

Clerk of the House of Representatives  
Legislative Resource Center  
13-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
332 Hart Building  
Washington, DC 20510

SECRETARIAT  
SECRETARIAT OF THE SENATE

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# LOBBYING REPORT

HAND DELIVERED

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>ANN EPPARD ASSOCIATES, LTD.</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>211 N. UNION STREET, SUITE #100</b>			
3. Principal Place of Business (if different from line 2) City: <b>ALEXANDRIA</b> State/Zip (or Country): <b>VA 22314</b>			
4. Contact Name <b>ANN EPPARD</b>	Telephone <b>(703) 739-2545</b>	E-mail (optional)	5. Senate Dist. <b>13734-330</b>
7. Client Name <input type="checkbox"/> Self <b>AMERICAN MARITIME OFFICERS</b>	6. House Dist. <b>30919031</b>		

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying Activity

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

**12. Lobbying Firms**  
INCOME relating to lobbying activities for this reporting period was:  
Less than \$10,000   
\$10,000 or more  ⇨ \$ 40,000  
Income (nearest \$20,000)  
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

**13. Organizations**  
EXPENSES relating to lobbying activities for this reporting period were:  
Less than \$10,000   
\$10,000 or more  ⇨ \$ \_\_\_\_\_  
Expenses (nearest \$20,000)  
**14. REPORTING METHOD.** Check box to indicate expense accounting method. See instructions for description of options  
 Method A. Reporting amounts using LDA definitions only  
 Method B. Reporting amounts under section 6031(b)(8) of the Internal Revenue Code  
 Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature

Printed Name and Title

FD-2 (REV. 6/98)

PAGE 1 OF 2

Registrant Name ANN EPPARD ASSOCIATES, LTD. Client Name AMERICAN MARITIME OFFICERS

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

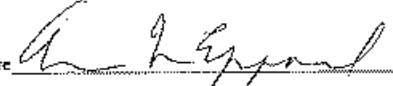
16. Specific lobbying issues  
CABOTAGE LAWS

17. House(s) of Congress and Federal agencies contacted  Check if None  
HOUSE  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>ANN EPPARD</u>		<input type="checkbox"/>
<u>KAREN SCHECTER</u>		<input type="checkbox"/>
<u>JULIE CHLOPECKI</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/13/99  
Printed Name and Title ANN EPPARD, PRESIDENT