

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

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Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETAR
02 MAR 25

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) – All Filers Are Required To Complete This Page

1. Registrant Name Hecht, Spencer & Associates			
2. Address <input type="checkbox"/> Check if different than previously reported 499 South Capitol Street, SW, #507			
3. Principal Place of Business (if different from line 2) City: Washington		State/Zip (or Country) D.C. 20003	
4. Contact Name Nelle Grauel Flanders	Telephone (202) 554-2881	E-mail (optional) N/A	5. Sena 1
7. Client Name <input type="checkbox"/> Self Norfolk Southern Corporation			6. Hou 3

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) OR Year End (July 1

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____ 11. No Lo

INCOME OR EXPENSES – Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organization
INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>40,000</u> Income (nearest \$20,000) Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	EXPENSES relating to lobbying activities for the period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇒ Expenses (nearest 14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description. <input type="checkbox"/> Method A. Reporting amounts using LDA de <input type="checkbox"/> Method B. Reporting amounts under section Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section Internal Revenue Code

Signature _____

Printed Name and Title _____

LD-2 (REV.6/98)

Registrant Name Hecht, Spencer & Associates Client Name Norfolk Southern Corporation

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code RRR (one per page)

16. Specific lobbying issues

H.R.180, H.R.1140 & S.697 (P.L.107-90) – Railroad Retirement and Survivors' Improvement Act – supported bills

H.R.141 – Surface Transportation Board Reform Act of 2001 – monitored against re-regulation provisions

H.R.999 – Rail Merger Reform and Customer Protection Act – monitored against re-regulation provisions

S.1103 – Railroad Competition Act of 2001 – monitored against re-regulation provisions

S.526 – Rail Competition Enforcement Act of 2001 – monitored against re-regulation provisions

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. Senate

U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William H. Hecht	
Timothy P. Hecht	
Franklin C. Phifer, Jr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title

Registrant Name **Hecht, Spencer & Associates** Client Name **Norfolk Southern Corporation**

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each** information as requested. Attach additional page(s) as needed.

15. General issue area code **HCR** (one per page)

16. Specific lobbying issues

- H.R.2563 & S.1052 – Bipartisan Patient Protection Act of 2001 – all provisions relating to ERISA
- H.R.2315 – Patient’s Bill of Rights Act of 2001 – all provisions relating to ERISA preemption
- H.R.2768 – Medicare Regulatory and Contracting Improvement Act of 2001
 - all provisions relating to ERISA preemption
- S.1738 – Medicare Appeals, Regulatory and Contracting Improvement Act of 2001
 - all provisions relating to ERISA preemption

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. Senate
- U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
William H. Hecht	
Timothy P. Hecht	
Franklin C. Phifer, Jr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date February 14,

Printed Name and Title **William H. Hecht, President**

