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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) -All Filers Are Required to Complete This Page

|   |                                  |  |                                   |
|---|----------------------------------|--|-----------------------------------|
| 1. Registrant Name<br><b>Hurt, Norton &amp; Associates, Inc.</b>  |                                  |  |                                   |
| 2. Registrant Address <input type="checkbox"/> Check if different than previously reported<br>Address <b>505 Capitol Court, NE Suite 200</b><br>City <b>Washington</b> State/Zip (or Country) <b>DC 20002</b> |                                  |  |                                   |
| 3. Principal Place of Business (if different from line 2)<br>City _____ State/Zip (or Country) _____  |                                  |  |                                   |
| 4. Contact Name<br><b>Katharine C. Wood</b>   | Telephone<br><b>202-543-9398</b> | E-mail (optional)<br><b>kcw@HurtNorton.com</b> | 5. Senate ID #<br><b>18980-63</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>Phoenix Air Group</b>  | 6. House ID #<br><b>33643003</b> |  |                                   |

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_

11. No Lobbying Activity

| INCOME OR EXPENSES - Complete Either Line 12 OR Line 13   |  |
|---|--|
| <b>12. Lobbying Firms</b><br><br>INCOME relating to lobbying activities for this reporting period was:<br>Less than \$10,000 <input checked="" type="checkbox"/><br>\$10,000 or more <input type="checkbox"/> >> \$ _____<br>Income (nearest \$20,000)<br><br>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | <b>13. Organizations</b><br><br>EXPENSES relating to lobbying activities for this reporting period were:<br>Less than \$10,000 <input type="checkbox"/><br>\$10,000 or more <input type="checkbox"/> >> \$ _____<br>Expenses (nearest \$20,000)<br><br><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.<br><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only<br><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code<br><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code |

Signature Katharine C. Wood Date 2/12/2001

Printed Name and Title Katharine C. Wood - Secretary/Treasurer Page 1 of 3

Registrant Name: Hurt, Norton & Associates, Inc.

Client Name: Phoenix Air Group

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific Lobbying issues  
Facilitate contractor operations on Midway Island

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                   | Covered Official Position (if applicable) | New       |
|------------------------|---|-----------|
| <u>Hurt, Robert H.</u> |   | <u>No</u> |
|                        |   |           |
|                        |   |           |
|                        |   |           |
|                        |   |           |
|                        |   |           |
|                        |   |           |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Katharine C. Wood Date 2/12/2001

Printed Name and Title Katharine C. Wood - Secretary/Treasurer Page 2 of 3

Registrant Name: Hurl, Norton & Associates, Inc.

Client Name: Phoenix Air Group

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific Lobbying issues  
Facilitate contractor operations for civilian, commercial and military air cargo

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                   | Covered Official Position (if applicable) | New       |
|------------------------|---|-----------|
| <u>Hurl, Robert H.</u> |   | <u>No</u> |
|                        |   |           |
|                        |   |           |
|                        |   |           |
|                        |   |           |
|                        |   |           |
|                        |   |           |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Katharine C. Wood Date 2/12/2001

Printed Name and Title Katharine C. Wood - Secretary/Treasurer Page 3 of 3