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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant name Institute of Real Estate Management				
2. Address <input type="checkbox"/> Check if different than previously reported 430 North Michigan Avenue Chicago IL 60611 US				
3. Principal place of business (if different than line 2) City State/Zip or Country				
4a. Contact Name Mr. Charles Achilles		b. Telephone number 312-329-6020		c. E-mail cachille@irem.org
7. Client Name <input checked="" type="checkbox"/> Self Institute of Real Estate Management				5. Senate ID # 19491-2 6. House ID # 300730C

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☐ OR Year End (July 1-December 31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date _____ 11. No Lobbying Act ☐

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>180,000</u></p> <p>14. REPORTING METHOD. Check box to indicate exp accounting method. See instructions for description of opt</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(1) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of Revenue Code</p>
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Edit >

Signature

Charles Achilles

Date

2/12/05

Printed Name and Title

Charles Achilles, IREM VP Legislation and Research

Registrant Name Institute of Real Estate ManagementClient Name Institute of Real Estate Management

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code BAN - Banking (one per page)

16. Specific lobbying issues

Supported H.R. 111 and S. 98, which would prevent banks from engaging in real estate management.

Supported the one-year ban on allowing banks into real estate brokerage and property management which was included in a House appropriations bill. Continue to lobby for a permanent ban.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and the Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Josh Goldberg	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Charles Achilles

Date 2/8/05

15. General issue area code RES - Real Estate/Land Use/Conservation (one per page)

Support for Real Estate Mortgage Investment Conduits (REMIC) H.R. 4113/ S. 2422

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Senate

[illegible]

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title: Charles Achilles, IPBM VP, Legislation and Research
Filing #372d3cbe-9940-4857-afad-0ae368e43f66 - Page 5 of 22

Registrant Name Institute of Real Estate ManagementClient Name Institute of Real Estate Management

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code COM - Communications/Broadcasting/Radio/TV (one per page)

16. Specific lobbying issues

Support for S. 2603, the Junk Fax Prevention Act.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Charles	Achilles	
Josh	Goldberg	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

15. General issue area code TAX - Taxation/Internal Revenue Code (one per page)

Support for S. 150, Internet Tax Nondiscrimination Act

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Senate

[illegible]

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Charles Achilles 2/8/05
Filing # 372d3cbe-9940-4857-afad-0ae368e43f66 - Page 9 of 22

Registrant Name Institute of Real Estate ManagementClient Name Institute of Real Estate Management

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code CSP - Consumer Issues/Safety/Protection (one per page)

16. Specific lobbying issues

Fair and Accurate Credit Transactions Act of 2003 (FACT Act), proposed rules

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

Federal Trade Commission (FTC)

18. Name of each individual who acted as a lobbyist in this issue area

Name		Covered Official Position (if applicable)
Charles	Achilles	
Josh	Goldberg	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Charles Achilles 2/8/05

Registrant Name Institute of Real Estate ManagementClient Name Institute of Real Estate Management

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code HOU - Housing (one per page)

16. Specific lobbying issues

Support for Section 8 Voucher Funding

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

HUD, House of Representatives, and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Josh Goldberg	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name Institute of Real Estate ManagementClient Name Institute of Real Estate Management

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code RES - Real Estate/Land Use/Conservation (one per page)

16. Specific lobbying issues

Support for H.R. 4520, includes tenant leasehold improvement provision that reduces the cost recovery period for leasehold improvements from 39 to 15 years.

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House of Representatives and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Charles Achilles	
Josh Goldberg	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Charles Achilles 2/8/15

Registrant Name Institute of Real Estate Management

Client Name Institute of Real Estate Management

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code POS - Postal (one per page)

16. Specific lobbying issues

USPS revising federal apartment mailbox standards

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

USPS

18. Name of each individual who acted as a lobbyist in this issue area

Name _____

Covered Official Position (if applicable)

Charles	Achilles
<p>1. <i>Myself</i></p> <p>2. <i>Myself</i></p> <p>3. <i>Myself</i></p> <p>4. <i>Myself</i></p> <p>5. <i>Myself</i></p> <p>6. <i>Myself</i></p> <p>7. <i>Myself</i></p> <p>8. <i>Myself</i></p> <p>9. <i>Myself</i></p> <p>10. <i>Myself</i></p> <p>11. <i>Myself</i></p> <p>12. <i>Myself</i></p> <p>13. <i>Myself</i></p> <p>14. <i>Myself</i></p> <p>15. <i>Myself</i></p> <p>16. <i>Myself</i></p> <p>17. <i>Myself</i></p> <p>18. <i>Myself</i></p> <p>19. <i>Myself</i></p> <p>20. <i>Myself</i></p> <p>21. <i>Myself</i></p> <p>22. <i>Myself</i></p> <p>23. <i>Myself</i></p> <p>24. <i>Myself</i></p> <p>25. <i>Myself</i></p> <p>26. <i>Myself</i></p> <p>27. <i>Myself</i></p> <p>28. <i>Myself</i></p> <p>29. <i>Myself</i></p> <p>30. <i>Myself</i></p> <p>31. <i>Myself</i></p> <p>32. <i>Myself</i></p> <p>33. <i>Myself</i></p> <p>34. <i>Myself</i></p> <p>35. <i>Myself</i></p> <p>36. <i>Myself</i></p> <p>37. <i>Myself</i></p> <p>38. <i>Myself</i></p> <p>39. <i>Myself</i></p> <p>40. <i>Myself</i></p> <p>41. <i>Myself</i></p> <p>42. <i>Myself</i></p> <p>43. <i>Myself</i></p> <p>44. <i>Myself</i></p> <p>45. <i>Myself</i></p> <p>46. <i>Myself</i></p> <p>47. <i>Myself</i></p> <p>48. <i>Myself</i></p> <p>49. <i>Myself</i></p> <p>50. <i>Myself</i></p> <p>51. <i>Myself</i></p> <p>52. <i>Myself</i></p> <p>53. <i>Myself</i></p> <p>54. <i>Myself</i></p> <p>55. <i>Myself</i></p> <p>56. <i>Myself</i></p> <p>57. <i>Myself</i></p> <p>58. <i>Myself</i></p> <p>59. <i>Myself</i></p> <p>60. <i>Myself</i></p> <p>61. <i>Myself</i></p> <p>62. <i>Myself</i></p> <p>63. <i>Myself</i></p> <p>64. <i>Myself</i></p> <p>65. <i>Myself</i></p> <p>66. <i>Myself</i></p> <p>67. <i>Myself</i></p> <p>68. <i>Myself</i></p> <p>69. <i>Myself</i></p> <p>70. <i>Myself</i></p> <p>71. <i>Myself</i></p> <p>72. <i>Myself</i></p> <p>73. <i>Myself</i></p> <p>74. <i>Myself</i></p> <p>75. <i>Myself</i></p> <p>76. <i>Myself</i></p> <p>77. <i>Myself</i></p> <p>78. <i>Myself</i></p> <p>79. <i>Myself</i></p> <p>80. <i>Myself</i></p> <p>81. <i>Myself</i></p> <p>82. <i>Myself</i></p> <p>83. <i>Myself</i></p> <p>84. <i>Myself</i></p> <p>85. <i>Myself</i></p> <p>86. <i>Myself</i></p> <p>87. <i>Myself</i></p> <p>88. <i>Myself</i></p> <p>89. <i>Myself</i></p> <p>90. <i>Myself</i></p> <p>91. <i>Myself</i></p> <p>92. <i>Myself</i></p> <p>93. <i>Myself</i></p> <p>94. <i>Myself</i></p> <p>95. <i>Myself</i></p> <p>96. <i>Myself</i></p> <p>97. <i>Myself</i></p> <p>98. <i>Myself</i></p> <p>99. <i>Myself</i></p> <p>100. <i>Myself</i></p>	<p>1. <i>Myself</i></p> <p>2. <i>Myself</i></p> <p>3. <i>Myself</i></p> <p>4. <i>Myself</i></p> <p>5. <i>Myself</i></p> <p>6. <i>Myself</i></p> <p>7. <i>Myself</i></p> <p>8. <i>Myself</i></p> <p>9. <i>Myself</i></p> <p>10. <i>Myself</i></p> <p>11. <i>Myself</i></p> <p>12. <i>Myself</i></p> <p>13. <i>Myself</i></p> <p>14. <i>Myself</i></p> <p>15. <i>Myself</i></p> <p>16. <i>Myself</i></p> <p>17. <i>Myself</i></p> <p>18. <i>Myself</i></p> <p>19. <i>Myself</i></p> <p>20. <i>Myself</i></p> <p>21. <i>Myself</i></p> <p>22. <i>Myself</i></p> <p>23. <i>Myself</i></p> <p>24. <i>Myself</i></p> <p>25. <i>Myself</i></p> <p>26. <i>Myself</i></p> <p>27. <i>Myself</i></p> <p>28. <i>Myself</i></p> <p>29. <i>Myself</i></p> <p>30. <i>Myself</i></p> <p>31. <i>Myself</i></p> <p>32. <i>Myself</i></p> <p>33. <i>Myself</i></p> <p>34. <i>Myself</i></p> <p>35. <i>Myself</i></p> <p>36. <i>Myself</i></p> <p>37. <i>Myself</i></p> <p>38. <i>Myself</i></p> <p>39. <i>Myself</i></p> <p>40. <i>Myself</i></p> <p>41. <i>Myself</i></p> <p>42. <i>Myself</i></p> <p>43. <i>Myself</i></p> <p>44. <i>Myself</i></p> <p>45. <i>Myself</i></p> <p>46. <i>Myself</i></p> <p>47. <i>Myself</i></p> <p>48. <i>Myself</i></p> <p>49. <i>Myself</i></p> <p>50. <i>Myself</i></p> <p>51. <i>Myself</i></p> <p>52. <i>Myself</i></p> <p>53. <i>Myself</i></p> <p>54. <i>Myself</i></p> <p>55. <i>Myself</i></p> <p>56. <i>Myself</i></p> <p>57. <i>Myself</i></p> <p>58. <i>Myself</i></p> <p>59. <i>Myself</i></p> <p>60. <i>Myself</i></p> <p>61. <i>Myself</i></p> <p>62. <i>Myself</i></p> <p>63. <i>Myself</i></p> <p>64. <i>Myself</i></p> <p>65. <i>Myself</i></p> <p>66. <i>Myself</i></p> <p>67. <i>Myself</i></p> <p>68. <i>Myself</i></p> <p>69. <i>Myself</i></p> <p>70. <i>Myself</i></p> <p>71. <i>Myself</i></p> <p>72. <i>Myself</i></p> <p>73. <i>Myself</i></p> <p>74. <i>Myself</i></p> <p>75. <i>Myself</i></p> <p>76. <i>Myself</i></p> <p>77. <i>Myself</i></p> <p>78. <i>Myself</i></p> <p>79. <i>Myself</i></p> <p>80. <i>Myself</i></p> <p>81. <i>Myself</i></p> <p>82. <i>Myself</i></p> <p>83. <i>Myself</i></p> <p>84. <i>Myself</i></p> <p>85. <i>Myself</i></p> <p>86. <i>Myself</i></p> <p>87. <i>Myself</i></p> <p>88. <i>Myself</i></p> <p>89. <i>Myself</i></p> <p>90. <i>Myself</i></p> <p>91. <i>Myself</i></p> <p>92. <i>Myself</i></p> <p>93. <i>Myself</i></p> <p>94. <i>Myself</i></p> <p>95. <i>Myself</i></p> <p>96. <i>Myself</i></p> <p>97. <i>Myself</i></p> <p>98. <i>Myself</i></p> <p>99. <i>Myself</i></p> <p>100. <i>Myself</i></p>

Josh Goldberg

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Registrant Name Institute of Real Estate Management Client Name Institute of Real Estate Management

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different than line 20)

City

State/Zip

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Josh

Goldberg

ISSUE UPDATE

24. General lobbying issues that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal place of Business (city and state or country)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Overseas personnel

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant affiliated organization

Signature

Charles Achilles

Date

2/8/05

Printed Name and Title

Charles Achilles, IREM VP Legislation and Research

