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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name The Council of Insurance Agents & Brokers			
2. Address <input type="checkbox"/> Check if different than previously reported 701 Pennsylvania Avenue NW, Suite 701 Washington, D.C. 20004-2608			
3. Principal Place of Business (if different from line 2) City: _____ State/zip (or Country) _____			
4. Contact Name Ken A. Crerar	Telephone (202) 783-4400	E-mail (optional)	5. Senate ID # 11903-12
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 31856000

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) OR Year End (July 1-Decen

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>240,000.00</u> Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of opti</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature [Handwritten Signature] Date 1-1-16

Printed Name and Title Ken Cretar, President

Registrant Name ie Council of Insurance Agents & Broke Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

Legislative proposals to create a federal reinsurance backstop to cover losses caused by terrorist acts. Specific legislation: H.R. 3210 (Terrorism Risk Protection Act); S 1743 (The National Terrorism Insurance Act); S. 1751 (Terrorism Risk Insurance Act of 2001); S. 1744 (Terrorism Insurance Act); S. 2600 (Terrorism Risk Insurance Act of 2002)

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives
Senate
Department of the Treasury

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Joel Wood	
Nicole Allen	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 12/29/03

Printed Name and Title KEVIN WERAR, President

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Page _____ of _____

Registrant Name ie Council of Insurance Agents & Broke Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Legislative proposals that would impose unfavorable or restrictive federal tax rules on corporate expatriation transactions. Specific legislation: H.R. 3884, H.R. 3922, H.R. 4756, H.R. 3857, S. 2050, S. 2119

Legislative proposals that would deny insurance companies the ability to avoid U.S. income tax on investment income attributable to the insurance of the U.S. risks by reinsuring those risks with a related insurer located in a tax haven country. Specific legislation: H.R. 1755

Legislative proposals that would restrict the sue of tax shelters. Specific legislation: S. 2339, S. 2498

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Joel Wood	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Ken A Gy* Date 12/29/03

Printed Name and Title Venerable, President

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Registrant Name ie Council of Insurance Agents & Broke Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Legislative proposals affecting Sections 953 and 954 of the Internal Revenue Code - exceptions under Subpart F for active financing income set to expire 12/31/01. Specific legislation: H.R. 3986, H.R. 3090

17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Joel Wood	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 12/29/03

Printed Name and Title KEN CREVIER, President

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Registrant Name ie Council of Insurance Agents & Broke Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

Legislative proposal to prohibit certain employee group health plans or related insurances providing both medical-surgical and mental health benefits from imposing mental health treatment limitations or financial requirements unless comparable limitations and requirements are imposed upon medical-surgical benefits.

17. House(s) of Congress and Federal agencies contacted Check if None

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alycia Nutter	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 12/29/03

Printed Name and Title Ken Greer, President

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Registrant Name ie Council of Insurance Agents & Broke Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues

Legislative proposals to provide guidelines to set forth requirements for disclosure, diversification, account access, and accountability under defined contribution plans that are individual account plans (IAPs)(401(k) and similar plans) and investment advice for workers managing their own retirement income assets.
Specific legislation: HR 2269; Retirement Security Advice Act of 2001, S. 1677: Independent Investment Advice Act of 2001, HR 3762: Pension Security Act of 2002, S. 1992: Protecting America's Pensions Act of 2002

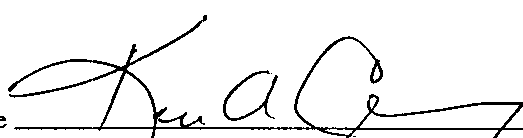
17. House(s) of Congress and Federal agencies contacted Check if None

House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Joel Wood	
Alycia Nutter	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 12/29/03

Printed Name and Title Walter J. Brennan

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Registrant Name the Council of Insurance Agents & Brokers Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach additional page(s) as needed.

15. General issue area code CSP (one per page)

16. Specific lobbying issues

Health Information Privacy: 67 Fed. Reg. 14776, RIN 0991-AB08, Request for Comments on Proposed Modifications to the Standards for Privacy of Individually Identifiable Health Information.

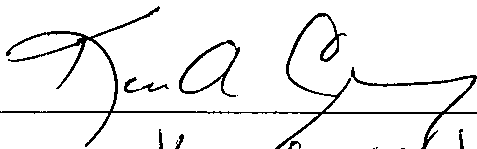
17. House(s) of Congress and Federal agencies contacted Check if None

Department of Health and Human Services

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Nicole Allen	
Alycia Nutter	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 12/29/03

Printed Name and Title Ken Wever | President

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Registrant Name ie Council of Insurance Agents & Broke Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Andean Trade Preference Expansion Act. TAA "advanced payment" tax credit for the purchase of COBRA coverage and certain other types of health coverage for individuals eligible for assistance under the TAA program. Specific legislation: H.R. 3009

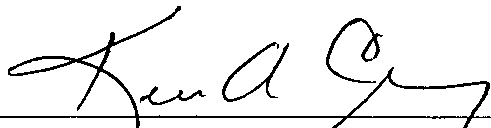
17. House(s) of Congress and Federal agencies contacted Check if None

Senate
House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Alycia Nutter	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date 12/29/03

Printed Name and Title KEIA WELAN, President

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Registrant Name ie Council of Insurance Agents & Broke Client Name _____

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

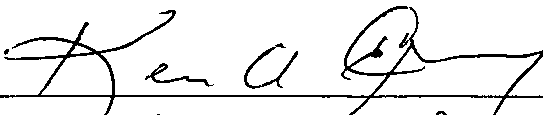
26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Other

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant, client or affiliated organization

Signature  Date 12/29/03

Printed Name and Title Ken Coakley, President

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