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HAND DELIVERED **LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|---|----------------------------------|-------------------|----------------------------------|
| 1. Registrant Name <u>Blue Cross and Blue Shield Association</u> | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported <u>1310 G Street, N.W., Washington, D.C. 20005</u> | | | |
| 3. Principal Place of Business (if different from line 2) City: <u>Same</u> State/Zip (or Country) | | | |
| 4. Contact Name <u>Joseph A. Murphy, Jr.</u> | Telephone <u>202-942-1060</u> | E-mail (optional) | 5. Senate ID # <u>6358-12</u> |
| 7. Client Name <input checked="" type="checkbox"/> Self | | | 6. House ID # <u>31576000</u> |

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report ⇒ Termination Date _____11. No Lobbying Activity **INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

| | |
|--|--|
| <p style="text-align: center;">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p style="text-align: center;">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>4,560,000</u> Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |
|--|--|

Signature _____

Printed Name and Title Mary Nell Lehnhard, Senior Vice President

Registrant Name Blue Cross Blue Shield Assn. Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BAN (one per page)

16. Specific lobbying issues

S. 900/H.R.10/P.L. 106-102 - Financial Services Modernization Act
(conference report - definition of insurance companies)

17. House(s) of Congress and Federal agencies contacted Check if None
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|----------------------|---|--------------------------|
| <u>John Cerisano</u> | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Registrant Name Blue Cross Blue Shield Assn Client Name same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BHD (one per page)

16. Specific lobbying issues

- H.R. 3426 - Medicare, Medicaid & SCHIP Balanced Budget Refinement Act of 1999, Title 1, Appropriations (Medicare contractors)
- H.R. 3424 - Labor/HHS/Education Appropriations

17. House(s) of Congress and Federal agencies contacted Check if None

House, Senate, HHS

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|-----------------|---|--------------------------|
| Jack Ericksen | | <input type="checkbox"/> |
| Margaret Alessi | | <input type="checkbox"/> |
| Alissa Fox | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Registrant Name Blue Cross Blue Shield Assn. Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

H.R.2990 - Quality Care for the Uninsured Act of 1999/Patients' Bill of Rights
(entire bill, all versions)

H.R.2723 - Bipartisan Consensus Managed Care Improvement Act of 1999 (entire bill)

H.R.2824 - Health Care Quality and Choice Act of 1999 (entire bill)

S.1344 - Patients' Bill of Rights Act of 1999

Issues: Health Plan Regulation, Patients' Bill of Rights, Managed Care Reform,
Liability, MEWAs, PPOs

17. House(s) of Congress and Federal agencies contacted Check if None

CONTINUED NEXT PG

House, Senate, CBO, HHS

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | Net |
|-------------------------------|---|--------------------------|
| Jack Ericksen | | <input type="checkbox"/> |
| Margaret Alessi | | <input type="checkbox"/> |
| Brenda Becker | | <input type="checkbox"/> |
| John Cerisano | | <input type="checkbox"/> |
| Alissa Fox | | <input type="checkbox"/> |
| Kris Haltmeyer | | <input type="checkbox"/> |
| Berry Trimble | | <input type="checkbox"/> |
| LOBBYISTS CONTINUED ON PAGE 4 | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Registrant Name: Blue Cross Blue Shield Assn, Client Name: Same

16. Specific Lobbying Issues: CONTINUED

S. 578 - Health Care PIN Act (entire bill)

S. 881 - Medical Information Protection Act of 1999 (entire bill)

Issues: confidentiality, privacy

H.R. 358 - Patient's Bill of Rights (section 107, FDA devices)

18: Name of each individual who acted as a lobbyist in this issue area: CONTINUED

Mary Nell Lehnhard

Steve LaPierre

Steve Cooper

Joe Slackman

Registrant Name Blue Cross Blue Shield Assn Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

H.R. 3426 - Medicare, Medicaid & SCHIP Balanced Budget Act of 1999
Title V (Access)

17. House(s) of Congress and Federal agencies contacted Check if None

House, Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | ↑ |
|---------------|---|---|
| Jack Ericksen | | C |
| John Cerisano | | C |
| | | C |
| | | C |
| | | C |
| | | C |
| | | C |
| | | C |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Registrant Name Blue Cross Blue Shield Assn. Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code IRR (one per page)

16. Specific lobbying issues

H.R.1304 - Quality Health Care Coalition Act of 1999 (entire bill - antitrust)

17. House(s) of Congress and Federal agencies contacted Check if None

House, Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | No |
|-----------------|---|--------------------------|
| Margaret Alessi | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Registrant Name Blue Cross Blue Shield Assn Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

H.R. 3426 - Medicare, Medicaid & SCHIP Balanced Budget Act of 1999 (Title V, Medicare Plus Choice, Medigap)

S. 1895 - Medicare Preservation & Improvement Act of 1999 (entire bill, Medicare Reform)

H.R. 664 - Prescription Rx Fairness Act of 1999 (entire bill, Medicare Rx)

S.1480 - Seniors Prescription Insurance Coverage Equity Act of 1999 (entire bill, Medicare Rx)

17. House(s) of Congress and Federal agencies contacted Check if None

House, Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | No. |
|----------------|---|--------------------------|
| Jack Ericksen | | <input type="checkbox"/> |
| Steve Cooper | | <input type="checkbox"/> |
| Steve LaPierre | | <input type="checkbox"/> |
| John Cerisano | | <input type="checkbox"/> |
| Alissa Fox | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Registrant Name Blue Cross Blue Shield Assn Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code PHA (one per page)

16. Specific lobbying issues

- H.R. 664 - Prescription Drug Fairness Act of 1999 (entire bill, Medicare Rx)
- S.1480 - Seniors Prescription Insurance Coverage Equity Act (entire bill, Medicare Rx)

17. House(s) of Congress and Federal agencies contacted Check if None

Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | ▶ |
|----------------|---|---|
| Jack Erickson | | ☐ |
| Steve LaPierre | | ☐ |
| | | ☐ |
| | | ☐ |
| | | ☐ |
| | | ☐ |
| | | ☐ |
| | | ☐ |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title _____

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address
no change

21. Client new principal place of business (if different from line 20)
 City _____ State/Zip (or Country) _____

22. New general description of client's business or activities _____

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client
 Susan Nestor
 Lynn Mastre

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain
GOV TAX IOB

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Business (city and state or country) |
|------|---------|---|
| NONE | | |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

| Name | Address | Principal place of business (city and state or country) | Amount of contribution for lobbying activities | Ownership percentage in client |
|------|---------|---|--|--------------------------------|
| NONE | | | | |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

NONE

Signature *Mary Nell Lehnhard* Date Feb. 14, 2000

Printed Name and Title Mary Nell Lehnhard, Senior Vice President