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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name
LEONARD + Co

2. Address ☐ Check if different than previously reported
3433 N. ALBEMARLE ST.

3. Principal Place of Business (if different from line 2)
City: ARLINGTON State/Zip (or Country) VA 22207

4. Contact Name: BURLEIGH CW. LEONARD Telephone: 703-536-9118 E-mail (optional):

5. Senate ID #

7. Client Name ☐ Self
ALTRIA CORPORATE SERVICES INC

6. House ID # 30407

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) ☑ **OR** Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date_____ 11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☐ ⇨ $ 90,000
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this rep period were:

Less than $10,000 ☐

$10,000 or more ☐ ⇨ $_____
Expenses (nearest $

14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of

☐ **Method A.** Reporting amounts using LDA definit

☐ **Method B.** Reporting amounts under section 603 Internal Revenue Code

☐ **Method C.** Reporting amounts under section 162 Internal Revenue Code

Signature Burleigh C.W. Leonard

Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT

Pg. 1 of

Registrant Name LEONARD + CO Client Name ALTRIA CORPORATE SERVICES

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the r engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code FOO (one per page)

16. Specific lobbying issues

COUNTRY OF ORIGIN LABELING REGULATIONS

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. SENATE
U.S. HOUSE OF REPRESENTATIVES
U.S. DEPARTMENT OF AGRICULTURE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BURLEIGH C.W. LEONARD	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature [signature] 7/20/07

Signature _____ Date 7/24/03

Printed Name and Title BURLEIGH G.W. LEONARD PRESIDENT

Pg. 2

Registrant Name LEONARD + CO Client Name ALTRIA CORPORATE SERVICES

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the re engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

PEANUT PRICE SUPPORT PROGRAM REGULATIONS
SUGAR PRICE SUPPORT PROGRAM REGULATIONS
LEGISLATION TO RESTRICT IMPORTS OF MILK PROTEIN CONCENTRATES +

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. SENATE
U.S. HOUSE OF REPRESENTATIVES
U.S. DEPARTMENT OF AGRICULTURE
U.S. TRADE REPRESENTATIVE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BURLEIGH C.W. LEONARD	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☑ Check if None

Signature [illegible] Date 7/21/03

Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT pg. 3 of 5

Registrant Name LEONARD + CO Client Name ALTRIA CORPORATE SERVICES

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, p information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues

CLASS ACTION REFORM LEGISLATION

TOBACCO QUOTA BUY OUT

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

U.S. SENATE

U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
BURLEIGH C.W. LEONARD	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

[illegible] 1/21/03

Signature Burleigh C.W. Leonard Date [illegible]

Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT pg. 48

Registrant Name LEONARD + CO Client Name HLTRIA CORPORATE SERVICES

Information Update Page - **Complete ONLY where registration information has changed.**

20. Client new address

101 CONSTITUTION AVE. NW STE 400 W WASHINGTON DC 2

21. Client new principal place of business (if different from line 20)

City State/Zip (or Country)

22. New general description of client's business or activities

CLIENT HAS NEW NAME; FORMERLY PHILIP MORRIS MANAGEMENT

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

N/A

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

N/A

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Bu (city and state or co
	N/A	

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

N/A

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities
	N/A		

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registra affiliated organization

N/A

Signature Burleigh C.W. Leonard Date 7/21/03

Printed Name and Title BURLEIGH CW LEONARD PRESIDENT Pg. 5 of 5