 - To make dairy forward pricing program permanent
- Country of Origin Labeling Regulations
- FDA Bioterrorism Regulations
- US Membership in the International Coffee Organization
- Coffee Quality Standards
- Food Safety Labeling Regulation
- Regulation re: Food Labeling of Carbohydrates
- Regulation re: Food Labeling

17. House(s) of Congress and Federal agencies contacted  Check if None

- U.S. House of Representatives
- U.S. Senate
- Department of Agriculture
- Department of State
- Food and Drug Administration
- OMB/White House
- United States Trade Representative

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John F. Scruggs	
Linda "Tuckie" Westfall	

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Printed Name and Title James S. Portnoy, Assistant General Counsel

Registrant Name Altria Corporate Services, Inc. Client Name Self





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15. General issue area code **LBR** (one per page)

16. Specific lobbying issues  
**H.R. 4520 - American Job Creation Act of 2004**  
**S. 1637 - Jumpstart our Business Strength (JOBS) Act**

17. House(s) of Congress and Federal agencies contacted  Check if None

**U.S. House of Representatives**  
**U.S. Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>John Hoel</b>	
<b>John F. Scruggs</b>	

19. Interest of each foreign entity in the specific issues listed on Line 16 above  Check if None

Signature \_\_\_\_\_ Date **16 Au**

Printed Name and Title **James S. Portnoy, Assistant General Counsel**

Registrant Name **Altria Corporate Services, Inc.** Client Name **Self**



**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues  
PAGE 1 OF 3

- H.R. 140 - Tobacco Livelihood and Economic Assistance for our Farmers Act
- H.R. 245 - Tobacco Equity Elimination Act of 2003
- H.R. 936 - Leave No Child Behind Act of 2003
- H.R. 986 - Tobacco Market Transition Act
- H.R. 1091 - A bill to amend the Agricultural Reconciliation Act of 1993 to make leaf tobacco an eligible com
- Market Access Program
- H.R. 1566 - Phase III Implementation Act
- H.R. 1733 - Senior Bill of Rights Act of 2003
- H.R. 1860 - Medicare Wellness Act of 2003
- H.R. 1839 - Youth Smoking Prevention and State Revenue Enforcement Act
- H.R. 2383 - A bill to amend the Internal Revenue Code of 1986 to clarify the tax treatment of smoking cess
- H.R. 2440 - Indian Health Care Improvement Act Amendments of 2003
- H.R. 2597 - Native Hawaiian Health Care Improvement Reauthorization Act of 2003
- H.R. 2824 - Internet Tobacco Sales Enforcement Act
- H.R. 2876 - Quit Smoking Incentive and Opportunity Act of 2003
- H.R. 3047 - Tobacco Free Internet for Kids Act of 2003

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Mark Berlind	
Abigail Blunt	
John Hoel	
Tanya L. Lombard	
Beverly E. McKittrick	
Gregory R. Scott	
John F. Scruggs	

19. Interest of each foreign entity in the specific issues listed on Line 16 above  Check if None

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Printed Name and Title James S. Portnoy, Assistant General Counsel

Registrant Name Altria Corporate Services, Inc. Client Name Self



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15. General issue area code TOB (one per page)

16. Specific lobbying issues  
PAGE 2 OF 3

- H.R. 3160 - Tobacco Reduction, Accountability, and Community Enhancement Act of 2003
- H.R. 3162 - A bill to require cigarette products to be placed under or behind the counter in retail sales
- H.R. 3293 - Prevent Prematurity and Improve Child Health Act of 2003
- H.R. 3469 - Stop Kids From Smoking Act
- H.R. 3500 - A bill to prohibit the anticipated extreme reduction in the national marketing quotas for the 20 Flue-cured and Burley tobacco, which, if permitted to occur, would mean economic ruin for tobacco farming families.
- H.R. 3749 - Local Government Internet Tobacco Sales Enforcement Act of 2004
- H.R. 4033 - Fair and Equitable Tobacco Reform Act of 2004
- H.R. 4155 - Cigarette Fire Safety Act of 2004
- H.R. 4433 - Family Smoking Prevention and Tobacco Control Act
- S. 285 - Native American Alcohol and Substance Abuse Program Consolidation Act of 2003
- S. 413 - Asbestos Claims Criteria and Compensation Act of 2003
- S. 448 - Kids Deserve Freedom From Tobacco Act of 2003
- S. 556 - Indian Health Care Improvement Reauthorization Act of 2003
- S. 702 - Native Hawaiian Health Care Improvement Reauthorization Act of 2003
- S. 751 - American Indian Welfare Reform Act
- S. 1101 - National Cancer Act of 2003
- S. 1115 - Ban Asbestos in America Act of 2003
- S. 1125 - Fairness in Asbestos Injury Resolution Act of 2003
- S. 1177 - Prevent All Cigarette Trafficking Act
- S. 1201 - YMCA Healthy Teen Act

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Mark Berlind	
Abigail Blunt	
John Hoel	
Tanya L. Lombard	
Beverly E. McKittrick	
Gregory R. Scott	
John F. Scruggs	

19. Interest of each foreign entity in the specific issues listed on Line 16 above  Check if None

Signature \_\_\_\_\_ Date 16 Au

Printed Name and Title James S. Portnoy, Assistant General Counsel

Registrant Name Altria Corporate Services, Inc. Client Name Self



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15. General issue area code **TOB** (one per page)

16. Specific lobbying issues

PAGE 3 OF 3

- S. 1238 - Improving Women's Health Act of 2003
- S. 1490 - Tobacco Market Transition Act of 2003
- S. 1734 - Prevent Prematurity and Improve Child Health Act of 2003
- S. 2290 - Fairness in Asbestos Injury Act of 2004
- S. 2461 - Family Smoking Prevention and Tobacco Control Act

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

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Mark Berlind	
John Hoel	
Tanya L. Lombard	
Beverly E. McKittrick	
Gregory R. Scott	
Abigail P. Blunt	
John F. Scruggs	

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Signature \_\_\_\_\_ Date **16 Au**

Printed Name and Title **James S. Portnoy, Assistant General Counsel**

Registrant Name **Altria Corporate Services, Inc.** Client Name **Self**





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15. General issue area code **TOR** (one per page)

16. Specific lobbying issues

- H.R. 339 - Personal Responsibility in Food Consumption Act
- H.R. 1115 - Class Action Fairness Act of 2003
- S. 274 - Class Action Fairness Act of 2003
- S. 817 - Sunshine in Litigation Act of 2003
- S. 1428 - Commonsense Consumption Act of 2003
- S. 2062 - Class Action Fairness Act of 2004

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. House of Representatives  
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

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Abigail Blunt	
John Hoel	
Beverly E. McKittrick	
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15. General issue area code **TRD** (one per page)

16. Specific lobbying issues

**H.R. 4520 - American Job Creation Act of 2004**  
**S. 1637 - Jumpstart Our Business Strength (JOBS) Act**  
**BSE-Cross Border Trade with Canada**

17. House(s) of Congress and Federal agencies contacted  Check if None

**U.S. House of Representatives**  
**U.S. Senate**  
**U.S. Trade Representative**  
**U.S. Department of Agriculture**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Brian Folkerts</b>	
<b>John Hoel</b>	
<b>John F. Scruggs</b>	

19. Interest of each foreign entity in the specific issues listed on Line 16 above  Check if None

Signature \_\_\_\_\_ Date **16 Au**

Printed Name and Title **James S. Portnoy, Assistant Legislative Counsel**

Registrant Name **Altria Corporate Services, Inc.** Client Name **Self**



Registrant Name Altria Corporate Services, Inc. Client Name \_\_\_\_\_

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Frances M. Norris  
Robert S. Reese, Jr.

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** pertain

AVI

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Bu (city and state or cot


26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, or affiliated organization

Signature  Date 08/16/2004

Printed Name and Title \_\_\_\_\_

Form LD-2 (Rev. 4/03)

Page \_\_\_\_\_