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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <b>LEONARD + Co</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>3433 N. ALBEMARLE ST.</b>			
3. Principal Place of Business (if different from line 2) City: <b>ARLINGTON</b> State/Zip (or Country) <b>VA 22207</b>			
4. Contact Name <b>BURLEIGH CW. LEONARD</b>	Telephone <b>703-536-9118</b>	E-mail (optional)	5. Senate ID #
7. Client Name <input type="checkbox"/> Self <b>ALTRIA CORPORATE SERVICES INC</b>			6. House ID # <b>30407</b>

**TYPE OF REPORT** 8. Year 2003 Midyear (January 1-June 30)  OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  → Termination Date \_\_\_\_\_

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> → \$ <u>90,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> → \$ _____ Expenses (nearest \$</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definit</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 603: Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162: Internal Revenue Code</p>

Signature Burlagh C.W. Leonard

Printed Name and Title BURLAGH C.W. LEONARD PRESIDENT

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Registrant Name LEONARD + CO Client Name ALTRIA CORPORATE SERVICES

00000240954

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the n engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code FOO (one per page)

16. Specific lobbying issues

COUNTRY OF ORIGIN LABELING REGULATIONS

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. SENATE

U.S. HOUSE OF REPRESENTATIVES

U.S. DEPARTMENT OF AGRICULTURE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BURLEIGH C.W. LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Burleigh C.W. Leonard

7/21/07

Signature [Signature]

Date 7/24/02

Printed Name and Title BURLEIGH G.W. LEONARD

PRESIDENT

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Registrant Name LEONARD + CO Client Name ALTRIA CORPORATE SERVICES

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

PEANUT PRICE SUPPORT PROGRAM REGULATIONS  
SUGAR PRICE SUPPORT PROGRAM REGULATIONS  
LEGISLATION TO RESTRICT IMPORTS OF MILK PROTEIN CONCENTRATES +

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. SENATE  
U.S. HOUSE OF REPRESENTATIVES  
U.S. DEPARTMENT OF AGRICULTURE  
U.S. TRADE REPRESENTATIVE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BURLEIGH C.W. LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

*[Handwritten Signature]*

*[Handwritten Date]*

Signature Burleigh C.W. Leonard Date 7/12/03

Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT Pg. 3 of 5

00000240956

Registrant Name LEONARD + CO Client Name ALTRIA CORPORATE SERVICES

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues

CLASS ACTION REFORM LEGISLATION  
TOBACCO QUOTA BUY OUT

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. SENATE  
U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<u>BURLEIGH C.W. LEONARD</u>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

2 10/20/03

2/2/03

Signature Dwight C.W. Leonard Date 1/14/10

Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT pg. 48



Registrant Name LEONARD & CO Client Name ALTRIA CORPORATE SERVICES

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

101 CONSTITUTION AVE. NW STE 400 W WASHINGTON DC 20004

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

CLIENT HAS NEW NAME ; FORMERLY PHILIP MORRIS MANAGEMENT CO

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

N/A

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

N/A

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Bu (city and state or co
	<u>N/A</u>	

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

N/A

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities
	<u>N/A</u>		

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant or affiliated organization

N/A

Signature Burleigh C.W. Leonard Date 7/21/03  
Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT Pg. 5 of 5