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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) -All Filers Are Required to Complete This Page

1. Registrant Name <b>Verner, Liipfert, Bernhard, McPherson &amp; Hand</b>			
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address <b>901 15th Street, N.W.</b> Suite <b>700</b> City <b>Washington</b> State/Zip (or Country) <b>DC 20005</b>			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name Telephone E-mail (optional) <b>John H. Zentay (202) 371-6000 jhzentay@verner.com</b>			5. Senate ID # <b>39974-773</b>
7. Client Name <input type="checkbox"/> Self <b>Lockheed Martin Aeronautics Company</b>			6. House ID # <b>30883114</b>

**TYPE OF REPORT** 8. Year 2001 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_

11. No Lobby

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$260,000.00</u> Income (nearest \$20,000)	<b>EXPENSES</b> relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more: <input type="checkbox"/> >> \$ _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6031 of the Internal Revenue Code <input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code

Signature \_\_\_\_\_ Date 8/14/2001

Printed Name and Title **John H. Zentay - Shareholder**



Registrant Name: Verner, Liipfert, Bernhard, McPherson & Hand

Client Name: Lockheed Martin Aeronautics Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific Lobbying issues

**Gain support for international sales of tactical aircraft.**

**U.S. policy on international and domestic sales of tactical aircraft.**

17. House(s) of Congress and Federal agencies contacted

**Department of Commerce**

**Department of Defense**

**Department of State**

**Executive Office of the President**

**House of Representatives**

**Senate**

Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Bernhard, Berl</b>	
<b>Bernstein, Matthew C.</b>	
<b>Brown, Jamie E.</b>	
<b>Garon, Richard J.</b>	<b>Chief of Staff, House International Relations</b>
<b>Harris, Marshall F.</b>	
<b>Hawley, Noelle M.</b>	
<b>Hickie, Jane</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature \_\_\_\_\_

Date 8/14/2001

Printed Name and Title **John H. Zentay - Shareholder**



Registrant Name: Verner, Liipfert, Bernhard, McPherson & Hand

Client Name: Lockheed Martin Aeronautics Company

Item	Description	Data
18a	Lobbyist Name	Jones, Brian C.
18b	Covered Official Position	Investigator, Permanent Subcomm. on Investigations
18c	New Lobbyist	Yes
18a	Lobbyist Name	Koch, Robbie N.
18b	Covered Official Position	
18c	New Lobbyist	Yes
18a	Lobbyist Name	MacKinnon, Douglas
18b	Covered Official Position	
18c	New Lobbyist	Yes
18a	Lobbyist Name	Mendelsohn, Martin
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Phillips, Steven R.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Pickup, James A.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Richards, Ann
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Rogers, Joyce A.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	Weiss, David A.
18b	Covered Official Position	
18c	New Lobbyist	No
18a	Lobbyist Name	White, Lisa McHenry
18b	Covered Official Position	
18c	New Lobbyist	Yes



Registrant Name: Verner, Liipfert, Bernhard, McPherson & Hand

Client Name: Lockheed Martin Aeronautics Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific Lobbying issues  
**U.S. foreign sales corporate taxation issues.**

17. House(s) of Congress and Federal agencies contacted  Check if None  
**House of Representatives**  
**Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Brown, Jamie E.</b>	
<b>Hawley, Noelle M.</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature \_\_\_\_\_ Date 8/14/2001



Registrant Name: Verner, Liipfert, Bernhard, McPherson & Hand

Client Name: Lockheed Martin Aeronautics Company

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

**formerly Lockheed Martin Tactical Aircraft Systems, P.O. Box 748, Mail Zone 1142, Ft. Worth, TX, 76101**

21. Client new principal place of business (if different from line 20)

City \_\_\_\_\_ State/Zip (or Country) \_\_\_\_\_

22. New general description of client's business or activities

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

**Hickie, Jane**

**Richards, Ann**

**White, Lisa McHenry**

**Youngblood, Theresa M.**

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Bu (city and state or cou

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal Place of Business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registra or affiliated organization

Signature 

Date 8/14/2001

Printed Name and Title **John H. Zentay - Shareholder**



Registrant Name: **Verner, Liipfert, Bernhard, McPherson & Hand**

Client Name: **Lockheed Martin Aeronautics Company**

Item	Description	Data
23	Lobbyist Update	O'Brien, Michael E.

