

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

FOOD MARKETING INST

2. Address:

655 15TH STREET, N. W. SUITE 700, WASHINGTON, DC 20005

3. Principal place of business (if different from line 2):

Country: City: State/Zip(or Country): HOLLAND

4. Contact Name: JOHN J. MOTLEY III

Telephone: 202-220-0610

E-mail (optional): jmotley@fmi.org

Senate ID #: 15097-12

House ID #: 30402 00

7. Client Name: Self

TYPE OF REPORT

8. Year 2004 Midyear (January 1 - June 30): **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report: => Termination Date: 11. No Lobbying Activity:

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more: => Income (nearest \$20,000): _____

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more: => Expenses (nearest \$20,000): 400,000.00

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- Method A.** Reporting amounts using LDA definitions only
 Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
 Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: AGR (one per page)

16. Specific lobbying issues:

H.R. 2673- Agriculture, Rural Development, Food and Drug Administration, and Related Agencies Appropriations Act, 2004 H.R. 4576- Food Promotion Act of 2004

17. House(s) of Congress and Federal agencies contacted:

Agriculture, Dept of (USDA)
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J. III
Covered Official Position (if applicable): N/A
Name: NICOLL, ERIC
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WISE-VAUGHN, ELIZABETH
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: F00 (one per page)

16. Specific lobbying issues:

S. 2507, Child Nutrition and WIC Reauthorization Act of 2004 H.R. 3875, Child Nutrition Improvement and Integrity Act

17. House(s) of Congress and Federal agencies contacted:

Agriculture, Dept of (USDA)
Agriculture, Dept of (USDA)
HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
SENATE
SENATE
White House Office
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: NICOLL, ERIC
Covered Official Position (if applicable): N/A
Name: NICOLL, ERIC
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A

Registrant Name: FOOD MARKETING INST Client Name: Self

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WISE-VAUGHN, ELIZABETH

Covered Official Position (if applicable): N/A

Name: WISE-VAUGHN, ELIZABETH

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

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15. General issue area code: F00 (one per page)

16. Specific lobbying issues:

S. 741, Title II- The Food Allergen Labeling Consumer Protection Act. Part of the Minor Use for Minor Species bill H.R. 2699- National Uniformity for Food Act 2003

17. House(s) of Congress and Federal agencies contacted:

Agriculture, Dept of (USDA)
Agriculture, Dept of (USDA)
HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
SENATE
SENATE
White House Office
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J. III
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J. III
Covered Official Position (if applicable): N/A
Name: NICOLL, ERIC
Covered Official Position (if applicable): N/A
Name: NICOLL, ERIC
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH

Registrant Name: FOOD MARKETING INST Client Name: Self

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WISE-VAUGHN, ELIZABETH

Covered Official Position (if applicable): N/A

Name: WISE-VAUGHN, ELIZABETH

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HCR (one per page)

16. Specific lobbying issues:

H.R. 834- The Clean, Learn, Educate, Abolish, Neutralize and Undermine Production (CLEAN-UP) of Methamphetamines Act of 2003
H.R. 2493- The Safe Importation of Medical Products and Other Rx Therapies Act of 2004 (S. 2493)

17. House(s) of Congress and Federal agencies contacted:

Agency for Health Care Policy & Research
HOUSE OF REPRESENTATIVES
Health & Human Services, Dept of (HHS)
Health Resources & Services Administration (HRSA)
SENATE
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J., III
Covered Official Position (if applicable): N/A
Name: NICOLL, ERIC
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WISE-VAUGHN, ELIZABETH
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

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15. General issue area code: LAW (one per page)

16. Specific lobbying issues:

S. 2062- Class Action Fairness Act of 2004

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
Name: CURRY, ANNE M.
Covered Official Position (if applicable): N/A
Name: FARR, DAGMAR T.
Covered Official Position (if applicable): N/A
Name: GREEN, GEORGE R.
Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
Name: HARIG, ANDREW
Covered Official Position (if applicable): N/A
Name: HATCHER, JENNIFER OLDHAM
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J. III
Covered Official Position (if applicable): N/A
Name: NICOLL, ERIC
Covered Official Position (if applicable): N/A
Name: WHITE, DEBORAH
Covered Official Position (if applicable): N/A
Name: WISE-VAUGHN, ELIZABETH
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

S. 224- Minimum Wage Increase H.R. 2618- Departments of Labor, Health and Human Services, and Education, and Related Agencies Appropriations Act, 2004 H.R. 1119- Family Time Flexibility Act H.R. 660- Small Business Health Fairness Act of 2003 H.R. 1261- Workforce Reinvestment and Adult Education Act of 2003 H.R. 339- Personal Responsibility in Food Consumption Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA

Covered Official Position (if applicable): N/A

Name: CURRY, ANNE M.

Covered Official Position (if applicable): N/A

Name: FARR, DAGMAR T.

Covered Official Position (if applicable): N/A

Name: GREEN, GEORGE R.

Covered Official Position (if applicable): N/A

Name: HAMMONDS, TIM

Covered Official Position (if applicable): N/A

Name: HARIG, ANDREW

Covered Official Position (if applicable): N/A

Name: HATCHER, JENNIFER OLDHAM

Covered Official Position (if applicable): N/A

Name: KELLEY, JOHN T. JR

Covered Official Position (if applicable): N/A

Name: MOTLEY, JOHN J. III

Covered Official Position (if applicable): N/A

Name: NICOLL, ERIC

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WISE-VAUGHN, ELIZABETH

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

H.R. 3521 / S. 1896 Tax Relief Extension Act of 2003 H.R. 2047 S. 1180- Encouraging Work Act of 2003 S. 1149- Energy Tax Incentives Act of 2003 H.R. 6 / S. 14- Energy Policy Act of 2003 H.R. 4520- American Jobs Creation Act of 2004 S. 1637- Jumpstart Our Business Strength (JOBS Act) H.R. 7- Charitable Giving S. 476- CARE Act of 2003 S. 2494- tax credit for transportation of food for charitable purposes H.R. 3773- To amend the Internal Revenue Code of 1986 to repeal the sunset of the Economic Growth and Tax Relief Reconciliation Act of 2001 and to repeal scheduled reductions in tax benefits provided by the Jobs and Growth Tax Relief Reconciliation Act of 2003. H.R. 2638- Small Business Expensing Permanency Act of 2003 S. 96- A bill to repeal the sunset of the provisions of the Economic Growth and Tax Relief Reconciliation Act of 2001, and for other purposes. S. 13- Death Tax Fairness Act of 2003 S. 34- A bill to amend the Internal Revenue Code of 1986 to provide for the immediate and permanent repeal of the estate tax on family-owned businesses and farms, and for other purposes. S. J. Res. 20 and S. J. Res. 21- extension of death tax repeal, pending permanent repeal S. Con Res. 95- Federal Budget Resolution H.R. 3108- Pension Funding Equity Act of 2003

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
SENATE
SENATE
White House Office
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
Name: HAMMONDS, TIM
Covered Official Position (if applicable): N/A
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Name: MOTLEY, JOHN J. III
Covered Official Position (if applicable): N/A
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Registrant Name: FOOD MARKETING INST Client Name: Self

Covered Official Position (if applicable): N/A

Name: NICOLL, ERIC

Covered Official Position (if applicable): N/A

Name: NICOLL, ERIC

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WISE-VAUGHN, ELIZABETH

Covered Official Position (if applicable): N/A

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Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: FOOD MARKETING INST Client Name: Self

LOBBYING ACTIVITY

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15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

H.R. 3521 / S. 1896 Tax Relief Extension Act of 2003 H.R. 2047 S. 1180- Encouraging Work Act of 2003 S. 1149- Energy Tax Incentives Act of 2003 H.R. 6 / S. 14- Energy Policy Act of 2003 H.R. 4520- American Jobs Creation Act of 2004 S. 1637- Jumpstart Our Business Strength (JOBS Act) H.R. 7- Charitable Giving S. 476- CARE Act of 2003 S. 2494- tax credit for transportation of food for charitable purposes H.R. 3773- To amend the Internal Revenue Code of 1986 to repeal the sunset of the Economic Growth and Tax Relief Reconciliation Act of 2001 and to repeal scheduled reductions in tax benefits provided by the Jobs and Growth Tax Relief Reconciliation Act of 2003. H.R. 2638- Small Business Expensing Permanency Act of 2003 S. 96- A bill to repeal the sunset of the provisions of the Economic Growth and Tax Relief Reconciliation Act of 2001, and for other purposes. S. 13- Death Tax Fairness Act of 2003 S. 34- A bill to amend the Internal Revenue Code of 1986 to provide for the immediate and permanent repeal of the estate tax on family-owned businesses and farms, and for other purposes. S. J. Res. 20 and S. J. Res. 21- extension of death tax repeal, pending permanent repeal S. Con Res. 95- Federal Budget Resolution H.R. 3108- Pension Funding Equity Act of 2003

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES
HOUSE OF REPRESENTATIVES
SENATE
SENATE
White House Office
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOURNE, LAURA
Covered Official Position (if applicable): N/A
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Covered Official Position (if applicable): N/A
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Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: KELLEY, JOHN T. JR
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J. III
Covered Official Position (if applicable): N/A
Name: MOTLEY, JOHN J. III

Registrant Name: FOOD MARKETING INST Client Name: Self

Covered Official Position (if applicable): N/A

Name: NICOLL, ERIC

Covered Official Position (if applicable): N/A

Name: NICOLL, ERIC

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WHITE, DEBORAH

Covered Official Position (if applicable): N/A

Name: WISE-VAUGHN, ELIZABETH

Covered Official Position (if applicable): N/A

Name: WISE-VAUGHN, ELIZABETH

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Aug 02, 2004

Printed Name and Title: JOHN J. MOTLEY III - VICE-PRESIDENT, GOVERNMENT AND PUBLIC AFFAIRS