

Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515	Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510
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02 AUG 20 AM 8:

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name BALZANO ASSOCIATES, INC.			
2. Address <input type="checkbox"/> Check if different than previously reported 5411-F Backlick Road, Springfield, VA 22151			
3. Principal Place of Business (if different from line 2) City: Arlington State/Zip (or Country) VA 22209			
4. Contact Name Becky Howser	Telephone 703/256-7931	E-mail (optional)	5. Senate ID # 52440003
7. Client Name <input type="checkbox"/> Self Lockheed Martin Corporation			6. House ID # 30818002

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) OR Year End (July 1-Dec)
9. Check if this filing amends a previously filed version of this report 10. Check if this is a Termination Report ⇔ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this period were:
Less than \$10,000 <input checked="" type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input type="checkbox"/> ⇔ \$ _____ Income (nearest \$20,000)	\$10,000 or more <input type="checkbox"/> ⇔ \$ _____ Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of
	<input type="checkbox"/> Method A. Reporting amounts using LDA definit
	<input type="checkbox"/> Method B. Reporting amounts under section 603 Internal Revenue Code
	<input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code

Signature

Printed Name and Title

Michael P Balzano, Jr.

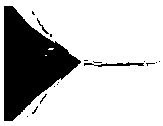
President

Registrant Name Balzano Associates, Inc. Client Name Lockheed Martin Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues



17. House(s) of Congress and Federal agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>Michael P. Balzano, Jr.</u>	
<u>Ruthanne Goodman</u>	
<u>Janel Vermeulen</u>	
<u>Nancy J. Limauro</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Michael P. Balzano* Date August 12, 200

Printed Name and Title Michael P. Balzano, Jr. President

