

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE  
02 AUG 16 AM 10:24

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name

POLICY DIRECTIONS INC.

2. Address  Check if different than previously reported

818 Connecticut Avenue, N.W., Suite 225, Washington, D. C. 20006

3. Principal Place of Business (if different from line 2)

City: Same as above

State/Zip (or Country)

4. Contact Name

Telephone

E-mail (optional)

5. Sen

Frankie L. Trull

202-776-0071

fltrull@poldir.com

31747

7. Client Name  Self

Philip Morris Management Corp./Kraft General Foods Division

6. Hou

32112

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30)  OR Year End (July

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇔ Termination Date \_\_\_\_\_

11. No Lc

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

### 12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000

\$10,000 or more  ⇔ \$ 20,000.00  
Income (nearest \$20,000)

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000

\$10,000 or more  ⇔ \$ \_\_\_\_\_  
Expenses (nearest \$20,000)

14. REPORTING METHOD. Check box to indicate reporting method. See instructions for description of each method.

Method A. Reporting amounts using LDA Code

Method B. Reporting amounts under section 170(e) of the Internal Revenue Code

Method C. Reporting amounts under section 170(e) of the Internal Revenue Code

Signature

*Frankie L. Trull*

Printed Name and Title Frankie L. Trull, President



Registrant Name POLICY DIRECTIONS INC. Client Name Philip Morris Management Cor Kraft General Foods Divisio

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which you were engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each issue area as requested. Attach additional page(s) as needed.

15. General issue area code F00 (one per page)

16. Specific lobbying issues

FDA regulation

Food safety

Food security

17. House(s) of Congress and Federal agencies contacted  Check if None

Department of Health & Human Services

FDA

House of Representatives

U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Frankie L. Trull	
Kathleen (Kay) Holcombe	
Steven L. Kopperud	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Frankie L. Trull Date August 12,

Printed Name and Title Frankie L. Trull, President



Registrant Name POLICY DIRECTIONS INC.

CLIENT NAME

Philip Morris Management Co  
Kraft General Foods Divisio

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

Sugar Program  
Coffee importation

17. House(s) of Congress and Federal agencies contacted

Check if None

Department of Health & Human Services  
FDA  
House of Representatives  
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Frankie L. Trull	
Kathleen (Kay) Holcombe	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Frankie L. Trull

Date August 12, 200

Printed Name and Title Frankie L. Trull, President

