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 Washington, DC 20515

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**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|  |                                    |                   |                                   |
|--|------------------------------------|-------------------|-----------------------------------|
| 1. Registrant Name<br><b>French &amp; Company</b>  |                                    |                   |                                   |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br><b>601 Thirteenth Street, N.W., Suite 370 South</b> |                                    |                   |                                   |
| 3. Principal Place of Business (if different from line 2)<br>City: <b>Washington</b> State/Zip (or Country) <b>D.C. 20005</b>          |                                    |                   |                                   |
| 4. Contact Name<br><b>Verrick O. French</b>  | Telephone<br><b>(202) 783-7272</b> | E-mail (optional) | 5. Senate ID #<br><b>15452-12</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>International Electronics Manufacturers and Consumers of America, Inc.</b>          |                                    |                   | 6. House ID #<br><b>30875000</b>  |

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  → Termination Date \_\_\_\_\_

11. No Lobbying Activity

**INCOME OR EXPENSES - Complete Either Line 12 OR Line 13**

|   |   |
|---|---|
| <p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>20,000</u><br/> <small>income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p> | <p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____<br/> <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p> |
|---|---|

Signature V.O. French

Printed Name and Title Verrick O. French, President

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Implementation of the Miscellaneous Trade and Technical Corrections Act of 1999 for electronics products.

17. House(s) of Congress and Federal agencies contacted  Check if None

Customs Service  
House and Senate  
International Trade Commission

18. Name of each individual who acted as a lobbyist in this issue area

| Name              | Covered Official Position (if applicable) | New                      |
|-------------------|---|--------------------------|
| Verrick O. French | President                                 | <input type="checkbox"/> |
| Keith H. Smith    | Executive Vice President                  | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature V. O. French Date February 14, 2000

Printed Name and Title Verrick O. French, President

Registrant Name French & Company Client Name International Electronics Manufacturers and Consumers of America, Inc.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

IRS Code Section 197, amortization of intangibles.

17. House(s) of Congress and Federal agencies contacted  Check if None

IRS  
Department of Treasury

House  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name              | Covered Official Position (if applicable) | Net                      |
|-------------------|---|--------------------------|
| Verrick O. French | President                                 | <input type="checkbox"/> |
| Keith H. Smith    | Executive Vice President                  | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
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Signature *V. O. French* Date February 14, 2000

Printed Name and Title Verrick O. French, President

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15. General issue area code TRD (one per page)

16. Specific lobbying issues

Renewal of Generalized System of Preferences (GSP).

17. House(s) of Congress and Federal agencies contacted  Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name              | Covered Official Position (if applicable) | New                      |
|-------------------|---|--------------------------|
| Verrick O. French | President                                 | <input type="checkbox"/> |
| Keith H. Smith    | Executive Vice President                  | <input type="checkbox"/> |
|                   |   | <input type="checkbox"/> |
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Signature V.O. French Date February 14, 2000  
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15. General issue area code IMM (one per page)

16. Specific lobbying issues

H-1B visas.

17. House(s) of Congress and Federal agencies contacted  Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name              | Covered Official Position (if applicable) | New                      |
|-------------------|---|--------------------------|
| Verrick O. French | President                                 | <input type="checkbox"/> |
| Keith H. Smith    | Executive Vice President                  | <input type="checkbox"/> |
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Registrant Name French & Company Client Name International Electronics Manufacturers and Consumers of America, Inc.

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15. General issue area code TAX (one per page)

16. Specific lobbying issues

Advance Pricing Agreements (APAs).

17. House(s) of Congress and Federal agencies contacted  Check if None

House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

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|-------------------|---|--------------------------|
| Verrick O. French | President                                 | <input type="checkbox"/> |
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