LOBBYING REGISTRATION
Lobbying Disclosure Act of 1995 (Section 4)

Check if this is an Amended Registration [X] 1. Effective Date of Registration March 15

2. House Identification Number Senate Identification Number

REGISTRANT
3. Registrant name: Bob Lawrence and Associates
   Address: 345 South Patrick Street
   City: Alexandria  State: VA  Zip: 22314

4. Principal place of business (if different from line 3)
   City

5. Telephone number and contact name
   (703) 836-3654  Contact: Deanna Gordon  E-mail (optional)

6. General description of registrant’s business or activities

CLIENT A Lobbying firm is required to file a separate registration for each client. Organizations employing in-house lobbyists should check labeled “Self” and proceed to line 10.

7. Client name: Renaissance Associates S.A.
   Address: 16  Z. Ahmedbeyov Ch.
   City: Baku  State: Azerbaijan  Zip: 1065

8. Principal place of business (if different from line 7)
   City: Baku
   State/Zip (or Country): Azerbaijan

9. General description of client’s business or activities
   Trade Consultants

LOBBYISTS
10. Name of each individual who has acted or is expected to act as a lobbyist for the client identified on line 7. If any person acting as a lobbyist for the client, state the executive and/or legislative position(s) in which the person served.

<table>
<thead>
<tr>
<th>Name</th>
<th>Covered Official Position (if applicable)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lawrence, Jr. Lloyd R.</td>
<td>President</td>
</tr>
</tbody>
</table>
LOBBYING ISSUES
11. General lobbying issue areas. Select all applicable codes listed in instructions and on the reverse side of Form LD-1

- TRD
- TUE
- FUE
- FOR
- DEF

12. Specific lobbying issues (current and anticipated)
- Trade Relationships
- Defense
- Tourism
- Oil & Gas Pipelines

AFFILIATED ORGANIZATIONS
13. Is there an entity other than the client that contributes more than $10,000 to the lobbying activities of the registrant during a semiannual period and in whole or in part plans, supervises or controls the registrant's lobbying activities?

☑ No ⇒ Go to line 14.
☐ Yes ⇒ Complete the rest of this section for each entity that meets the criteria above, then proceed to line 14.

<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
<th>Principal Place of Business</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

FOREIGN ENTITIES
14. Is there any foreign entity that:

a) holds at least 20% equitable ownership in the client or any organization identified on line 13; or
b) directly or indirectly, in whole or in part, plans, supervises, controls, directs, finances or supports activities of the client or any organization identified on line 13; or

c) is an affiliate of the client or any organization identified on line 13 and has a direct interest in the lobbying activity?

☐ No ⇒ Sign and date the registration.
☑ Yes ⇒ Complete the rest of this section for each foreign entity that meets the criteria above, then sign an registration.

<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
<th>Principal place of business</th>
<th>Amount of contribution for lobbying activities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Renaissance Associates SA</td>
<td>16 2 Ahmedbeyov Ctr.</td>
<td>AZ 1065, Baku Azerbaidjan Republic</td>
<td>$72,000</td>
</tr>
</tbody>
</table>
Signature

Date 5/30/04

Printed Name and Title Lloyd R. Lawrence Jr. - President

Form LD-1 (Rev. 06/98)