

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
---	--

SECRETARY OF THE SENATE

04 AUG 10 AM 10:11

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page.

1. Registrant Name <b>Covington &amp; Burling</b>			
2. Address <input type="checkbox"/> Check if different than previously reported. <b>1201 Pennsylvania Avenue, N.W.</b>			
3. Principal Place of Business (if different from line 2)			
City: <b>Washington</b>		State/Zip (or Country) <b>DC/20</b>	
4. Contact Name <b>Roderick A. DeArment</b>	Telephone <b>202-662-5900</b>	Email (optional) <b>rdearment@cov.com</b>	5. Senate ID # <b>11195-366</b>
7. Client Name <input type="checkbox"/> Self <b>John Hancock Financial Services, Inc.</b>			6. House ID # <b>31827019</b>

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☒ OR Year End (July 1-December)9. Check if this filing amends a previously filed version of this report ☐10. Check if this is a Termination Report ☐ ⇒ Termination Date \_\_\_\_\_ 11. No Lobbying Act**INCOME OR EXPENSES** - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>120,000</u> Income (nearest \$20,000)	\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client.)	14. REPORTING METHOD. Check box 1 expense accounting method. See instruction description of options.
	<input checked="" type="checkbox"/> Method A. Reporting amounts using LD definitions only
	<input type="checkbox"/> Method B. Reporting amounts under sec 6033(b)(8) of the Internal Revenue Code
	<input type="checkbox"/> Method C. Reporting amounts under 16 Internal Revenue Code

Signature  Date August 10, 2004  
Printed Name and Title **Roderick A. DeArment, Partner**

DC: 599447-6

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Services Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BANK (one per page)

16. Specific lobbying issues

**Bankruptcy Reform Bill**

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if N

Signature \_\_\_\_\_

Date August 10, 2004

Printed Name and Title

**Roderick A. DeArment, Partner**

---

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Services Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page code**, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

**Privacy legislation and use of Social Security numbers.**  
**Legislation to extend a Federal terrorism reinsurance program.**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives**  
**United States Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if N

Signature \_\_\_\_\_

Date August 10, 2004

Printed Name and Title

**Roderick A. DeArment, Partner**

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Ser  
Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate pag code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code **LBR** (one per page)

16. Specific lobbying issues

**Long Term Care Insurance Program for Federal Workers.**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives  
United States Senate  
Office of Personnel Management**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if N

Signature \_\_\_\_\_

Date August 10, 2004

Printed Name and Title

**Roderick A. DeArment, Partner**

---



Registrant Name **Covington & Burling**Client Name **John Hancock Financial Ser  
Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code TAX (one per page)

16. Specific lobbying issues

**Above-the-line deduction for long-term care insurance.**

**Permitting long-term care insurance to be part of cafeteria plans.**

**Permitting 401(k) assets to be used to purchase long term care insurance.**

**Legislation to repeal the estate tax.**

**Capital gains treatment for annuities.**

**Tax treatment of stock options.**

**Tax treatment of COLI.**

**Tax treatment of split dollar life.**

**Tax rules permitting life/non-life consolidation.**

**Tax treatment of deferred compensation.**

**Tax treatment of foreign leases and service contracts**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives**

**United States Senate**

**Department of Treasury**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if N

Signature \_\_\_\_\_

Date August 10, 2004

Printed Name and Title

**Roderick A. DeArment, Partner**

---

Registrant Name **Covington & Burling**

Client Name **John Hancock Financial Services Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RET (one per page)

16. Specific lobbying issues

**Legislation on ERISA rules for investment advice to plan participants.**

**Legislation on trading during blackout period, company stock in plans and operation of defined contribution plans.**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives**  
**United States Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_

Date August 10, 2004

Printed Name and Title

**Roderick A. DeArment, Partner**

---

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Ser  
Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate pag code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code ENG (one per page)

16. Specific lobbying issues

**Energy bill provision affecting PURPA**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives  
United States Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if N

Signature \_\_\_\_\_

Date August 10, 2004

Printed Name and Title

**Roderick A. DeArment, Partner**

---

Registrant Name **Covington & Burling**

Client Name **John Hancock Financial Ser  
Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code **TOR** (one per page)

16. Specific lobbying issues

**Legislation related to asbestos litigation**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**United States Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if N

Signature \_\_\_\_\_

Date August 10, 2004

Printed Name and Title

**Roderick A. DeArment, Partner**

---



**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

**LOBBYIST UPDATE**23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the cl**ISSUE UPDATE**24. General lobbying issues previously reported that **no longer** pertainAGRFINACC**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Bus (city and state or cour

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or clien**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	On pe cli

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated wi  
registrant, client or affiliated organization


Signature   
Printed Name and Title **Roderick A. DeArment, Partner**

Date August 10, 2004

DC: 599447-6