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8/11/04  
DATE

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>BROWN AND COMPANY, INC.</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>600 PENNSYLVANIA AVENUE, S.E., SUITE 304</b>			
3. Principal Place of Business (if different from line 2) City: <b>WASHINGTON DC</b> State/Zip (or Country) <b>20003</b>			
4. Contact Name <b>FRANKLIN W. LOSEY</b>			5. Senate ID # <b>7177</b>
Telephone <b>202-544-9614</b>			E-mail (optional)
7. Client Name <input type="checkbox"/> Self <b>GENERAL ELECTRIC MARINE</b>			6. House ID # <b>3357</b>

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☒ OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇒ Termination Date \_\_\_\_\_ 11. No Lobbying

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this rep period were:
Less than \$10,000 <input checked="" type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input type="checkbox"/> ⇒ \$ _____	\$10,000 or more <input type="checkbox"/> ⇒ \$ _____
Income (nearest \$20,000)	Expenses (nearest \$)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of:
	<input type="checkbox"/> Method A. Reporting amounts using LDA definiti
	<input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code
	<input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code

Signature

*Franklin W. Losey*

8-4 -04

Printed Name and Title

CYNTHIA L. BROWN, PRESIDENT

LD-2 (REV. 6/98)

PAC

BROWN AND COMPANY, INC.

Registrant Name

Client Name GENERAL ELECTRIC

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues DEFENSE AUTHORIZATION AND APPROPRIATION BILL, NAVY SHIP BUILDING PROGRAMS

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

SENATE  
HOUSE OF REPRESENTATIVES  
DEPARTMENT OF THE NAVY

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

CYNTHIA L. BROWN

JANE Q. CALDERWOOD

FRANKLIN W. LOSEY

LAURA R. HAAS

CHIEF OF STAFF, SENATOR SNOW

HOUSE ARMED SERVICES COMMITTEE

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

8-4-04

Signature [Signature] Date                       
Printed Name and Title CYNTHIA L. BROWN, PRESIDENT