

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**NORFOLK SOUTHERN CORP**

2. Address:

1500 K STREET, NW, #375, WASHINGTON, DC 20005

3. Principal place of business (if different from line 2):

City: Norfolk State/Zip(or Country): VA 23510

4. Contact Name: BRUNO MAESTRI

Telephone: 2023834425

E-mail (optional): bruno.maestri@nscorp.com

Senate ID #: 29414-12

House ID #:

7. Client Name:  Self

## TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30):  **OR** Year End (July 1 - December 31):

9. Check if this filing amends a previously filed version of this report:

10. Check if this is a Termination Report:  => Termination Date: \_\_\_\_\_ 11. No Lobbying Activity:

## INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000:

\$10,000 or more:  => Income (nearest \$20,000): \_\_\_\_\_

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000:

\$10,000 or more:  => Expenses (nearest \$20,000): 1,549,143.00

### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

**Method A.** Reporting amounts using LDA definitions only

**Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

**Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BUD (one per page)

16. Specific lobbying issues:

H.R. 2641. Energy and Water Appropriation Act, 2007. Title III. Supported funding for clean coal R&D, Diesel Emission Reduction Act, locomotive R&D. H.R. 5576. Transportation, Housing & Urban Development Appropriations Act, 2008. Title I. Supported funding for FRA R&D, Positive Train Control, RRIF, Amtrak, and projects of national significance. H.R. 2638. Department of Homeland Security Appropriation Act, 2008. Title II. Monitored bill.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: MUIR, SCOTT

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CAW (one per page)

16. Specific lobbying issues:

5. 1073,Clean Fuels and Vehicles Act of 2007. Section 2. Supported locomotive exclusion from bill's listed vehicles.

17. House(s) of Congress and Federal agencies contacted:

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CHM (one per page)

16. Specific lobbying issues:

H.R. 1530, Chemical Facility Security Improvement Act of 2007, Section 2. Monitored definition of chemical facility.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: MUIR, SCOTT

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENG (one per page)

16. Specific lobbying issues:

H.R. 1300 Program for Real Energy Security Act. Title V, Section 513. Opposed access to freight lines provisions. S. 1419, House Energy & Commerce Print #6. Section 6. Sought to amend transportation of renewable fuels study. H.R. 370, S. 155. Coal to Liquid Promotion Act. Monitored and generally supported legislation to promote coal-to-liquid activities. H.R. 1300 Progress for Real Energy Security Act. Section 408. Monitored coal-to-liquid provisions and Rail Infrastructure (Title V).

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOM (one per page)

16. Specific lobbying issues:

S. 184. Surface Transportation and Rail Security Act. Title I, Sec. 109-11. Sought amendments. H.R. 1. Implementation of 9-11 Commission Recommendation Act. Section 15. Sought changes in preemption (sec. 1528), background checks (sec. 1522), whistleblower (sec.1523), & routing (sec. 1551) provisions. Similar issues in H.R. 1401.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

H.R.2761. Terrorist Risk Insurance Act Extension. Supports extension of TRIA (PL-107-297) Act and monitored H.R. 2761.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LAW (one per page)

16. Specific lobbying issues:

H.R. 1, 9-11 Commission Implementation Act. Supported Section 1526 allowing railroad police to enforce on the property of another railroad.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**



Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

H.R. 1650, S. 772. Railroad Antitrust Enforcement Act. Opposed bills.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: MUIR, SCOTT

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ROD (one per page)

16. Specific lobbying issues:

H.R. 3 (PL 109-59). SAFETEA-LU. Supported in 2005 and monitored implementation in 2007, particularly with respect to projects of national significance. H.R. 3. To amend SAFETEA-LU to make technical corrections and for other purposes. Monitored.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

## LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RRR (one per page)

16. Specific lobbying issues:

S. 953, H.R. 2125, Railroad Competition & Service Improvement Act. Opposed bills. S. 294, Passenger Rail Investment & Improvement Act, Title II. Generally supported, but opposed provisions regarding non-Amtrak railroads access and performance/penalty provision on freight roads. H.R. 2095, Federal Railroad Safety Improvement Act. Opposed original bill and sought amendments on number of items including Hours of Service (Title II), positive train control(sec. 601), track defect standards(sec. 603), and switch position indicators(602) and whistleblower provisions (Title III). No Bill. Explored proposals to limit railroad liability for transporting TIH materials.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES  
SENATE  
Surface Transportation Board (STB)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.  
Covered Official Position (if applicable): N/A  
Name: LEDoux, MARQUE  
Covered Official Position (if applicable): N/A  
Name: MAESTRI, BRUNO  
Covered Official Position (if applicable): N/A  
Name: MUIR, SCOTT  
Covered Official Position (if applicable): N/A  
Name: WILSON, DARRELL  
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

S. 1125, H.R. 2116, Freight Rail Infrastructure Capacity Extension Act of 2007. Supported. S. 881, H.R. 1584, Short Line Railroad Investment Act of 1007. Supported.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: MUIR, SCOTT

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NORFOLK SOUTHERN CORP Client Name: Self

### LOBBYING ACTIVITY

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15. General issue area code: WAS (one per page)

16. Specific lobbying issues:

S. 719, H.R. 1248. Clean Railroads Act of 2007. Monitored bills.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ANTHONY, STEVEN J.

Covered Official Position (if applicable): N/A

Name: LEDOUX, MARQUE

Covered Official Position (if applicable): N/A

Name: MAESTRI, BRUNO

Covered Official Position (if applicable): N/A

Name: MUIR, SCOTT

Covered Official Position (if applicable): N/A

Name: WILSON, DARRELL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Aug 09, 2007

Printed Name and Title: BRUNO MAESTRI-VICE PRESIDENT GOVERNMENT RELATIONS -

**Information Update Page:**

**Complete ONLY where registration information has changed.**

**LOBBYIST UPDATE**

**23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client**

**ISSUE UPDATE**

**24. General lobbying issues previously reported that NO LONGER pertain**

**AFFILIATED ORGANIZATIONS**

**25. Add the following organization(s)**

**26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client**

**FOREIGN ENTITIES**

**27. Add the following foreign entities**

**28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization**

Signature: ON FILE      Date: Aug 09, 2007

Printed Name and Title: -