

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, D.C. 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, D.C. 20510
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SECRETARY OF THE SENATE

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# LOBBYING REPORT

Lobby Disclosure Act of 1995 (Section 5) -- All Filers Are Required To Complete This Page

1. Registrant Name <b>JOHNSON &amp; JOHNSON</b>			
2. Address <input type="checkbox"/> Check if different than previously reported  One Johnson & Johnson Plaza, New Brunswick, NJ 08933			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name <b>Shannon Salmon</b>	Telephone <b>202-589-1000</b>	E-mail (optional)	5. Senate ID # <b>2068-12</b>
7. Client name <input checked="" type="checkbox"/> Self	6. House ID # <b>30348000</b>		

**TYPE OF REPORT** 8. Year 2000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇌ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES -- Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇌ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇌ \$ <u>1,620,000.00</u> Expenses (nearest \$20,000)</p> <p>14. <b>REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(c) of the Internal Revenue Code</p>

Signature \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific lobbying issues

FAA privatization of air traffic control operations

17. House(s) of Congress and Federal agencies contacted  Check if None

United States House of Representatives  
FAA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Craig Kramer		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

1997 Balanced Budget Act (P.L. 105-33)  
Balanced Budget Refinement Act (HR 3426)  
Benefits Improvement and Protection Act (HR 4577)

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives  
HCFR

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Don Bohn		<input type="checkbox"/>
Darrel Jodrey		<input type="checkbox"/>
Martha Naismith		<input type="checkbox"/>
Shannon Salmon		<input type="checkbox"/>
Bruce Carroll		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_  
Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code CPT (one per page)

16. Specific lobbying issues

Columbia Cotransformation Patent Extension Ag Appropriations (S 2536, HR 4461)

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Don Bohn		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Ambulance Restocking Safe Harbor  
Ticket to Work Act (P.L. 106-170)  
FDA Funding, Reuse of Single Use Devices (Ag Approps, HR 4461, 5426, S 2536)  
Reprocessed Single Use Medical Device Patient Safety Act (HR 3148, S 1542)  
Medical Information Protection Act (S 881)  
Health Care Personal Information Nondisclosure Act (S 578)  
Genetic Information Nondiscrimination in Health Insurance Act (HR 2457, s 543)  
Health Care Worker Needlestick Injury Prevention (HR 1899, HR 5178, S 1140, S 3076)  
Pharmaceutical Reimportation, FDA Appropriations (HR 4461, S 2536)  
VA Disability Demo., VA/HUD Appropriations (HR 4635)  
NIH Reasonable Pricing, Labor/HHS Appropriations (HR 4577, S 2553)

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives  
HHS

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Don Bohn		<input type="checkbox"/>
Darrel Jodrey		<input type="checkbox"/>
Shannon Salmon		<input type="checkbox"/>
Bruce Carroll		<input checked="" type="checkbox"/>
Martha Naismith		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_  
Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

- Medicare Prescription Drug Coverage proposals (including HR 664/S 731/HR 1885/S 1191/HR 1495/S 841/HR 723/S 1204/HR 1796/HR 2782/S 1840/HR 2925, S 1480, S 2541, S 2758, S 2836, S 2342, HR 4149, and HR 4680)
- Medicare Coverage Policy, including Coverage of Specific Products
- Medicare Diabetic Foot Ulcer Savings & Improvement Act (HR 2936)
- Medicare Payment Policy, including payment for specific products
- Medicare Patient Access to Technology Act (HR 2030/S 1626/HR 4395)
- Access to Innovation for Medicare Patients Act (HR 2892, S 2644)
- Medicare Preservation and Improvement Act (S 1895)
- Medigap reform (Jeffords proposal)
- Medicare Fraud and Abuse
- Benefits Improvement and Protection Act (HR 5661, HR 4577)
- Medicare Rx 2000 Act (HR 4680)
- Medicare Temporary Drug Assistance Act (S 3016, S 3017)

17. House(s) of Congress and Federal agencies contacted  Check if None

- United States Senate
- United States House of Representatives
- HCFA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Don Bohn		<input type="checkbox"/>
Darrel Jodrey		<input type="checkbox"/>
Craig Kramer		<input type="checkbox"/>
Martha Naismith		<input type="checkbox"/>
Shannon Salmon		<input type="checkbox"/>
Bruce Carroll		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_  
Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- R&D Tax Credit (HR 835/S 680)
- International Tax Simplification for Competitiveness Act (HR 2018/S 1164)
- Foreign Sales Corp. WTO case (HR 4986)
- Deferral
- Export Source Rule (Admin. Budget)
- Corporate Tax Shelters (Admin. Budget; HR 2255)
- Hybrid Entities and Instruments (Notice 98-35)
- Puerto Rico-related (HR 2137/S212, 214)
- Pension Reform (HR 1102, 2124/S 741, 1132, HR 4843)

17. House(s) of Congress and Federal agencies contacted  Check if None

- United States Senate
- United States House of Representatives
- USTR
- Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Craig Kramer		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

Class Action Reform (HR 1875/S 353)

17. House(s) of Congress and Federal agencies contacted  Check if None

United States Senate  
United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Craig Kramer		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach individual page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

- Duty Suspension legislation (HR 3474, 3475, 3476, 4868, and S 2628)
- China Permanent and Annual NTR (HR 4444, HJ Res 103)
- China WTO Accession Negotiations
- Vietnam NTR (HJ Res 99)
- Biosafety Protocol to Convention on Biodiversity
- Biological Weapons Convention
- Intellectual Property Rights
- Foreign Market Barriers & Unfair Trade Practices
- Unilateral Economic Sanctions (HR 1244/S 757)
- World Trade Organization (HJ Res 90)
- Trade Agreements with Chile, Singapore, Vietnam and Jordan
- Narcotic Raw Materials regulations

17. House(s) of Congress and Federal agencies contacted  Check if None

- United States Senate
- United States House of Representatives
- State, Commerce, Justice Departments
- FDA, DEA
- USTR

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Craig Kramer		<input type="checkbox"/>
Shannon Salmon		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_  
Printed Name and Title Shannon Salmon, Vice President Federal Affairs

Registrant Name JOHNSON & JOHNSON Client Name Self

**Information Update Page — Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that **no longer** apply

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

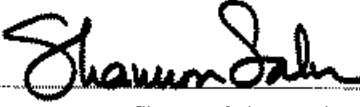
26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature  Date 2/14/01  
Printed Name and Title Shannon Salmon, Vice President Federal Affairs