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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Fierce, Isakowitz & Blalock		
2. Address <input type="checkbox"/> Check if different than previously reported 600 New Hampshire Avenue, NW, Suite 1000		
3. Principal Place of Business (if different from line 2) Washington DC 20037 City: State/zip (or Country)		
4. Contact Name Mark Isakowitz	Telephone (202) 333-8667	E-mail (optional) 5. Senate ID # 44812-797
7. Client Name <input type="checkbox"/> Self Mutual of Omaha		6. House ID # 31507046

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report.

10. Check if this is a Termination Report ⇨ Termination Date _____ 11. No Lobbyin

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>20,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this report period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate exp accounting method. See instructions for description of opt</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitio</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(I Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature *Mark Isakowitz* Date 08/04/04 *Male*

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Printed Name and Title

Mark Isakowitz, President

LD-2 (REV. 4/03)

PAGE 1 of .

Registrant Name Fierce, Isakowitz & Blalock Client Name Mutual of Omaha

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each c information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Medigap

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Mark Isakowitz, Kirk Blalock, Don Fierce	Blalock - Spec Asst to the Pres Rep Riv Public Liqisc
Katie Braden Huffard, Kirsten Chadwick	Chadwick - Spec Asst to the Pres Leg Affairs
Diane Moery, Samantha Poole, Kate Hull	Hull - LA Hutchinson
Mike Chappell	Repcos Pickering

19. Interest of each foreign entity in the specific issues listed on line 16 above. Check if None

Signature Mark Isakowitz Date 08/04/04

Printed Name and Title Mark Isakowitz, President

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Registrant Name Fierce, Isakowitz & Blalock Client Name Mutual of Omaha

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

Medigap

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Mark Isakowitz, Kirk Blalock, Don Fierce	
Katie Braden Huffard, Kirsten Chadwick	
Diane Moery, Samantha Poole, Kate Hull	
Mike Chappell	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Mark Isakowitz* Date 08/04/04

Printed Name and Title Mark Isakowitz, President

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