



SECRETARY OF THE SENATE CONSECO

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H. D.

CONSECO SERVICES, L.L.C.  
11825 N. Pennsylvania Street  
P.O. Box 1911  
Carmel, Indiana 46032

February 2, 2000

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, D.C. 20510

**Re: 1999 (Year-End) LOBBYING REPORT - Conseco, Inc.**

Dear Sir/Madam:

Please find enclosed the 1999 Year-End Lobbying Report for Conseco, Inc.

Please do not hesitate to call me at (317) 817-3957, if you have questions or need any further information.

Sincerely,

Jaydene O'Donoghue  
Legal Assistant  
Government Relations

Enclosure

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H.D.

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>CONSECO</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>11825 NORTH PENNSYLVANIA STREET</b>			
3. Principal Place of Business (if different from line 2) City: <b>CARMEL</b> State/Zip (or Country) <b>IN 46032</b>			
4. Contact Name <b>STEPHEN W. ROBERTSON</b>		Telephone <b>317-817-3539</b>	E-mail (optional) 5. Senate ID # <b>10547-12</b>
7. Client Name <input checked="" type="checkbox"/> Self		6. House ID # <b>33737800</b>	

**TYPE OF REPORT** 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>140,000.00</u>  <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature Stephen W. Robertson FEBRUARY 1, 2000

Printed Name and Title **STEPHEN W. ROBERTSON, SENIOR VICE PRESIDENT, FEDERAL & STATE GOVERNMENT RELATIONS**

Registrant Name CONSECO Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues  
MEDICARE SUPPLEMENT ISSUES

17. House(s) of Congress and Federal agencies contacted  Check if None  
HEALTH CARE FINANCE ADMINISTRATION  
US HOUSE  
US SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>STEPHEN W. ROBERTSON</u>		<input type="checkbox"/>
<u>WILLIAM SCHIFFBAUER</u>		<input type="checkbox"/>
<u>HEATHER NAUERT</u>		<input type="checkbox"/>
<u>JOHNSON - SMITH LLP</u>		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date FEBRUARY 1, 2000  
Printed Name and Title STEPHEN W. ROBERTSON, SENIOR VICE PRESIDENT,  
FEDERAL & STATE GOVERNMENT RELATIONS, CONSECO

Registrant Name CONSECO Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues  
INSURANCE COMPANY TAX ISSUES

17. House(s) of Congress and Federal agencies contacted  Check if None  
US HOUSE  
US SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>STEPHEN W. ROBERTSON</u>		<input type="checkbox"/>
<u>WILLIAM SCHIFFBAUER</u>		<input type="checkbox"/>
<u>HEATHER NAUERT</u>		<input type="checkbox"/>
<u>JOHNSON - SMITH LLP</u>		<input checked="" type="checkbox"/>
<u>DAVIS &amp; HARMAN LLP</u>		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Stephen W. Robertson* Date FEBRUARY 1, 2000  
Printed Name and Title STEPHEN W. ROBERTSON, SENIOR VICE PRESIDENT,  
FEDERAL & STATE GOVERNMENT RELATIONS, CONSECO

Registrant Name CONSECO Client Name \_\_\_\_\_

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15. General issue area code TAX (one per page)

16. Specific lobbying issues  
LONG TERM CARE INSURANCE ISSUES

17. House(s) of Congress and Federal agencies contacted  Check if None  
US HOUSE  
US SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>STEPHEN W. ROBERTSON</u>		<input type="checkbox"/>
<u>WILLIAM SCHIFFBAUER</u>		<input type="checkbox"/>
<u>HEATHER NAUERT</u>		<input type="checkbox"/>
<u>JOHNSON - SMITH LLP</u>		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

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Registrant Name CONSECO Client Name \_\_\_\_\_

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15. General issue area code FIN (one per page)

16. Specific lobbying issues

HR10 - AS IT RELATES TO INSURANCE COMPANIES AND FINANCIAL HOLDING COMPANIES  
SB900 - CONFIDENTIALITY, FINANCIAL SERVICES

17. House(s) of Congress and Federal agencies contacted  Check if None

US HOUSE  
US SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	Dev
STEPHEN W. ROBERTSON		<input type="checkbox"/>
WILLIAM SCHIFFBAUER		<input type="checkbox"/>
HEATHER NAUERT		<input type="checkbox"/>
JOHNSON - SMITH LLP		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

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Signature *Stephen W Robertson* Date FEBRUARY 1, 2000  
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FEDERAL & STATE GOVERNMENT RELATIONS, CONSECO

Registrant Name CONSECO Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code MMM (one per page)

16. Specific lobbying issues

MEDICARE SUPPLEMENTAL INSURANCE  
REIMBURSEMENT MECHANISMS

17. House(s) of Congress and Federal agencies contacted  Check if None

HEALTH CARE FINANCE ADMINISTRATION  
US HOUSE  
US SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	Nov
STEPHEN W. ROBERTSON		<input type="checkbox"/>
WILLIAM G. SCHIFFBAUER		<input type="checkbox"/>
HEATHER NAUERT		<input type="checkbox"/>
JOHNSON - SMITH LLP		<input checked="" type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
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Signature *Stephen W. Robertson* Date FEBRUARY 1, 2000  
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FEDERAL & STATE GOVERNMENT RELATIONS, CONSECO