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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|  |                                  |   |                                   |
|--|----------------------------------|---|-----------------------------------|
| 1. Registrant Name<br><u>Lotus Development Corporation</u>   |                                  |   |                                   |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br><u>1000 Wilson Blvd. 29<sup>th</sup> Floor Arlington, VA 22209-3901</u> |                                  |   |                                   |
| 3. Principal Place of Business (if different from line 2)<br>City: <u>Cambridge</u> State/Zip (or Country) <u>MA 02142</u>                                 |                                  |   |                                   |
| 4. Contact Name<br><u>Cheryl Bruner</u>  | Telephone<br><u>703-289-7666</u> | E-mail (optional)<br><u>Cheryl.Bruner@Lotus.com</u> | 5. Senate ID #<br><u>45540-12</u> |
| 7. Client Name <input checked="" type="checkbox"/> Self  |                                  |   | 6. House ID #<br><u>34277000</u>  |

**TYPE OF REPORT** 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying Activity

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

|  |  |
|--|--|
| <p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____<br/> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>120,000</u><br/> <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |
|--|--|

Signature \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Registrant Name Lotus Development Corp. Client Name Lotus Development Corp.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code CPI (one per page)

16. Specific lobbying issues

H.R. 850, SAFE Act (Security And Freedom through Encryption Act. Affirms the rights of U.S. citizens to use and sell encryption and relaxes export controls on encryption)

S. 788 PROTECT Act (Promote Reliable On-line Transactions to Encourage Commerce and Trade - promote electronic commerce by encouraging and facilitating the use of encryption in interstate commerce consistent with the protection of national security) Competition in the software industry

17. House(s) of Congress and Federal agencies contacted  Check if None

United States House of Representatives  
United States Senate  
Executive Office of the President  
Department of Justice  
Department of Defense

18. Name of each individual who acted as a lobbyist in this issue area

| Name                 | Covered Official Position (if applicable) | New                      |
|----------------------|---|--------------------------|
| <u>Cheryl Bruner</u> |   | <input type="checkbox"/> |
|                      |   | <input type="checkbox"/> |
|                      |   | <input type="checkbox"/> |
|                      |   | <input type="checkbox"/> |
|                      |   | <input type="checkbox"/> |
|                      |   | <input type="checkbox"/> |
|                      |   | <input type="checkbox"/> |
|                      |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Cheryl Bruner Date 8/16/99  
Printed Name and Title Cheryl Bruner Senior Director, Public Policy and Government Affairs