

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

NATL ASSN OF REALTORS

2. Address:

700 11TH ST NW, WASHINGTON, DC 20001

3. Principal place of business (if different from line 2):

City: CHICAGO State/Zip(or Country): IL 60611

4. Contact Name: JERRY GIOVANIELLO

Telephone: 202-383-1194

E-mail (optional): jgiovaniello@realtors.org

Senate ID #: 27070-12

House ID #: 31733000

7. Client Name: ☒ Self

TYPE OF REPORT

8. Year 2002 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: Aug 02, 2001 11. No Lobbying Activity: ☐

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): _____

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 5,160,000.00

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☐ **Method A.** Reporting amounts using LDA definitions only
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
☒ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BAN (one per page)

16. Specific lobbying issues:

Federal Reserve Board | Proposed rule permitting financial holding companies to engage in real estate activities | Department of the Treasury | Proposed rule permitting financial holding companies to engage in real estate activities | H.R. 3424 | "Community Choice in Real Estate Act" | bill to prohibit authorization by Fed or Treasury of banks to operate real estate brokerage or management subsidiaries | S. 1839 | "Community Choice in Real Estate Act" | bill to prohibit authorization by Fed or Treasury of banks to operate real estate brokerage or management subsidiaries

17. House(s) of Congress and Federal agencies contacted:

Federal Reserve System
HOUSE OF REPRESENTATIVES
SENATE
Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY
Covered Official Position (if applicable): N/A
Name: FREEMAN, JIM
Covered Official Position (if applicable): N/A
Name: GIOVANELLO, JERRY
Covered Official Position (if applicable): N/A
Name: GREGORY, JAMIE
Covered Official Position (if applicable): N/A
Name: GRIFFIN, GEORGE
Covered Official Position (if applicable): N/A
Name: MCPHERSON, LAURA
Covered Official Position (if applicable): N/A
Name: MILLER, EDWARD
Covered Official Position (if applicable): N/A
Name: SEBREE, JOHN
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BNK (one per page)

16. Specific lobbying issues:

S. 420 I "Bankruptcy Reform Act" I provisions regarding rental tenant abuse, protections for shopping center owners, cap on single asset bankruptcy H.R. 333 I "Bankruptcy Abuse Prevention and Consumer Protection Act" I provisions regarding rental tenant abuse, protections for shopping center owners, cap on single asset bankruptcy

17. House(s) of Congress and Federal agencies contacted:
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN
Covered Official Position (if applicable): N/A
Name: FLETCHER, AMY
Covered Official Position (if applicable): N/A
Name: FREEMAN, JIM
Covered Official Position (if applicable): N/A
Name: GIOVANIELLO, JERRY
Covered Official Position (if applicable): N/A
Name: GREGORY, JAMIE
Covered Official Position (if applicable): N/A
Name: MCPHERSON, LAURA
Covered Official Position (if applicable): N/A
Name: SEBREE, JOHN
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CPT (one per page)

16. Specific lobbying issues:

Federal Trade Commission | Issues regarding consumer privacy | Department of Commerce | Database Protection | Database Protection legislation | Unnumbered bill to provide protection of factual databases

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)
Federal Trade Commission (FTC)
HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY
Covered Official Position (if applicable): N/A
Name: FREEMAN, JIM
Covered Official Position (if applicable): N/A
Name: GIOVANIELLO, JERRY
Covered Official Position (if applicable): N/A
Name: GREGORY, JAMIE
Covered Official Position (if applicable): N/A
Name: MCPHERSON, LAURA
Covered Official Position (if applicable): N/A
Name: MILLER, EDWARD
Covered Official Position (if applicable): N/A
Name: SEBREE, JOHN
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENV (one per page)

16. Specific lobbying issues:

S. 350 | "Brownfields Revitalization and Environmental Restoration Act" | provisions providing liability relief for innocent property owners, increased funding for brownfields cleanup and redevelopment, and recognition of the finality of successful state hazardous waste cleanup efforts. H.R. 2869 | "Small Business Liability Relief and Brownfields Revitalization Act" | Brownfields provisions H.R. 701 | "Conservation and Reinvestment Act" H.R. 1428 | "Two Floods and You Are Out of the Taxpayers Pocket Act" S. 911 | "Endangered Species Recovery Act" S. 1079 | "Brownfield Site Redevelopment Assistance Act" H.R. 2941 | "Brownfields Redevelopment Enhancement Act" H.R. 4840 | "Sound Science for Species Act Planning Act" FY 2003 FEMA appropriations legislation | Funding for floodplain maps Environmental Protection Agency | Issues regarding lead paint, brownfields, wetlands, Effluent Limitation Guidelines, Total Maximum Daily Load regulations, mold U.S. Army Corps of Engineers | Issues regarding wetlands Federal Emergency Management Agency | Issues regarding flood insurance The Forest Service - Issues regarding the Roadless Initiative and CARRA/LWCF spending The Department of Interior - Issues regarding the Endangered Species Act and Essential Fish Habitat regulations The Council on Environmental Quality - Issues regarding SWANCC/wetlands Department of Housing and Urban Development | Lead paint Department of Commerce/National Marine Fisheries Service - Endangered Species Act

17. House(s) of Congress and Federal agencies contacted:

Army, Dept of (Corps of Engineers)
Commerce, Dept of (DOC)
Council on Environmental Quality (CEQ)
Environmental Protection Agency (EPA)
Federal Emergency Management Agency (FEMA)
HOUSE OF REPRESENTATIVES
Housing & Urban Development, Dept of (HUD)
Interior, Dept of (DOI)
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY
Covered Official Position (if applicable): N/A
Name: FREEMAN, JIM
Covered Official Position (if applicable): N/A
Name: GIOVANELLO, JERRY
Covered Official Position (if applicable): N/A
Name: GREGORY, JAMIE
Covered Official Position (if applicable): N/A
Name: MAHEADY, JOE
Covered Official Position (if applicable): N/A
Name: MCPHERSON, LAURA
Covered Official Position (if applicable): N/A
Name: RIGGS, RUSSELL
Covered Official Position (if applicable): N/A
Name: SEBREE, JOHN
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

H.R. 1051 I "Predatory Lending Consumer Protection Act" I provisions affecting HOEPA S. 2438 I "Predatory Lending Consumer Protection Act" H.R. 1409 I "Secondary Mortgage Market Enterprises Regulatory Improvement Act" I all sections S. 1242 I "Consumer Credit Score Disclosure Act" I all sections H.R. 4818 I "Mortgage Loan Consumer Protection Act" I provisions involving RESPA H.R. 4071 I "Uniform Securities Disclosure Act"

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Housing & Urban Development, Dept of (HUD)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: GRIFFIN, GEORGE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOU (one per page)

16. Specific lobbying issues:

H.R. 858 | "FHA Downpayment Simplification Act" H.R. 914 | "ADA Notification Act" S. 782 | "ADA Notification Act" FY 2003 VA/HUD Appropriations bill S. 1254 | "Mark-to-Market Extension Act" S. 1620 | "Homeownership Expansion Act" H.R. 3206 | "Homeownership Expansion and Opportunities Act" S. 2239 | "FHA Downpayment Simplification Act" H.R. 3661 | "FHA Downpayment Simplification Act" H.R. 3995 | "The Housing Affordability for America Act" H.R. 4446 | "The American Dream Downpayment Act" S. 2584 | "American Dream Downpayment Act" Department of Housing and Urban Development | Issues regarding Section 8, RESPA, property flipping, property disclosure, FHA multifamily and single-family policies. Department of Veterans Affairs | proposed rule requiring first-home homebuyers to complete homeownership counseling S. 2721 | "Housing Voucher Improvement Act" Senate - HUD RESPA proposed rule and its impacts on the transaction and the competition

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Housing & Urban Development, Dept of (HUD)

SENATE

Veterans Affairs, Dept of (VA)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BOOTH, MEGAN

Covered Official Position (if applicable): N/A

Name: DELGADO, JEANNE

Covered Official Position (if applicable): N/A

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: MORGAN, PETER

Covered Official Position (if applicable): N/A

Name: SALKIN, MARCIA

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

Name: WEAVER, GARY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: INS (one per page)

16. Specific lobbying issues:

H.R. 3210 I "Terrorism Risk Protection Act" I Not the provisions relating to tort reform S. 2600 I "Terrorism Risk Insurance Act"

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: MILLER, DOUGLAS

Covered Official Position (if applicable): N/A

Name: SALKIN, MARCIA

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RES (one per page)

16. Specific lobbying issues:

H.R. 1433 I "Community Character Act" S. 975 I "Community Character Act" Department of Transportation and Department of Education I smart growth issues

17. House(s) of Congress and Federal agencies contacted:

Education, Dept of
HOUSE OF REPRESENTATIVES
SENATE
Transportation, Dept of (DOT)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY
Covered Official Position (if applicable): N/A
Name: FREEMAN, JIM
Covered Official Position (if applicable): N/A
Name: GIOVANIELLO, JERRY
Covered Official Position (if applicable): N/A
Name: GREGORY, JAMIE
Covered Official Position (if applicable): N/A
Name: MCPHERSON, LAURA
Covered Official Position (if applicable): N/A
Name: MOLINARO, JOE
Covered Official Position (if applicable): N/A
Name: SEBREE, JOHN
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

H.R. 13 | "Mortgage Cancellation Relief Act" S. 1282 | "Mortgage Cancellation Relief Act" H.R. 3090 | "Economic Security and Recovery Act" | provisions regarding leasehold improvements H.R. 2143 | "Permanent Death Tax Repeal Act" H.R. 3991 | "Taxpayer Protection and IRS Accountability Act" | provision to fix the Section 527 PAC reporting requirement H.R. 5052 | "Renewing the Dream Tax Credit Act"

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GOOLD, LINDA

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: NATL ASSN OF REALTORS Client Name: Self

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TEC (one per page)

16. Specific lobbying issues:

HR 89, HR 237, HR 347, HR2135, and S. 1055--Legislation addressing privacy of personal information on the internet HR 718--Unsolicited Commercial Electronic Mail Act

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: FLETCHER, AMY

Covered Official Position (if applicable): N/A

Name: FREEMAN, JIM

Covered Official Position (if applicable): N/A

Name: GIOVANIELLO, JERRY

Covered Official Position (if applicable): N/A

Name: GREGORY, JAMIE

Covered Official Position (if applicable): N/A

Name: MCPHERSON, LAURA

Covered Official Position (if applicable): N/A

Name: MILLER, EDWARD

Covered Official Position (if applicable): N/A

Name: SEBREE, JOHN

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Feb 03, 2003

Printed Name and Title: JERRY GIOVANIELLO - SENIOR VICE PRESIDENT, GOVERNMENT AFFAIRS

Information Update Page:

Complete **ONLY** where registration information has changed.

LOBBYIST UPDATE

23. Name of each previously reported individual who is NO LONGER expected to act as a lobbyist for the client

Name: ANDERSON, DESIREE
Name: BELLINGER, JULIA
Name: BLACKWELL, LISA
Name: BROWN, BRENDA
Name: CARROLL, KEN
Name: DELOACH, ROY
Name: DEPOY, MARTY
Name: DRIESLER, STEPHEN D.
Name: FITCHEARD, LINDA
Name: JUDD, JIDDI
Name: KIUTWAARD, JAKE
Name: LYNCH, DAVID
Name: MCCOY, JUDY
Name: MILLER, DOUGLAS
Name: MORGAN, TOM
Name: NADASH, DAN
Name: O'CONNOR, STEVE
Name: RICHARDSON, TREY
Name: RODE, JILL
Name: VERSTANDIG, LEE L.
Name: WELCH, CARA
Name: WHITE, LELAND
Name: WHITMAN, LAMAR
Name: WINDLE, CHRISTINE

ISSUE UPDATE

24. General lobbying issues previously reported that NO LONGER pertain

AFFILIATED ORGANIZATIONS

25. Add the following organization(s)

26. Name of each previously reported organization that is NO LONGER affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

28. Name of each previously reported foreign entity the NO LONGER owns, OR controls, OR is affiliated with the registrant, client or affiliated organization

Signature: ON FILE Date: Feb 03, 2003

Printed Name and Title: -