

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

|  |                                  |                   |                               |
|--|----------------------------------|-------------------|-------------------------------|
| 1. Registrant Name<br><b>LEONARD + Co.</b>   |                                  |                   |                               |
| 2. Address <input type="checkbox"/> Check if different than previously reported<br><b>3433 N. ALBEMARLE ST. ARLINGTON, VA. 22207</b> |                                  |                   |                               |
| 3. Principal Place of Business (if different from line 2)<br>City: _____ State/Zip (or Country) _____                                |                                  |                   |                               |
| 4. Contact Name<br><b>BURLEIGH C.W. LEONARD</b>  | Telephone<br><b>703-536-9118</b> | E-mail (optional) | 5. Senate ID                  |
| 7. Client Name <input type="checkbox"/> Self<br><b>PHILIP MORRIS MANAGEMENT CORP</b>   |                                  |                   | 6. House ID #<br><b>30407</b> |

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30)  OR Year End (July 1-D

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  → Termination Date \_\_\_\_\_

11. No Lobby

|  |  |
|--|--|
| <b>INCOME OR EXPENSES - Complete Either Line 12 OR Line 13</b>   |  |
| <b>12. Lobbying Firms</b><br>INCOME relating to lobbying activities for this reporting period was:<br>Less than \$10,000 <input type="checkbox"/><br>\$10,000 or more <input checked="" type="checkbox"/> → \$ <u>90,000</u><br><small>Income (nearest \$20,000)</small><br>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | <b>13. Organizations</b><br>EXPENSES relating to lobbying activities for this period were:<br>Less than \$10,000 <input type="checkbox"/><br>\$10,000 or more <input type="checkbox"/> → \$ _____<br><small>Expenses (nearest \$20,000)</small><br><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description<br><input type="checkbox"/> Method A. Reporting amounts using LDA definition<br><input type="checkbox"/> Method B. Reporting amounts under section 6 Internal Revenue Code<br><input type="checkbox"/> Method C. Reporting amounts under section 1 Internal Revenue Code |

Signature

*Burleigh C.W. Leonard*

Printed Name and Title

**BURLEIGH C.W. LEONARD, PRESIDENT**



Registrant Name LEONARD + CO

Client Name PHILIP MORRIS MANAGEMENT CO

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

PEANUT + SUGAR PROGRAM PROVISIONS IN FARM LEGISLATION  
MOLASSES IMPORT RESTRICTIONS S. 753

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. HOUSE OF REPRESENTATIVES  
U.S. SENATE

18. Name of each individual who acted as a lobbyist in this issue area

| Name                         | Covered Official Position (if applicable) |
|------------------------------|---|
| <u>BURLEIGH C.W. LEONARD</u> |   |
|                              |   |
|                              |   |
|                              |   |
|                              |   |
|                              |   |
|                              |   |
|                              |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature NA  
Burleigh C.W. Leonard

Date Aug. 10, 2001

Printed Name and Title BURLEIGH C.W. LEONARD, PRESIDENT



**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

NA

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

NA

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

NA

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of (city and state or country) |
|------|---------|--|
|      | NA      |  |

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

NA

**FOREIGN ENTITIES**

27. Add the following foreign entities

| Name | Address | Principal place of business (city and state or country) | Amount of contribution for lobbying activities |
|------|---------|---|--|
|      | NA      |   |  |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant or affiliated organization

NA

Signature Burleigh C.W. Leonard Date Aug. 10, 2001

Printed Name and Title BURLEIGH C.W. LEONARD, PRESIDENT

