

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

NATL ASSN OF INDUSTRIAL & OFFICE PROPERTIES

2. Address:

2201 COOPERATIVE WAY, HERNDON, VA 22071

3. Principal place of business (if different from line 2):

4. Contact Name: AQUILES SUAREZ

Telephone: 7039047100

E-mail (optional): suarez@naiop.org

Senate ID #: 26865-12

House ID #:

7. Client Name: ☒ Self

TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30): ☒ **OR** Year End (July 1 - December 31): ☐

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): _____

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 480,000.00

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☒ **Method A.** Reporting amounts using LDA definitions only
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
☐ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CAW (one per page)

16. Specific lobbying issues:

H.R. 2421 - Clarify the jurisdiction of the United States over waters of the United States. S. 1870 - Clean Water Restoration Act of 2007

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BISACQUINO, THOMAS J.

Covered Official Position (if applicable): N/A

Name: BRYANT, JOHN

Covered Official Position (if applicable): N/A

Name: HAGAN, AMANDA

Covered Official Position (if applicable): N/A

Name: RISO, MARK

Covered Official Position (if applicable): N/A

Name: SUAREZ, AQUILES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENG (one per page)

16. Specific lobbying issues:

S. 489 - Green Building Act of 2007 H.R. 1716 - Green Energy Education Act of 2007 H.R. 1385 - Extend the Energy Efficiency Incentives Act of 2007 H.R. 539 - Increase and Extend the Energy Efficient Commercial Building Deduction H.R. 121 - High-Performance Green Building Act of 2007 H.R. 84 - Energy Efficient Building Act of 2007 H.R. 6 - CLEAN Energy Act of 2007 and S.AMDT 1604 to H.R. 6 H.R. 3221 - New Direction for Energy Independence, National Security, and Consumer Protection Act S. 1165 - American Green Building Act of 2007 S. 1059 - Zero Emissions Building Act of 2007 S. 822 - Extend the Energy Efficiency Incentives Act of 2007 S. 506 - High Performance Green Building Act of 2007

17. House(s) of Congress and Federal agencies contacted:
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BISACQUINO, THOMAS J.
Covered Official Position (if applicable): N/A
Name: BRYANT, JOHN
Covered Official Position (if applicable): N/A
Name: HAGAN, AMANDA
Covered Official Position (if applicable): N/A
Name: RISO, MARK
Covered Official Position (if applicable): N/A
Name: SUAREZ, AQUILES
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

H.R. 1753 - Make the expensing of environmental remediation costs permanent law and to repeal the recapture of such expenses under section 1245 of such Code. H.R. 644 - Brownfields Redevelopment Enhancement Act H.R. 3080 - America's Brownfield Cleanup Act

17. House(s) of Congress and Federal agencies contacted:
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BISACQUINO, THOMAS J.

Covered Official Position (if applicable): N/A

Name: BRYANT, JOHN

Covered Official Position (if applicable): N/A

Name: HAGAN, AMANDA

Covered Official Position (if applicable): N/A

Name: RISO, MARK

Covered Official Position (if applicable): N/A

Name: SUAREZ, AQUILES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOM (one per page)

16. Specific lobbying issues:

H.R. 2761 - Terrorism Risk Insurance Revision and Extension Act of 2007

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BISACQUINO, THOMAS J.

Covered Official Position (if applicable): N/A

Name: BRYANT, JOHN

Covered Official Position (if applicable): N/A

Name: HAGAN, AMANDA

Covered Official Position (if applicable): N/A

Name: RISO, MARK

Covered Official Position (if applicable): N/A

Name: SUAREZ, AQUILES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

H.R. 91 - Homeowners Insurance Protection Act of 2007

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BISACQUINO, THOMAS J.

Covered Official Position (if applicable): N/A

Name: BRYANT, JOHN

Covered Official Position (if applicable): N/A

Name: HAGAN, AMANDA

Covered Official Position (if applicable): N/A

Name: RISO, MARK

Covered Official Position (if applicable): N/A

Name: SUAREZ, AQUILES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

H.R. 2834 - To amend the Internal Revenue Code of 1986 to treat income received by partners for performing investment management services as ordinary income received for the performance of services. S. 1624 - To amend the Internal Revenue Code of 1986 to provide that the exception from the treatment of publicly traded partnerships as corporations for partnerships with passive-type income shall not apply to partnerships directly or indirectly deriving income from providing investment adviser and related asset management services. H.R. 2776 - Renewable Energy and Energy Conservation Tax Act of 2007 S. 1361 - Permanently extend the 15-year recovery period for the depreciation of certain leasehold improvements and to modify the depreciation rules relating to such leasehold improvements for purposes of computing earnings and profits. H.R. 2014 - Permanently extend the 15-year recovery period for the depreciation of certain leasehold improvements and to modify the depreciation rules relating to such leasehold improvements for purposes of computing earnings and profits.

17. House(s) of Congress and Federal agencies contacted:
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BISACQUINO, THOMAS J.
Covered Official Position (if applicable): N/A
Name: BRYANT, JOHN
Covered Official Position (if applicable): N/A
Name: HAGAN, AMANDA
Covered Official Position (if applicable): N/A
Name: RISO, MARK
Covered Official Position (if applicable): N/A
Name: SUAREZ, AQUILES
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above: **None**

Signature: ON FILE Date: Aug 14, 2007

Printed Name and Title: SHIRLEY MALONEY, SENIOR VICE PRESIDENT -

Information Update Page:

Complete ONLY where registration information has changed.

LOBBYIST UPDATE

23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client

Name: RAFFAELLI, REBA

ISSUE UPDATE

24. General lobbying issues previously reported that NO LONGER pertain

AFFILIATED ORGANIZATIONS

25. Add the following organization(s)

26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization

Signature: ON FILE Date: Aug 14, 2007

Printed Name and Title: -