Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515

Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

Secretary of the Senate Received: Aug 14, 2002

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name: **NELNET INC** 3015 SOUTH PARKER ROAD, SUITE 400, AURORA, CO 80014 3. Principal place of business (if different from line 2): Contact Name: GARY SCHLEUGER
 Telephone: 202.659.2250
 E-mail (optional): GARY.SCHLEUGER@NELNET.NET Senate ID #: 39017-12 House ID #: 32478000 7. Client Name: X Self TYPE OF REPORT 8. Year 2002 Midyear (January 1 - June 30): X OR Year End (July 1 - December 31): 9. Check if this filing amends a previously filed version of this report: 10. Check if this is a Termination Report:

=> Termination Date: 11. No Lobbying Activity: 🔲 INCOME OR EXPENSES Complete Either Line 12 OR Line 13 12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000: \$10,000 or more: => Income (nearest \$20,000); Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). 13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000: -\$10,000 or more: X => Expenses (nearest \$20,000): 80,000.00 14. Reporting Method. Check box to indicate expense accounting method. See instructions for description of options. Method A. Reporting amounts using LDA definitions only

Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

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Registrant Name: NELNET INC Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: EDU (one per page)
- 16. Specific lobbying issues:

S 1762 - 2003 Interest Rate Legislation HR 3273 - Consolidation Student Loan Flexibility Act HR 1992/S 1445 - Internet Equity and Education Act HR 1622 - Affordable Student Loans Act HR 4775 - 2002 Supplemental Appropriations Act S 2677 - Labor-HHS-Education Appropriations for 2003 HR 4866 - Fed Up Higher Education Technical Amendments of 2002

17. House(s) of Congress and Federal agencies contacted: Education, Dept of HOUSE OF REPRESENTATIVES SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: SCHLEUGER, GARY
Covered Official Position (if applicable): N/A
Name: TONE, PAUL
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Aug 14, 2002

Printed Name and Title: PAULIS, TONE - SENIOR VICE PRES., GOVERNMENT & INDUSTRY RELATIONS