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SECRETARY OF THE SENATE

05 FEB -8 AH II: 58

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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

Norfolk Southern Corpora	tion				
2. Registrant Address ☐ Check it Address 1500 K Street, N.V City Washington	f different than previously reported V., Suite 375 State/Zip (or Country)	DC	20005	U.S.A.	
3. Principal Place of Business (if differ	ent from line 2)				
City <b>Norfolk</b>	State/Zip (or Country)	VA	23510-2191	U.S.A.	
4. Contact Name  John F. Corcoran	Telephone E	-mail (opt	ional)		5. Senate ID # 29414-12
7. Client Name 🔀 Self					6. House ID # 31285000
0. Check if this is a Termination	n Report 🗆 💛 Termina	tion Da	te		11. No Lobby
INCOME OR EXPE	NSES - Complete Eit				
<del></del> ·	NSES - Complete Eit			ne 13	11. No Lobby
INCOME OR EXPE	NSES - Complete Eit	her Lii	ne 12 <b>OR</b> Lir	13. Organ	
INCOME OR EXPENDED 12. Lobbying and INCOME relating to lobbying and Income an	NSES - Complete Eit	her Lin	ne 12 <b>OR</b> Lir	13. Organ	nizations
INCOME OR EXPENDED 12. Lobbying a period was:	NSES - Complete Eit	her Lin	ne 12 <b>OR</b> Lir  XPENSES relaeriod were:	13. Organ	nizations
INCOME OR EXPENDATE 12. Lobbying a period was:  Less than \$10,000  \$10,000 or more \$\simple\$ >> \$  Provide a good faith estimate, reference in the stimate i	NSES - Complete Eit  ng Firms  activities for this reporting  Income (nearest \$20,000)	her Lin	XPENSES relaction were: ess than \$10,000 10,000 or more	13. Organ ting to lobbying a	nizations activities for this rep
INCOME OR EXPENDATE 12. Lobbying a period was:  Less than \$10,000  \$10,000 or more \$\simeq >> \$	NSES - Complete Eit  ng Firms  activities for this reporting  Income (nearest \$20,000)  bunded to the nearest income from the client	her Lin	XPENSES relateriod were: ess than \$10,000 10,000 or more 4. REPORTING	13. Organ ting to lobbying a  □  ×  S  G METHOD. Cod. See instruction	nizations activities for this rep \$1,200,000.00 Expenses (nearest \$2 Check box to indicate
INCOME relating to lobbying a period was:  Less than \$10,000   \$10,000 or more  >> \$  Provide a good faith estimate, re \$20,000 of all lobbying related	NSES - Complete Eithing Firms  activities for this reporting  Income (nearest \$20,000)  bunded to the nearest income from the client egistrant by any other entity	her Lin	XPENSES related were: ess than \$10,000 10,000 or more 4. REPORTING ecounting method Method A. F. Method B. F.	13. Organ ting to lobbying a  D □  S >> \$  G METHOD. Cod. See instruction Reporting amount	\$1,200,000.00  Expenses (nearest \$2 theck box to indicate ins for description of its using LDA definitions under section 603

Filing #42dc29de-ad0e-431a-a90c-1507e7124d51 - Page 1 of 30

Signature		Date _	2/3/2005	<u> </u>
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			Pa

Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	
enga	iged in lobbyir		to reflect the general issue areas in which the registrant ng period. Using a separate page for each code, provide.
15.	General issue	area code BUD (one per page)	
16.	September 3 railroad secu H.R. 4568 & fiscal 2005., 5 H.R. 5025 & user fees for Control, and S.Con. Res. 9	nd S. 2537, To make appropriations for t 0, 2005, and for other purposes., Monito urity needs. H.R. 4818 (Division E), To make approp Supported funding for locomotive efficien H.R. 4818 (Division H), To make approprial railroad safety and research and develop Amtrak. Opposed increase in truck weiges, H.R. 4613 (Sec. 4007), Fiscal 2005 Bu	priations for DOT and related agencies for fiscal 2005. pment and supported funding for grade crossings, Posi
17.	·	Congress and Federal agencies contacted presentatives	☐ Check if None
18.		n individual who acted as a lobbyist in this	issue area  Covered Official Position (if applicable)
	Name		Covered Official Position (II applicable)
	Corcoran, Jo	ohn F.	
	Wilson, Dar	rell	Chief of Staff, Congressman Bill Shuster (R-PA)
19.	Interest of ea	ch foreign entity in the specific issues listed	I on line 16 above X Check if None

Filing #42dc29de-ad0e-431a-a90c-1507e7124d51 - Page 3 of 30

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Signature		Date	2/3/2005		_
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			I	2

Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	
enga	aged in lobbyin	· · · · · · · · · · · · · · · · · · ·	to reflect the general issue areas in which the registrant ag period. Using a separate page for each code, provide.
15.	General issue	area code <u>CAW</u> (one per page)	
16.	S. 366, A bill bill. S. 485, H.R. 9 to provide all S. Amdt. 384	to amend the Clean Air Act to reduce en 999, A bill to amend the Clean Air Act to ternative classification for units subject	nissions from electric powerplants., Opposed so-called oreduce air pollution through expansion of cap and trate to the cap and trade program, and for other purposes., ct of 2004," that was to be offered to S. 2062, the Class at supports voluntary efforts.
17.	House(s) of C House of Rep Senate	ongress and Federal agencies contacted presentatives	☐ Check if None
18.	Name of each	individual who acted as a lobbyist in this i	ssue area
	Name		Covered Official Position (if applicable)
	Anthony, Ste	ven	
	Corcoran, Jo	ohn F.	
	Ledoux, Mar	que	
	Maestri, Bru	no	
	Muir, C. Sco	tt	
19.	Interest of eac	ch foreign entity in the specific issues listed	on line 16 above   Check if None

Filing #42dc29de-ad0e-431a-a90c-1507e7124d51 - Page 5 of 30

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Signature		Date	2/3/2005	
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			Pa

Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	
enga	aged in lobbyin		to reflect the general issue areas in which the registrant ag period. Using a separate page for each code, provide.
	General issue		
16.	Specific Lobb S. 157, H.R. impact on ra	2004 (Title VIII), To protect the public a	gainst the threat of chemical attacks., Monitored the le
17.		Congress and Federal agencies contacted presentatives	☐ Check if None
18.	Name of each	n individual who acted as a lobbyist in this	issue area
	Name		Covered Official Position (if applicable)
	Anthony, Ste	even	
	Corcoran, Jo	ohn F.	
	Ledoux, Mai	rque	
	Maestri, Bru	ino	
	Muir, C. Sco	ott	
	Wilson, Darı	rell	Chief of Staff, Congressman Bill Shuster (R-PA)
19.	Interest of eac	ch foreign entity in the specific issues listed	I on line 16 above   Check if None

Filing #42dc29de-ad0e-431a-a90c-1507e7124d51 - Page 7 of 30

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Signature		Date .	2/3/2005	
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			Pa

Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	
enga	aged in lobbyin	·	to reflect the general issue areas in which the registrant ag period. Using a separate page for each code, provide.
15.	General issue	area code ENG (one per page)	
16.	H.R. 4200, A DOE, to pres 3142, Price A H.R. 6, S. 14, in the energy	bill to authorize appropriations for fisc cribe personnel strength for such fiscal anderson Act's extension, but opposed lin A bill to enhance energy conservation a	and research and development, to provide for security red Clean Coal Technology and Coal R&D (Sections of the Coal R&D)
17.	House(s) of C House of Rep Senate	ongress and Federal agencies contacted presentatives	☐ Check if None
18.	Name of each	individual who acted as a lobbyist in this	issue area
	Name		Covered Official Position (if applicable)
	Anthony, Ste	even	
<u></u>	Corcoran, Jo	ohn F.	
	Ledoux, Mai	que	
	Maestri, Bru	no	
-	Wilson, Darı	rell	Chief of Staff, Congressman Bill Shuster (R-PA)
10	Interest of eac	oh foreign entity in the specific issues lister	Lon line 16 above MC Check if None

Signature	Date	
Printed Name and Title John F. Corcoran - Senior Vice President, Public Affairs		Pa

Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	
enga	iged in lobbyin		to reflect the general issue areas in which the registrant generate page for each code, provide.
15.	General issue	area code HOM (one per page)	
16.	materials., O	'o direct the Secretary of Transportation pposed 4604, To provide increased rail transpo	n to issue regulations concerning the shipping of extrementation security., Monitored and supported funding o
17.	House(s) of C House of Rep Senate	Congress and Federal agencies contacted presentatives	☐ Check if None
18.	Name of each	individual who acted as a lobbyist in this i	ssue area
	Name		Covered Official Position (if applicable)
	Anthony, Ste	ven	
	Corcoran, Jo	ohn F.	
	Ledoux, Mar	que	
	Maestri, Bru	no	
	Muir, C. Sco	tt	
	Wilson, Darı	ell	Chief of Staff, Congressman Bill Shuster (R-PA)
19.	Interest of eac	ch foreign entity in the specific issues listed	on line 16 above   Check if None

Signature		Date .	2/5/2005	<del> </del>
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			Pa

Registrant Name:		Norfolk Southern Corporation						
Client Name:		Norfolk Southern Corporation						
enga	aged in lobbyin	-	y to reflect the general issue areas in which the registrant ng period. Using a separate page for each code, provide 1.					
15.	General issue	area code <u>INS</u> (one per page)						
16.	Specific Lobb H.R. 4634, To		am of the Department of the Treasury., Supported.					
17.	House(s) of C House of Rep Senate	ongress and Federal agencies contacted presentatives	☐ Check if None					
18.	Name of each	individual who acted as a lobbyist in this	issue area					
	Name		Covered Official Position (if applicable)					
	Corcoran, Jo	hn F.						
	Maestri, Bru	no						
19.	Interest of eac	ch foreign entity in the specific issues listed	d on line 16 above 🔀 Check if None					

Signature		Date	<i>2/3/2</i> 005	<del> </del>
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			Pa

Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	
enga	aged in lobbyin	-	to reflect the general issue areas in which the registrant g period. Using a separate page for each code, provide
15.	General issue	area code <u>LAW</u> (one per page)	
16.	S. 1402, S. 22	73, A bill to authorize appropriations for	or activities under the railroad safety laws and for othe 2273 allowing railroad police to enforce on the propert
17.	House(s) of C House of Rep Senate	ongress and Federal agencies contacted presentatives	□ Check if None
18.	Name of each	individual who acted as a lobbyist in this i	ssue area
	Name		Covered Official Position (if applicable)
	Anthony, Ste	even	
	Corcoran, Jo	ohn F.	
	Ledoux, Mai	-que	
	Maestri, Bru	uno	
	Muir, C. Sco	tt	
			<del></del> -
19.	Interest of each	ch foreign entity in the specific issues listed	on line 16 above

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Signature		Date _	2/3/2005	
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			Pa

Reg	strant Name:	Norfolk Southern Corporation				
Clie	nt Name:	Norfolk Southern Corporation				
enga	ged in lobbyin	<del>,</del>	to reflect the general issue areas in which the registrant ag period. Using a separate page for each code, provide.			
15.	5. General issue area code <u>LBR</u> (one per page)					
16.	specified in se	73, Lautenberg Amendments "to ensure	e that railroad police may not be used for purposes oth de" and to provide protection for whistleblowers., Op vice for emergency situations.			
17.	House(s) of C Senate	ongress and Federal agencies contacted	☐ Check if None			
18.	Name of each	individual who acted as a lobbyist in this	ssue area  Covered Official Position (if applicable)			
	<del></del>		Control Cinion Control (Control Control Contro			
-	Anthony, Ste					
	Corcoran, Jo					
	Maestri, Bru	-				
	<u>-</u> -		, gr. gr. cq.			
19.	Interest of eac	th foreign entity in the specific issues listed	on line 16 above 🔀 Check if None			

Signature		Date	41314003	
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			Pa

Regi	istrant Name:	Norfolk Southern Corporation				
Clie	nt Name:	Norfolk Southern Corporation				
enga	iged in lobbyin	TVITY. Select as many codes as necessary on behalf of the client during the reportinuested. Attach additional page(s) as needed	to reflect the general issue areas in which the registrant ag period. Using a separate page for each code, provide.			
15.	General issue area code ROD (one per page)					
16.	6. Specific Lobbying issues H.R. 2863, S. 1776, To amend title 49, U.S.C., relating to responsibility for intermodal equipment complian commercial motor vehicle safety requirements and for other purposes., Opposed. H.R. 3550, S. 1072, To authorize funds for Federal-aid highways, highway safety programs, and transit proof other purposes., Supported expansion of section 130 grade crossing program and inclusion of maintenance, national significance, and TEA-21 agenda of the Association of American Railroads. Opposed general or st increases in truck sizes or weights. H.R. 906, To amend Title 23 U.S.C. to improve roadway safety for motor vehicles, bicycles, and pedestrian in proximity to vehicle traffic., Supported bill, particularly those provisions that provide additional funding highway-rail crossings and their maintenance.					
17.		Congress and Federal agencies contacted presentatives	☐ Check if None			
18.	Name of each	n individual who acted as a lobbyist in this				
	Name		Covered Official Position (if applicable)			
	Anthony, St	even				
	Corcoran, J	ohn F.				
	Ledoux, Ma	rque				
	Maestri, Bri	ino				
	Muir, C. Sco	ott				
	Wilson, Dar	rell	Chief of Staff, Congressman Bill Shuster (R-PA)			
19.	Interest of ea	ch foreign entity in the specific issues listed	d on line 16 above X Check if None			

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Signature		Date	2/3/2005	<del></del>	_
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			l	P

Reg	istrant Name:	Norfolk Southern Corporation					
Clie	nt Name:	Norfolk Southern Corporation					
enga	iged in lobbyin		to reflect the general issue areas in which the registrant g period. Using a separate page for each code, provide				
15.	General issue	issue area code RRR (one per page)					
16.	Monitored desupported re H.R. 2572, S H.R. 2725, T improvement S. 1389, To a reauthorizati monitorerd S S. 1402, H.R.	104, S. 1109, To provide for the financine evelopments and generally supported admoving obstacles to making existing RR is 1072 (Subtitle F), To authorize appropose authorize the Secretary of DOT to estate of rail track., Supported. uthorize appropriations for the Surface ions but opposed any amendment(s) incours rate cases and small shipper rate provided.	riations for the benefit of Amtrak., Supported ablish a grant program for the rehabilitation, preserval arransportation Board and for other purposes., Support of S. 919 listed under this issue coccedings.  Each of the Federal railroad safety laws for fiscal 2004 through the same of				
17.		Congress and Federal agencies contacted of Transportation oresentatives	☐ Check if None				
18.	Name of each	individual who acted as a lobbyist in this i	ssue area				
	Name		Covered Official Position (if applicable)				
_	Anthony, Ste	even					
	Corcoran, Jo	ohn F.					
	Ledoux, Mai	rque					
	Maestri, Bru	ino					
	Muir, C. Sco	tt					
	Wilson, Darı	rell	Chief of Staff, Congressman Bill Shuster (R-PA)				
19.	Interest of eac	ch foreign entity in the specific issues listed	on line 16 above   Check if None				

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Signature		Date .	<i>2/5/2</i> 005	<del></del>
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs			Pa

Registrant Name:		Norfolk South	ern Corporation
Client	Name:	Norfolk South	ern Corporation
Item	Descript	ion	Data
16		ng Issues	S. 1978 (Title IV), H.R. 3550 (Title VII), To authorize funds for Federal-aid highways, highway safety programs, and transit programs and for other pur Title IV and VII relate to Hazardous Materials. Generally supported reauthorization, but opposed Senate emergency preemption exception (section 4433) and rerouting efforts.  S. 919, H.R. 2192, To amend title 49 U.S.C. to enhance competition among a
10	23000311	is invited	between carriers to ensure efficient rail service and reasonable rates, and for purposes., Opposed these bills and other efforts to re-regulate the railroad industry.

Regi	istrant Name:	Norfolk Southern Corporation				
Clie	nt Name:	Norfolk Southern Corporation				
enga	iged in lobbyin		to reflect the general issue areas in which the registrant g period. Using a separate page for each code, provide			
15.	General issue area code TAX (one per page)					
16.	H.R. 1617, To establish and provide for the funding of a National Rail Infrastructure Program., Opposed that would create a rail trust fund. H.R. 578, S251, H.R. 6 and S.1637., To amend the IRC of 1986 to repeal the 4.3-cent motor excise tax on rainland waterways which remain in the general fund of the Treasury. Also the repeal in section 41008 of H section 898, subtitle J of S. 1637., Supported. H.R. 876, H.R. 4520 (Sec. 241), To amend the IRC to provide a credit against income tax expenditures for maintenance of railroad tracks of Class II and III railroads., Supported					
17.	House(s) of C House of Rep Senate	Congress and Federal agencies contacted presentatives	☐ Check if None			
18.	Name of each	n individual who acted as a lobbyist in this i	ssue area			
	Name		Covered Official Position (if applicable)			
<u></u>	Anthony, Sto	even				
	Corcoran, J	ohn F.	**			
	Ledoux, Ma	rque				
	Maestri, Bru	BNO				
	Muir, C. Sco	ott				
	Wilson, Dar	rell	Chief of Staff, Congressman Bill Shuster (R-PA)			
19.	Interest of ea	ch foreign entity in the specific issues listed	on line 16 above 🔀 Check if None			

4 19 19 AA

Signature		Date .	2/3/2005	
Printed Name and Title	John F. Corcoran - Senior Vice President, Public Affairs	·		_ P

Regi	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	
enga	iged in lobbyir	FIVITY. Select as many codes as necessary on behalf of the client during the reportinuested. Attach additional page(s) as needed	to reflect the general issue areas in which the registrant ag period. Using a separate page for each code, provide.
	General issue		
16.	Specific Lobb S.1125, S. 22 exposure and	90, To create a fair and efficient system	to resolve claims of victims for bodily injury caused by ticularly those provisions relating to FELA.
17.	- •	Congress and Federal agencies contacted presentatives	☐ Check if None
18.		h individual who acted as a lobbyist in this	
	Name		Covered Official Position (if applicable)
	Anthony, St	even	
	Corcoran, J	ohn F.	
	Ledoux, Ma	rque	
	Maestri, Bri	uno	
	Wilson, Dar		Chief of Staff, Congressman Bill Shuster (R-PA)
19.	Interest of ea	ach foreign entity in the specific issues listed	d on line 16 above 🔀 Check if None

A /A /AAAE

Signature		Date .	2/3/2005	
	John F. Corcoran - Senior Vice President, Public Affairs			Pa

Reg	istrant Name:	Norfolk Southern Corporation	
Clie	nt Name:	Norfolk Southern Corporation	
enga	aged in lobbyin	FIVITY. Select as many codes as necessary on behalf of the client during the reportinuested. Attach additional page(s) as needed.	to reflect the general issue areas in which the registrant g period. Using a separate page for each code, provide
	_	area code <u>WAS</u> (one per page)	
16. Specific Lobbying issues H.R. 1730, H.R. 4940, To impose certain limitations on the receipt of out-of-state municipal w purposes., Monitored legislation, but opposed legislation restricting imports of waste by state governments to direct flow control.			on the receipt of out-of-state municipal waste and for o ion restricting imports of waste by states and/or allow
17.	7 7	Congress and Federal agencies contacted	☐ Check if None
18		presentatives h individual who acted as a lobbyist in this	issue area
	Name	· · · · · ·	Covered Official Position (if applicable)
			COVOICE CHICAGO (IN APPENDIX)
	Anthony, St	even	
	Maestri, Br	uno	
	<del>.</del>		
	<u> </u>	- the second sec	
19.	Interest of ea	ach foreign entity in the specific issues listed	1 on line 16 above

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Signature Date 2/3/2005

Printed Name and Title John F. Corcoran - Senior Vice President, Public Affairs Page 1997