

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

CARTER, JOSEPH L, JR

2. Address:

8804 Cord Circle, Potomac, MD 20854

3. Principal place of business (if different from line 2):

City: 8804 Cord Circle; Potomac State/Zip(or Country): MD 20854

4. Contact Name: JOSEPH L. CARTER, JR.

Telephone: 3012994357

E-mail (optional): joe.carter@nscorp.com

Senate ID #: 8384-24

House ID #: 33489000

7. Client Name: ☐ Self

NORFOLK SOUTHERN CORP

TYPE OF REPORT

8. Year 2007 Midyear (January 1 - June 30): ☒ **OR** Year End (July 1 - December 31): ☐

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Income (nearest \$20,000): 20,000.00

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Expenses (nearest \$20,000): _____

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☐ **Method A.** Reporting amounts using LDA definitions only
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
☐ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BUD (one per page)

16. Specific lobbying issues:

H.R. 2641. Energy and Water Appropriation Act, 2007. Title III. Supported funding for clean coal R&D, Diesel Emission Reduction Act, locomotive R&D (Title III). H.R. 5576. Transportation, Housing & Urban Development Appropriations Act, 2008. Title I. Supported funding for FRA R&D, Positive Train Control, RRIF, Amtrak, and projects of national significance. H.R. 2638. Department of Homeland Security Appropriation Act, 2008. Title II. Monitored bill.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CAW/ (one per page)

16. Specific lobbying issues:

S. 1073,Clean Fuels and Vehicles Act of 2007. Section 251. Monitored to clarify locomotives not included in definition of vehicles.

17. House(s) of Congress and Federal agencies contacted:

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above.**None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

LOBBYING ACTIVITY.

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15. General issue area code: CHM (one per page)

16. Specific lobbying issues:

H.R. 1530, Chemical Facility Security Improvement Act of 2007, Section 2. Monitored section 2's definition of chemical facility.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

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15. General issue area code: ENG (one per page)

16. Specific lobbying issues:

H.R. 1300, Program for Real Energy Security Act. Opposed provisions requiring freight rail to provide access for commuter rail. House Energy & Commerce Energy Policy Print No. 6, Sec. 6. Sought to amend transportation of renewable fuels study. H.R. 1300 Progress for Real Energy Security Act. Monitored coal-to-liquid provisions (Section 408) and Rail Infrastructure (Title V). H.R. 370, S. 155, Coal to Liquid Promotion Act and related bills. Monitored and generally supported legislation to promote coal-to-liquids activities.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

LOBBYING ACTIVITY.

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15. General issue area code: HOM (one per page)

16. Specific lobbying issues:

S. 184. Surface Transportation and Rail Security Act. Title I, Sections 109-11. Sought amendments. H.R.1. Implementation of the 9-11 Commission Recommendation Act. Section 15. Sought changes in preemption (sec. 1528), background checks(sec.1522), whistleblower(sec. 1523) and routing (sec. 1551) provisions. Similar issues in H.R. 1401. .

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above.**None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

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15. General issue area code: INS (one per page)

16. Specific lobbying issues:

H.R.2761. Terrorist Risk Insurance Act Extension. Supported extension of TRIA (PL-107-297) Act and monitored H.R. 2761.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

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15. General issue area code: LAW (one per page)

16. Specific lobbying issues:

H.R. 1, 9-11 Commission Implementation Act. Section 1526. Supported Section 1526 allowing railroad police to enforce on the property of another railroad.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

H.R. 1650, S. 772. Railroad Antitrust Enforcement Act. Opposed.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ROD (one per page)

16. Specific lobbying issues:

H.R. 3 (PL 109-59). SAFETEA-LU. Supported in 2005 and monitored implementation in 2007, particularly with respect to projects of national significance. H.R. 3. To amend SAFETEA-LU to make technical corrections and for other purposes. Monitored.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

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15. General issue area code: RRR (one per page)

16. Specific lobbying issues:

S. 953, H.R. 2125. Railroad Competition & Service Improvement Act. Opposed bills S. 294. Passenger Rail Investment & Improvement Act. Generally supported, but opposed provisions regarding non-Amtrak railroads access to freight lines and accompanying performance/penalty. H.R. 2095. Federal Railroad Safety Improvement Act. Opposed original bill and sought amendments on number of items including Hours of Service (Title II), positive train control(sec. 601), track defect standards(sec. 603), and switch position indicators(sec. 602) and whistleblower provisions (Title III). No bill. Explored provisions to limit railroad liability for transporting TIH materials.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

Surface Transportation Board (STB)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

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15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

S. 1125, H.R. 2116, Freight Rail Infrastructure Capacity Extension Act of 2007. Supported. S. 881, H.R. 1584, Short Line Railroad Investment Act of 1007. Supported.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: CARTER, JOSEPH L, JR Client Name: NORFOLK SOUTHERN CORP

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15. General issue area code: WAS (one per page)

16. Specific lobbying issues:

S. 719, H.R. 1248. Clean Railroads Act of 2007. Monitored bills.

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CARTER, JOSEPH L JR

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Aug 08, 2007

Printed Name and Title: JOSEPH L. CARTER, JR., CONSULTANT -

Information Update Page:

Complete ONLY where registration information has changed.

LOBBYIST UPDATE

23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client

ISSUE UPDATE

24. General lobbying issues previously reported that NO LONGER pertain

AFFILIATED ORGANIZATIONS

25. Add the following organization(s)

26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization

Signature: ON FILE Date: Aug 08, 2007

Printed Name and Title: -