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H.D.

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|   |                                  |  |                                    |
|---|----------------------------------|--|------------------------------------|
| 1. Registrant Name<br><b>LONG ALDRIDGE &amp; NORMAN, LLP</b>  |                                  |  |                                    |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br><b>701 Pennsylvania Avenue, N.W., Suite 600 Washington, DC 20004</b> |                                  |  |                                    |
| 3. Principal Place of Business (if different from line 2)<br>City: _____ State/Zip (or Country) _____   |                                  |  |                                    |
| 4. Contact Name<br><b>Eduardo Ivan Zapien</b>   | Telephone<br><b>202-624-1233</b> | E-mail (optional)<br><b>izapien@lanlaw.com</b> | 5. Senate ID #<br><b>23097-125</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>BELL SOUTH CORP</b>  | 6. House ID #<br><b>32284013</b> |  |                                    |

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇨ Termination Date \_\_\_\_\_

11. No Lobbying Activity

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

|   |   |
|---|---|
| <p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____<br/> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____<br/> <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |
|---|---|

Signature \_\_\_\_\_

Printed Name and Title Eduardo Ivan Zapien, Law Clerk

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code 787 (one per page)

16. Specific lobbying issues

Federal regulatory policies that affect implementation and execution of the 1996 telecommunications act.

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Department of Justice  
Federal Communications Commission  
White House

18. Name of each individual who acted as a lobbyist in this issue area

| Name               | Covered Official Position (if applicable) | New                      |
|--------------------|---|--------------------------|
| Keith Mason        |   | <input type="checkbox"/> |
| Kyle G. Michel     |   | <input type="checkbox"/> |
| George W. Darden   |   | <input type="checkbox"/> |
| Michael S. Bradley |   | <input type="checkbox"/> |
| Karen Anderson     |   | <input type="checkbox"/> |
|                    |   | <input type="checkbox"/> |
|                    |   | <input type="checkbox"/> |
|                    |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 2-17-00

Printed Name and Title Eduardo Ivan Zapien, Law Clerk