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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name <i>Melanie L. Beller, The Hawthorn Group</i>			
2. Address <input type="checkbox"/> Check if different than previously reported <i>1199 N. Fairfax St, Alex, VA 22314</i>			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name <i>Melanie Beller</i>	Telephone <i>703-299-4499</i>	E-mail (optional)	5. Senate ID #
7. Client Name <input type="checkbox"/> Self <i>Commonwealth Atlantic Properties</i>			6. House ID # <i>33381602</i>

TYPE OF REPORT 8. Year 3000 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>40,000</u>  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____  <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature *Melanie Beller*

Printed Name and Title *Melanie Beller, The Hawthorn Group  
 Senior Vice President*

LD-2 (REV. 6/98)

PAGE 1 OF 3

Registrant Name Melanie Becker Client Name Commonwealth Atlantic Prop

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RES (one per page)

16. Specific lobbying issues

Help obtain land exchange between Commonwealth Atlantic Properties and the Wetlands Services

17. House(s) of Congress and Federal agencies contacted  Check if None  
Department of the Interior  
U.S. Senate  
U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Melanie Becker</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature Melanie Becker Date 11/28/00  
Printed Name and Title Melanie Becker Senior Vice President

Registrant Name The Hawthorn Group Client Name Commonwealth Atlantic Prop.  
Melanie Better

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address  
Commonwealth Atlantic Prop., 1155 21st NW, Suite 202

21. Client new principal place of business (if different from line 20)  
 City Washington State/Zip (or Country) DC 20036

22. New general description of client's business or activities  
Real Estate Development

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

**ISSUE UPDATE**

24. General lobbying issues previously reported that no longer pertain

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

**FOREIGN ENTITIES**

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature Melanie Better Date 11/25/00  
 Printed Name and Title Melanie Better, Senior Vice President