

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**KESSLER & ASSOCIATES BUSINESS SERVICES**

2. Address:

210 7TH ST SE #200, WASHINGTON, DC 20003

3. Principal place of business (if different from line 2):

4. Contact Name: LEE TERRETT

Telephone: 202-547-6808

E-mail (optional): lterrett@kesslerassoc.com

Senate ID #: 21506-176

House ID #:

7. Client Name:  Self

**PHARMACIA & UPJOHN**

### TYPE OF REPORT

8. Year 2000 Midyear (January 1 - June 30):  **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report:  => Termination Date: \_\_\_\_\_ 11. No Lobbying Activity:

### INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

#### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more:  => Income (nearest \$20,000): 20,000.00

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

#### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more:  => Expenses (nearest \$20,000): \_\_\_\_\_

#### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- Method A.** Reporting amounts using LDA definitions only  
 **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  
 **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: KESSLER & ASSOCIATES BUSINESS SERVICES Client Name: PHARMACIA & UPJOHN

Signature: ON FILE Date: Jan 12, 2001

Printed Name and Title: DARLA M. TOMES - DEPUTY DIRECTOR OF COMMUNICATIONS

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## Information Update Page:

Complete **ONLY** where registration information has changed.

### LOBBYIST UPDATE

**23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client**

Name: BARTLETT, MICHAEL L.  
Name: BARTLETT, MICHAEL L.  
Name: BROWN, JUSTIN E.  
Name: BROWN, JUSTIN E.  
Name: CARNES, TRACEY A.  
Name: CARNES, TRACEY A.  
Name: GREISSING, JOHN E.  
Name: GREISSING, JOHN E.  
Name: KRAUSER, KELLY M.  
Name: KRAUSER, KELLY M.  
Name: MADDIX, MARK  
Name: MADDIX, MARK  
Name: MOORE, PAUL R.  
Name: MOORE, PAUL R.  
Name: PATRONE, EUGENE  
Name: PATRONE, EUGENE  
Name: SULLIVAN, JOHN H.  
Name: SULLIVAN, JOHN H.

### ISSUE UPDATE

**24. General lobbying issues previously reported that NO LONGER pertain**

### AFFILIATED ORGANIZATIONS

**25. Add the following organization(s)**

**26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client**

### FOREIGN ENTITIES

**27. Add the following foreign entities**

**28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization**

Signature: ON FILE Date: Jan 11, 2001

Printed Name and Title: Darla M. Tomes - Deputy Director of Communications

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