Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

SECRETARY OF , 03 AUG 25 PF

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name	
Ryan, Phillips, Utrecht, & MacKinnon	
2. Address	
1133 Connecticut Avenue, NW, Suite 300	
3. Principal Place of Business (if different from line 2)	
City: Washington State/Zip (or C	ountry) DC 20036
4. Contact Name Telephone	E-mail (optional) 5. Senate ID #
Rodney Hoppe 202-293-1177	
7. Client Name Self	6. House ID #
Phillip Morris Management Corporation	306800
TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) x OR Year End (July 1-Dec
9. Check if this filing amends a previously filed version of this re-	port 📋
10. Check if this is a Termination Report	n Date 11. No Lobbyii
INCOME OR EXPENSES – Complete Either L	ine 12 OR Line 13
12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this requere:
Less than \$10,000	Less than \$10,000
\$10,000 or more \(\sum \) \$ 100,000 \(\overline{\text{Income (nearest \$20,000)}} \)	\$10,000 or more S Expenses (near)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all	14. REPORTING METHOD. Check box to indicat accounting method. See instructions for description of
payments to the registrant by any other entity for lobbying activities on behalf of the client).	θ Method A. Reporting amounts using LDA defin
activities on behalf of the choicy.	θ Method B. Reporting amounts under section 60. Internal Revenue Code
	θ Method C. Reporting amounts under section 16. Internal Revenue Code

Filing #44bfefe1-77b1-46a5-be0a-8bc9d91de983 - Page 1 of 10

8/15/2003

Printed Name and Title Rodney Hoppe, Legislative Associate

LD-2 (REV. 6/98)

Registrant Name	Ryan, Phillips, Utrecht & MacKinn	on Client Name	Phillip Morris Management Corpor
engaged in lobby	TIVITY. Select as many codes ing on behalf of the client during quested. Attach additional page(the reporting period. U	ne general issue areas in which the sing a separate page for each cod
15. General issue	area code <u>BUD</u> (One per	page)	
16. Specific lobb	ying issues		
H.R. 2506, -	- FY2002 Foreign Operations Ap	propriations, provisions	or issues related to tobacco.
17. House(s) of (Congress and Federal Agencies co	ontacted \Box C	heck if None
U.S. House U.S. Senate Executive Off	fice of the President		
18. Name of each	individual who acted as a lobby	ist in this issue area	
	Name		Covered Official Position (if applicable)
Matt Berzok			
Rodney Hopp	e	·	
Jeffrey M. Ma	•		
Mark Plannin			
Thomas M. R	yan •••		
Joseph V. Va	sapoli		
	••••		
19. Interest of each	foreign entity in the specific issues	listed on line 16 above	Check if None

		Date	
Printed Name and Title	Rodney Hoppe- Legislative Associate		
Form LD-2 (Rev. 6/98)			Page

Registrant Name	Ryan, Phillips, Utrecht	& MacKinnon	Client Name	Phillip Morris Management Corpo
engaged in lobby		ient during the repo	rting period. Usi	general issue areas in which the ng a separate page for each coo
15. General issue	area code TAX	(One per page)		
16. Specific lobb Issues relate	oying issues ed to tobacco excise ta	xes, including fundi	ng for new progr	ams.
U.S. House U.S. Senate	Congress and Federal	Agencies contacted	☐ Che	eck if None
18. Name of eac	h individual who acted	d as a lobbyist in thi	ţ	
	Name		C	Covered Official Position (if applicable)
Matt Berzok				
Rodney Hop	pe			
Jeffrey M. M	acKinnon			
Mark Plannir	ng			
- Thomas M. F	 Ryan			
Joseph V. Va				
3036pri 4. 46				
19. Interest of each	h foreign entity in the sp	ecific issues listed on	line 16 above	
Signature				Date

Form LD-2 (Rev. 6/98)

Page

Registrant Name_	Ryan, Phillips, Utrecht & MacKinnon	Client Name	Phillip Morris Management Corpo
engaged in lobby	CTIVITY. Select as many codes as necesting on behalf of the client during the representation. Attach additional page(s) as necessary	orting period. Usi	
15. General issue	area code <u>TOB</u> (One per page)		
	oying issues Tobacco Market Transition Act, all provis Tobacco livelihood and economic assistan		act, all provisions
U.S. House U.S. Senate	Congress and Federal Agencies contacted for the President	d □ Check:	if None
18. Name of eac	h individual who acted as a lobbyist in th	1	
	Name	C	Covered Official Position (if applicable)
Matt Berzok			
Rodney Hop	ре		
Jeffrey M. M	acKinnon	1	
 Mark Planni	ng		
Thomas M.	 Ryan		
Joseph V. V	asapoli		
19. Interest of each	th foreign entity in the specific issues listed or	line 16 above	
Signature			Date

Form LD-2 (Rev. 6/98)

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Registrant Name	Ryan, Phillips, Utrecht & MacKinnon	Client Name	Phillip Morris Management Corp
engaged in lobbyi	TIVITY. Select as many codes as necing on behalf of the client during the requested. Attach additional page(s) as n	porting period. Us	
15. General issue	area codeTRD (One per page)		
16. Specific lobb	ying issues		
None			
17. House(s) of C	Congress and Federal Agencies contacte	ed 🗌 Check	if None
18. Name of each	n individual who acted as a lobbyist in t	this issue area	
	Name	1	Covered Official Position (if applicable)
Matt Berzok	•	1	Covered Official Position (if applicable)
Matt Berzok Rodney Hopp	Name	1	Covered Official Position (if applicable)
	Name De	1	Covered Official Position (if applicable)
Rodney Hopp	Name oe acKinnon	1	Covered Official Position (if applicable)
Rodney Hopp Jeffrey M. M.	Name De acKinnon	1	Covered Official Position (if applicable)
Rodney Hopp Jeffrey M. M Mark Plannin	Name De acKinnon Byan	1	Covered Official Position (if applicable)
Jeffrey M. M. Mark Plannin Thomas M. R	Name De acKinnon Byan	1	Covered Official Position (if applicable)
Jeffrey M. M. Mark Plannin Thomas M. R	Name De acKinnon Byan	1	Covered Official Position (if applicable)
Rodney Hopp Jeffrey M. M. Mark Plannin Thomas M. R Joseph V. Va	Name De acKinnon Byan		Covered Official Position (if applicable) Check if None
Rodney Hopp Jeffrey M. M. Mark Plannin Thomas M. R Joseph V. Va	Name De acKinnon Byan Sapoli		