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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Washington Policy and Analysis			
2. Address		<input type="checkbox"/> Check if different than previously reported	
1025 Thomas Jefferson St., N.W., Suite 411W, Washington, DC 20007			
3. Principal Place of Business (if different from line 2)			
City:		State/Zip (or County)	
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Scott L. Campbell	(202) 965-1161		43070-17
7. Client Name	<input type="checkbox"/> Self		6. House ID #
Japan External Trade Organization (JETRO)			3415900

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____ 11. No Lobbying Act

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate reporting method. See instructions for description of methods.</p> <p><input type="checkbox"/> METHOD A. Reporting amounts using LDA disclosure method</p> <p><input type="checkbox"/> METHOD B. Reporting amounts under section 162(e) of the Internal Revenue Code</p> <p><input type="checkbox"/> METHOD C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature

Printed Name and Title


Scott L. Campbell, President

