

SECRETARY OF THE SENATE
 99 AUG 13 PM 4:23
 H.D.

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|--|---------------------------|-------------------|---------------------------|
| 1. Registrant Name Blue Cross and Blue Shield Association | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 1310 G Street, N.W., Washington, D.C. 20005 | | | |
| 3. Principal Place of Business (if different from line 2) City: same State/Zip (or Country) | | | |
| 4. Contact Name Joseph A. Murphy Jr. | Telephone 202-942-1060 | E-mail (optional) | 5. Senate ID # 6358-12 |
| 7. Client Name <input checked="" type="checkbox"/> Self | 6. House ID # 31576000 | | |

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____ 11. No Lobbying Activity

| INCOME OR EXPENSES - Complete Either Line 12 OR Line 13 | |
|--|--|
| <p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>3,164,480</u> <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |

Signature Mary Nell Lehnhard

Printed Name and Title Mary Nell Lehnhard, Senior Vice President

Registrant Name Blue Cross Blue Shield Association Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

- Medicare contractor budget -- Labor HHS Appropriation (no bill yet)

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate
OMB
HHS

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|-----------------|---|--------------------------|
| Margaret Alessi | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed name and Title _____

Registrant Name Blue Cross Blue Shield Association Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code GOV (one per page)

16. Specific lobbying issues

- No Activity

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|-------------|---|--------------------------|
| No Activity | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed name and Title _____

Registrant Name Blue Cross and Blue Shield Association Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

See Attached Pages (5, 6, and 7)

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate
HHS

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|----------------------------|---|--------------------------|
| Margaret Alessi | | <input type="checkbox"/> |
| John Cerisano (1/98) | Sen. Phil Gramm's staff | <input type="checkbox"/> |
| Stephen Cooper | | <input type="checkbox"/> |
| Jack Ericksen | | <input type="checkbox"/> |
| Steve LaPierre | | <input type="checkbox"/> |
| Mary Nell Lehnhard | | <input type="checkbox"/> |
| Julie Miller | | <input type="checkbox"/> |
| Berry Trimble | | <input type="checkbox"/> |
| Continued on Page 7 | | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed name and Title _____

Line 16: Specific Lobbying Issues

• Confidentiality/Privacy

H.R. 10 (Leach) Financial Services Act of 1999
 H.R.448 (Blirakis) Patient Protection Act of 1999
 Small Business Affordable Health Coverage Act of 1999
 Health Care consumer Empowerment Act of 1999
 H.R.1941 (Waxman) Health information Privacy Act of 1999
 H.R.1057 (Markey) Medical Information Privacy and Security Act of 1999
 H.R.2404 (Murtha) Personal Medical Information Act of 1999
 H.R.2470 (Greenwood) Medical Information Protection and Research
 Enhancement Act of 1999
 S.300 (Lott) Personal Medical Information Access Act of 1999
 Genetic Information Nondiscrimination in Health Insurance
 of 1999
 Health Care Research and Quality Act of 1999
 Patients' Bill of Rights
 S.326 (Jeffords) Personal Medical Information Access Act of 1999
 Genetic Information Nondiscrimination in Health Insurance
 of 1999
 Health Care Research and Quality Act of 1999
 Patients' Bill of Rights
 S.573 (Leahy, Kennedy) Medical Information Privacy and Security Act
 S.578 (Dodd, Jeffords) Health Care Personal Information Nondisclosure Act
 S.861 (Bennett) Medical Information Act of 1999

• Medical Outcome Measurement and Improvement/PPOs/Quality

H.R.216 (Norwood) Access to Quality Care Act of 1999
 HR.358/S.6 (Dingell/Daschle) The Patients' Bill of Rights Act of 1999
 H.R.2042 (Upton) Health Care Access Affordability and Quality Advisory
 Commission Act of 1999
 H.R.2046 Fletcher) Patient Access to Information Act of 1999
 S.300 (Lott) Personal Medical Information Access Act of 1999
 Genetic Information Nondiscrimination in Health Insurance
 of 1999
 Health Care Research and Quality Act of 1999
 Patients' Bill of Rights
 S.326 (Jeffords) Personal Medical Information Access Act of 1999
 Genetic Information Nondiscrimination in Health Insurance
 of 1999
 Health Care Research and Quality Act of 1999
 Patients' Bill of Rights
 S.374 (Chafee) Promoting Responsible Managed Care Act
 S.719 (Ganske) Managed Care Reform Act of 1999

• Liability

H.R.358/S.6 (Dingell/Daschle) Patients' Bill of Rights Act
 H.R.216 (Norwood) Access to Quality Care Act
 H.R.719 (Ganske) Managed Care Reform Act of 1999

Line 16: Specific Lobbying Issues, Continued

• Genetics

S.300 (Lott) Personal Medical Information Access Act of 1999
Genetic Information Nondiscrimination in Health Insurance
of 1999
Health Care Research and Quality Act of 1999
Patients' Bill of Rights

S.326 (Jeffords) Personal Medical Information Access Act of 1999
Genetic Information Nondiscrimination in Health Insurance
of 1999
Health Care Research and Quality Act of 1999
Patients' Bill of Rights

H.R.293 (Sweeney) Genetic Information Nondiscrimination Act of 1999
H.R.306 (Slaughter) Genetic Info. Nondiscrimination in Health Insurance Act of 1999

• Medical Necessity

H.R.358/S.6 (Dingell/Daschle) Patients' Bill of Rights Act
S.374 (Chafee) Promoting Responsible Managed Care Act
H.R.719 (Ganske) Managed Care Reform Act of 1999

• Managed Care (reform)

H.R.448 (Billirakis) Patient Protection Act of 1999
Small Business Affordable Health Coverage Act of 1999
Health Care consumer Empowerment Act of 1999

S.300 (Lott) Personal Medical Information Access Act of 1999
Genetic Information Nondiscrimination in Health Insurance
of 1999
Health Care Research and Quality Act of 1999
Patients' Bill of Rights

S.374 (Chafee) Promoting Responsible Managed Care Act
S.326 (Jeffords) Personal Medical Information Access Act of 1999
Genetic Information Nondiscrimination in Health Insurance
of 1999
Health Care Research and Quality Act of 1999
Patients' Bill of Rights

HR.358/S.6 (Dingell/Daschle) The Patients' Bill of Rights Act of 1999
H.R.216 (Norwood) Access to Quality Care Act of 1999 (PARCA --
HR 1405 from last year)

H.R.719 (Ganske) Managed Care Reform Act of 1999
H.R.2041 (Granger) Patient Right to OB-GYN Care Act of 1999
H.R.2042 (Upton) Health Care Access Affordability and Quality Advisory
Commission Act of 1999

H.R.2043 (Kelly) Patient Right to Unrestricted Medical Advice Act of 1999
H.R.2044 (Sherwood) Patient Right to Pediatric Care Act
H.R.2045 (Toomey) Patient Right to Emergency Medical Care Act of 1999
H.R.2046 (Fletcher) Patient Access to Information Act of 1999
H.R.2089 (Boehner) Group Health Plan Review Standards Act of 1999

Line 16: Specific Lobbying Issues, Continued

• MEWas/AHPs/HealthMarts

HR448.(Bilirakis) Patient Protection Act of 1999
 Small Business Affordable Health Coverage Act of 1999
 Health Care consumer Empowerment Act of 1999
 H.R.1136 (Norwood) Affordable Health Care Act of 1999
 H.R.1496 (Talent) Small Business Access and Choice for Entrepreneurs Act of 1999
 H.R.2047 (Talent) Small Business Access and Choice for Entrepreneurs Act of 1999
 H.R.1887 (Shadegg) Patients' Health Care Choice Act of 1999
 Small Business Access and Choice for Entrepreneurs act of 1999

• KidsCare

No bill

• Health Information Data Bank

No bill

18. Name of each individual who acted as a lobbyist in this issue area -- Continued

| Name | Covered Official Position (if applicable) | New |
|------------------|---|--------------------------|
| Brenda Becker | | <input type="checkbox"/> |
| Joel Slackman | | <input type="checkbox"/> |
| Cristina Nyquist | | <input type="checkbox"/> |
| Kris Haltmeyer | | <input type="checkbox"/> |
| Doug Guerdat | | <input type="checkbox"/> |
| Alissa Fox | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

Registrant Name Blue Cross and Blue Shield Association Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

See Attached (page 9)

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|----------------------|---|--------------------------|
| Margaret Alessi | | <input type="checkbox"/> |
| John Cerisano (1/98) | Sen. Phil Gramm's staff | <input type="checkbox"/> |
| Stephen Cooper | | <input type="checkbox"/> |
| Christina Nyquist | | <input type="checkbox"/> |
| Jack Ericksen | | <input type="checkbox"/> |
| Kris Haitmeyer | | <input type="checkbox"/> |
| Steve LaPierre | | <input type="checkbox"/> |
| Julie Miller | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed name and Title _____

16: Specific Lobbying Issues:

• Individual Market

H.R. 1687 (Shadegg) Patients' Health Care Choice Act of 1999
Small Business Access & Choice for Entrepreneurs Act of
1999
H.R.1136 (Norwood) Affordable Health Care act of 1999
S.300 (Lott) Personal Medical Information Access Act of 1999
Genetic Information Nondiscrimination in Health Insurance
of 1999
Health Care Research and Quality Act of 1999
Patients' Bill of Rights
S.325 (Jeffords) Personal Medical Information Access Act of 1999
Genetic Information Nondiscrimination in Health insurance
of 999
Health Care Research and Quality Act of 1999
Patients' Bill of Rights

• Uninsured/tax credits

H.R.1136 (Norwood) Affordable Health Care Act of 1999
H.R.2362 (Arney) Fair Care for the Uninsured Act of 1999
Tax credits - no bill

Registrant Name Blue Cross and Blue Shield Association Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

- **Antitrust**

H.R. 1404 (Campbell) Quality Health Care Coalition Act of 1999

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|-----------------|---|--------------------------|
| Margaret Alessi | | <input type="checkbox"/> |
| Jack Ericksen | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed name and Title _____

Registrant Name Blue Cross and Blue Shield Association Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

- Medicare /various issues -- no bills

Medicare contractor reform
Y2K Medicare
Medicare Reform
HR 2356 (Thomas) Medicare Patient Appeals Act of 1999
Medicare + Choice reg.

17. House(s) of Congress and Federal agencies contacted Check if None

House
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|----------------------|---|--------------------------|
| Margaret Alessi | | <input type="checkbox"/> |
| Steve LaPierre | | <input type="checkbox"/> |
| Jack Ericksen | | <input type="checkbox"/> |
| John Cerisano (1/98) | Sen. Phil Gramm's staff | <input type="checkbox"/> |
| Lynn Mastre | | <input type="checkbox"/> |
| Alissa Fox | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed name and Title _____

Registrant Name Blue Cross and Blue Shield Association Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

No Activity

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|-------------|---|--------------------------|
| No Activity | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed name and Title _____

Registrant Name Blue Cross and Blue Shield Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code PHA (one per page)

16. Specific lobbying issues

- Pharmacy issues – no bill
- H.R. 664 (Allen) Prescription Drug Fairness for Seniors Act of 1999

17. House(s) of Congress and Federal agencies contacted Check if None

House

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|----------------------|---|--------------------------|
| John Cerisano (1/98) | Sen. Phil Gramm's staff | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed name and Title _____

(REV. 6/98)

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Registrant Name Blue Cross and Blue Shield Client Name Same

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues

No Activity

17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) | New |
|-------------|---|--------------------------|
| No Activity | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |
| | | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed name and Title _____

Registrant Name Blue Cross Blue Shield Association Self

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

n/a

21. Client new principal place of business (if different from line 20)

City n/a

State/Zip (or Country)

22. New general description of client's business or activities

n/a

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

no removals from list

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

no changes

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Business (city and state or country) |
|------|---------|---|
| n/a | | |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

n/a

FOREIGN ENTITIES

27. Add the following foreign entities

| Name | Address | Principal place of business (city and state or country) | Amount of contribution for lobbying activities | Ownership percentage in client |
|------|---------|---|--|--------------------------------|
| n/a | | | | |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature *Mary Well* Date 8/13/99
Printed Name and Title Mary Well Lehnhard, Senior Vice President