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# LOBBYING REPORT

05 FEB 14 PM 4:28

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page.

1. Registrant Name <b>Covington &amp; Burling</b>			
2. Address <input type="checkbox"/> Check if different than previously reported. <b>1201 Pennsylvania Avenue, N.W.</b>			
3. Principal Place of Business (if different from line 2)			
City: <b>Washington</b>		State/Zip (or Country) <b>DC/20</b>	
4. Contact Name <b>Roderick A. DeArment</b>	Telephone <b>202-662-5900</b>	Email (optional) <b>rdearment@cov.com</b>	5. Senate ID # <b>11195-366</b>
7. Client Name <input type="checkbox"/> Self <b>John Hancock Financial Services, Inc.</b>	6. House ID # <b>31827019</b>		

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30) ☐ OR Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇒ Termination Date \_\_\_\_\_ 11. No Lobbying A

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>120,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client.)</p>	<p><b>EXPENSES</b> relating to lobbying activities for reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$</p> <p><b>14. REPORTING METHOD.</b> Check box expense accounting method. See instruction description of options.</p> <p><input checked="" type="checkbox"/> <b>Method A.</b> Reporting amounts using L definitions only</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under 1 Internal Revenue Code</p>

Signature  Date February 11, 2005  
Printed Name and Title **Roderick A. DeArment, Partner**

DC: 599447-7

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Services Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BANK (one per page)

16. Specific lobbying issues

**Bankruptcy Reform Bill**

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_  
Printed Name and Title **Roderick A. DeArment, Partner**

Date February 11, 2002

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Services Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)

16. Specific lobbying issues

**Privacy legislation and use of Social Security numbers.  
Legislation to extend a Federal terrorism reinsurance program.**

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_

Date February 11, 2005

Printed Name and Title

**Roderick A. DeArment, Partner**

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Services Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code LBR (one per page)

16. Specific lobbying issues

**Long Term Care Insurance Program for Federal Workers.**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives  
United States Senate  
Office of Personnel Management**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if 1

Signature \_\_\_\_\_  
Printed Name and Title **Roderick A. DeArment, Partner**

Date February 11, 2005



Registrant Name **Covington & Burling**Client Name **John Hancock Financial Serv  
Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code **TAX** (one per page)

16. Specific lobbying issues

**Above-the-line deduction for long-term care insurance.**  
**Permitting long-term care insurance to be part of cafeteria plans.**  
**Permitting 401(k) assets to be used to purchase long term care insurance.**  
**Legislation to repeal the estate tax.**  
**Capital gains treatment for annuities.**  
**Tax treatment of stock options.**  
**Tax treatment of COLI.**  
**Tax treatment of split dollar life.**  
**Tax rules permitting life/non-life consolidation.**  
**Tax treatment of deferred compensation.**  
**Tax treatment of foreign leases and service contracts**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**House of Representatives**  
**United States Senate**  
**Department of Treasury**  
**Executive Office of the President**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if 1

Signature   
Printed Name and Title **Roderick A. DeArment, Partner**

Date February 11, 2005

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Services Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code **RET** (one per page)

16. Specific lobbying issues

**Legislation on ERISA rules for investment advice to plan participants.  
Legislation on trading during blackout period, company stock in plans and operation of defined co plans.**

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if 1

Signature \_\_\_\_\_

Date February 11, 2005

Printed Name and Title

**Roderick A. DeArment, Partner**

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Services Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

**Energy bill provision affecting PURPA**

17. House(s) of Congress and Federal agencies contacted

☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if 1

Signature \_\_\_\_\_  
Printed Name and Title **Roderick A. DeArment, Partner**

Date February 11, 2005

Registrant Name **Covington & Burling**Client Name **John Hancock Financial Services Inc.**

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page code, provide information as requested. Attach additional page(s) as needed.**

15. General issue area code **TOR** (one per page)

16. Specific lobbying issues

**Legislation related to asbestos litigation**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**United States Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

**Roderick A. DeArment**

**Joan L. Kutcher**

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature \_\_\_\_\_  
Printed Name and Title **Roderick A. DeArment, Partner**

Date February 11, 2003