Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

SECRETARY OF THE SENATE OF FEB 12 FF112: 15

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Norfolk Southern Corporation	
Registrant Address	DC 20005 USA
3. Principal Place of Business (if different from line 2)	
City Norfolk State/Zip (or Country)	VA 23510 USA
· · · · · ·	R (optional) 5. Senate ED # n.Corcoran@NScorp.com 29444-12
Client Name 🔯 Self	6. House ID# 31285000
. Check if this is a Termination Report >> Termination NCOME OR EXPENSES - Complete Eithe	
i2. Lobbying Firms	13. Organizations
NCOME relating to lobbying activities for this reporting seriod was:	EXPENSES relating to lobbying activities for this reporting period were:
ess than \$10,000 📋	Less than \$10,000 🗇
10,000 or more	\$10,000 or more 💆 >> \$ \$1,000,000.00 Expenses (nearest \$20,000)
rovide a good faith estimate, rounded to the nearest 20,000 of all lobbying related income from the client	14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.
including all payments to the registrant by any other entity or lobbying activities on behalf of the client).	Method A. Reporting amounts using LDA definitions only
or topolying activities on beneat of the enemy.	Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
	Method C. Reporting amounts under section 162(e) of the Internal Revenue Code
enature S.J. Consonan	Dake 2/8/1961
inted Name and Title John F. Corcoran - Senior Vice Pr	andone Public A Wain

) Duniment Manne	Water Co. A. Co. A.		
Registrant Name:	Norfolk Southern Corporation		
Client Name:	Norfolk Southern Corporation		
engaged in lobbyin		reflect the general issue areas in which the registrant period. Using a separate page for each code, provide	
15. General issue	, , , , , , , , , , , , , , , ,		
16. Specific Lobb S. 625, H.R.: section 1168		e 11, USC and for other purposes., Support provisions	ancoding
17. House(s) of C House of Rep Senate	ongress and Federal agencies contacted resentatives	☐ Check if None	
18. Name of each	individual who acted as a lobbyist in this issu	ić arca	
Name		Covered Official Position (if applicable)	New
Anthony, Ste	ye.		No
Corcoran, Jo			No
Maestro, Bru			
**************************************			No
			
+			
			<u></u>
19. Interest of cac	t foreign entity in the specific issues listed on	line 16 above 🗷 Check if None	
Signature Z	I Corner	Date 2/8/1901	
Printed Name and 'I	itie John F. Corcoran - Senior Vice Pres	ident-Public Affairs Page	2 of 13

Řeg	istrant Name:	Norfolk Southern Corporation		
Clie	nt Name:	Norfolk Southern Corporation		•
eng	aged in lohbyin	IVITY. Select as many codes as necessar g on behalf of the client during the reporti- ested. Attach additional page(s) as needed	y to reflect the general issue areas in which the registrant ng period. Using a separate page for each code, provide L	
	General issue Specific Lobb H.R. 4557, T control, grad	ying issues	I new user fees and supported funding for STB, FRA po	sitive train
:				
17.	House(s) of C House of Rep Senate	ongress and Federal agencies contacted resentatives	Theck if None	
18.	Name of each	individual who acted as a lobbyist in this	issue area	
	Name-		Covered Official Position (if applicable)	New
	Anthony, Ste	YR		No
	Anthony, Ste	***************************************		No No
		lm F.		······································
	Согсоган, Јо	lm F.		No
	Согсоган, Јо	lm F.		No
	Согсоган, Јо	lm F.		No
	Согсоган, Јо	lm F.		No
	Corcoran, Jo	lm F.	on line 16 above Ma Check if None	No
Sign	Corcoran, Jo	h foreign entity in the specific (ssues lister)	on line 16 above M Check if None Date 2/8/1901	No

Registrant Name:	Norfolk Southern Corporation	······································	
Client Name:	Norfolk Southern Corporation	······································	
engaged in lobbyin		y to reflect the general issue areas in which the registrant ng period. Using a separate page for each code, provide i.	
KP and supp	oying issues other App. bill., No Kyoto Protocol (KF orted amendments to various appropria	r) submitted. Agriculture and other appropriations bills., tions bills to prevent backdoor implementation of KP. trict Court decision and supported efforts to modify or o	
17. House(s) of C House of Rey Senate	Congress and Federal agencies contacted presentatives	[] Check if None	
18. Name of each	individual who acted as a lobbyist in this i	issue area :	
Name	,	Covered Official Position (if applicable)	New
Anthony, Ste	Ve		No
Corcoran, Jo	ha F.		No
Maestro, Bra			No
	!		j ;
19. Interest of each	th foreign entity in the specific issues listed	t on line 16 above 🔀 Check if None	A
19. Interest of each	th foreign entity in the specific issues listed	t on line 16 above M Check if None Date 2/8/1901	A. A

_t	North Condess Comment		
egistrant Name:			-
lient Name:	Norfolk Southern Corporation		
ngaged in lobbyin;		effect the general issue areas in which the registran riod. Using a separate page for each code, provi	
5. General issue	area code ENV (one per page)		
 Specific Lobb H.R. 1390 an carriage. 		adding railroad amendments on spur lines and	contract
•			
•			
 House(s) of C House of Rep Senate 	ongress and Federal agencies contacted resentatives	☐ Check if Nonc	
`.			
A. Marie			
8. Name of each	individual who acted as a lobbyist in this issue	area ·	
8. Name of Each	· ************************************	area · Covered Official Position (if applicable)	New
			New No
Name Anthony, Ste	Pe C		No
Name	Pe C		
Name Anthony, Ste	Pe C		No
Name Anthony, Ste	Pe C		No
Name Anthony, Ste Maestro, Bru	Pe C		No
Name Anthony, Ste	Pe C		No
Name Anthony, Ste Maestro, Bru	Pe C		No
Name Anthony, Ste Maestro, Bru	Pe C		No
Name Anthony, Ste Maestro, Bru	pe de la constant de	Covered Official Position (if applicable)	No
Name Anthony, Ste Maestro, Bru	Pe C	Covered Official Position (if applicable)	No
Name Anthony, Ste Maestro, Bru	pe de la constant de	Covered Official Position (if applicable)	No
Name Anthony, Ste Maestro, Bru	pe de la constant de	Covered Official Position (if applicable)	No
Name Anthony, Ste Maestro, Bru	pe de la constant de	ine 16 above Check if None	No
Name Anthony, Ste Maestro, Bru	n foreign entity in the specific issues listed on b	ine 16 above	No

Registrant Name:	Norfolk Southern Corporation		
Client Name;	Norfolk Southern Corporation		
engaged in lobbyin	TVITY. Sefect as many codes as necessar	y to reflect the general issue areas in which the registrant ing period. Using a separate page for each code, provide d.	
 General issue Specific Lobb H.R. 2723, B S.578, Health drug test resi 	ying issues ipartisan Managed Care Improvement i Care Information Confidentially Act, t	: Act., Opposed expanding right to suc in state courts Sought amendment to assure employer's right to access	s employee
		, e	
17. House(s) of C House of Rep Senate	iongress and Federal agencies contacted presentatives	Check if None	
18. Name of each	individual who acted as a lobbyist in this	issue area	
Name		Covered Official Position (if applicable)	New
Anthony, Ste	Ye		No
Corcoran, Jo	bn F.	(
Maestro, Bra	~1~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		No
	ipo		No No
1.7.	ino		
A	th foreign entity in the specific issues listed	t on line 16 above	No

Registrant Name:	Norfolk Southern Corporation		
Client Name:	Norfolk Southern Corporation		
engaged in lobbyin		o reflect the general issue areas in which the registrant period. Using a separate page for each code, provide	
16. Specific Lobb H.R. 1590, S bargaining t H.R. 3091, T H.R. 987 and	rface Transportation Improvement Act, of the extent essential for rail mergers. In our great the protection of train emple	Opposed bill that would prevent STB from overridia; oyees., Opposed. oported bill to prevent OSHA from implementing erg	
17. House(s) of C House of Rep Senate	ongress and Federal agencies contacted oresentatives	(2) Check if None	
:			
18. Name of each	individual who acted as a lobbyist in this iss	ue area :	
18. Name of each	individual who acted as a lobbyist in this iss	ue area : Covered Official Position (if applicable)	New
			New No
Name :	Ye		
Name Anthony, Ste	ve ha F.		No
Name Anthony, Ste	ve ha F.		No No
Name Anthony, Ste	ve ha F.		No No
Name Anthony, Ste	ve ha F.		No No
Name Anthony, Ste	ve ha F.	Covered Official Position (if applicable)	No No
Name Anthony, Ste Corcoran, 36 Maestra, Bre	ve ha F.	Covered Official Position (if applicable)	No No

Reg	istrant Name:	Norfolk Southern Corporation		
Cito	nt Name:	Narfolk Southern Corporation		
engi	aged in lobbyin	TVITY. Select as many codes as necessary g on behalf of the client during the reporti- tested. Attach additional page(s) as needed	y to reflect the general issue areas in which the registrent ng period. Using a separate page for each code, provide l.	
	H.R. 4733, E.	oying issues get Proposat, No bill., Opposed proposed nergy and Water Appropriations Bill. S	i Harbor Maintenance Tax.	iendanents
£7.	House(s) of C	ongress and Federal agencies contacted	□ Check if None	
	House of Rep Schate		and Check H I Volle	
18.	Name of each	individual who acted as a lobbyist in this i	ssue area	
	Name		Covered Official Position (if applicable)	New
	Anthony, Ste	ve		No
	Corceran, Jo	hn F.		No
	Maestro, Bro	no		No
<u>.</u>				
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	_···· 1·v	***************************************	- ve summun	
i 9.	Interest of each	h foreign entity in the specific issues listed	on line 16 above 🗖 Check if None	!
Sign	ature	Flowen_	Date 2/8/1991	
Print	ed Name and T	itle John F. Corcoran - Senior Vice P	resident-Public Affairs Page	8 of 13

Registrant Name:	Norfelk Southern Corporation		
Client Name:	Norfolk Southern Corporation		
engaged in lobbyin		y to reflect the general issue areas in which the registrant ng period. Using a separate page for each code, provide t.	
15. General issue 16. Specific Lobb IE.R. 4844, R			
17. House(s) of C House of Rep Senate	ongress and Federal agencies contacted presentatives	Check if None	
18. Name of each	individual who acted as a lobbyist in this i	isshe area	
Name		Covered Official Position (if applicable)	New
Name Anthony, Ste	ve	Covered Official Position (if applicable)	New No
		Covered Official Position (if applicable)	-
Anthony, Ste	ha F.	Covered Official Position (if applicable)	No
Anthony, Ste	ha F.	Covered Official Position (if applicable)	No No
Anthony, Ste	ha F.	Covered Official Position (if applicable)	No No
Anthony, Ste	ha F.	Covered Official Position (if applicable)	No No
Anthony, Ste Corcoran, Jo Maestro, Bru	ha F.		No No
Anthony, Ste Corcoran, Jo Maestro, Bru	ha F.		No No
Anthony, Sie Corcoran, Jo Maesire, Bru 12.20	hn F. the o	on line 16 above	No No

Registrant Nan	ec: Norfolk Southern Corporation	·····	
Client Name:	Norfolk Southern Corporation	:	
engaged in lob		y to reflect the general issue areas in which the registrant og period. Using a separate page for each code, provide i.	
16. Specific I H.R. 166	ssue area code ROD (one per page) .obbying issues 7, Safe and Efficient Transportation Act, Opook, Listen, and Live Stamp Act, Supported	pposed bill that would increase weight of trucks.	
		·	
:		·	
. :			
	of Congress and Federal agencies contacted Representatives	Check if None	
	•		
Name of Name Anthony	rach individual who acted as a lobbyist in this	Source area Covered Official Position (if applicable)	New No
Name Anthony	·		+
Name Anthony	, Steve 1, John F.		No
Name Anthony Corcorai	, Steve 1, John F.		No No
Name Anthony Corcorat Maestro,	, Steve 1, John F. Brupe	Covered Official Position (if applicable)	No No
Name Anthony Corcorat Maestro,	Steve a, John F. Brune	Covered Official Position (if applicable)	No No
Name Anthony Corcorat Maestro,	Steve a, John F. Brune Ceach foreign entity in the specific issues listed	on line 16 above	No No

Registrant Name:	Norfolk Southern Corporation		
Client Name:	Norfolk Southern Corporation		
		ry to reflect the general issue areas in which the registrant	
		ing period. Using a separate page for each code, provide	
nformation as req	uested. Attach additional page(s) as neede	d.	
 General issue 	(**** / ********************************)	
access to rai H.R.; 4514. S No bill, STB S. 261, H.R. railroads. F S.1496 and I supported a S.98, Surfac	ransit Rail Access and Improvement an lines by other passesnger entities. 2604, Rail Merger Reform and Custom Ex Parte 382, Supported modification (2784, Surface Tranportation Moderizator same reason, opposed S.747, H.R. 344, R. 2450, Federal Railroad Safety Enhituendinents to most provisions.	nd Needs Act of 21st Century., Opposed bill providing An er Protection Act, Opposed legislation of proposed rules and general monitoring of issues. tion Act, Opposed most provisions of these bills that would find H.R. 3398, bills with similar objectives. ancement Act; Railroad Safety and Reform Act, Opposed act, Supported bill that provides assentially for clean	d reregulate
House of Re Senate	Congress and Federal agencies contacted presentatives apportation Board (STR)	☐ Check if None	
8. Name of eacl	individual who acted as a lobbyist in this		
Name		Covered Official Position (if applicable)	New
Anthony, St	:ve		No
Corcoran, J	ohn F.		No
Maestro, Br	ino		No
.4	<u> </u>		
		!	ř
). Interest of each	ch foreign entity in the specific issues listed	d on line 16 above 🔀 Check if None	
	Florence .	Date 2/8/1901	
ignature	The state of the s	1376 4/811201	
•			
inted Name and	Fitle John F. Corcoran - Senior Vice I		: 11 of 13

Registr	rant Name:	Norfolk Southern Corporation		:
Client	Name:	Norfolk Southern Corporation	· · · · · · · · · · · · · · · · · · ·	
engage	ed in lobbying		to reflect the general issue areas in which the registra g period. Using a separate page for each code, prov	
16. S; H H .a ot	l.R. 2060, Te ivaliable for f tax.	ring issues I S.820, Transportation Tax Equity Fair amend title 23 USC and IRS Code to m elimination of bazards of railroad-bight	ness Act, Supported repeal of railroad deficit fuel ake revenues from excise taxes imposed on fuel us way grade crossings., Opposed legislation. Railroad ervation Act, Opposed bill that uses fuel tax to up	ed in trains. I supports repeal
##	fouse(s) of Co fouse of Rep enate	ongress and Federal agencies contacted resentatives	☐ Check if None	
	:			
18. N	ame of each	individual who acted as a lobbyist in this is	sue area	
N	iame		Covered Official Position (if applicable)	New
A	atkony, Stev	e	,—, ,—, ,—, ,—, ,—, ,—, ,—, ,—, ,—, ,—,	No
C	orcoran, Jel	ın F.		No
M	faestro, Bru	30		No
			······································	

19. In	nterest of each	foreign entity in the specific issues listed	on line 16 above 🔀 Check if None	' :
Signatu	are S	3 Commen	Date 2/8/1901	:
Printed	Name and T	de John F. Corcoran - Senior Vice Pr	esident-Public Affairs	Page 12 of 13
	-			1

Registrant l	Name:	Norfolk Southern Corporation		
Client Nem	ie:	Norfolk Southern Corporation		
engaged in	lobbying	IVITY. Select as many codes as necessary to reflect the general issue areas in which the registrang on behalf of the client during the reporting period. Using a separate page for each code, providested. Attach additional page(s) as needed.		
16. Specif H.R.	5. General issue area code WAS (one per page) 6. Specific Lobbying issues H.R. 1190 and similar hills., Solid Waste interstate Transportation and Local Authority Act, Opposed bills restricting states' imports of waste and/or allowing local governments to direct flow control.			
÷			:	
	of Rep	ongress and federal agencies contacted Check if None resentatives		
. :				
18. Name	of each	individual who acted as a lobbyist in this issue area.	:	
Name		Covered Official Position (if applicable)	New	
Anthe	ny, Ste	'c	No	
Corce	ran, Jol	na F.	No	
Maest	re, Bru	RO	No	
•				
v -i			:	
19. Interes	st of eacl	of foreign entity in the specific issues listed on line 16 above 💆 Check if None		
Signature	Q	Floren Date 2/8/1981		
Printed Nan	ne and T	itle John F. Corcorns - Senior Vice President-Public Affairs	Page 13 of 13	