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8/25/04
D/AB

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name National Association of Industrial and Office Properties			
2. Address <input type="checkbox"/> Check if different than previously reported 2201 Cooperative Way			
3. Principal Place of Business (if different from line 2) Herndon VA City: State/zip (or Country)			
4. Contact Name Reba Raffaelli	Telephone (703) 904-7100	E-mail (optional) raffaelli@naiop.org	5. Senate ID # 26865-12
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 32812000

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) ☒ OR Year End (July 1-Dec)

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ ⇨ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was:	EXPENSES relating to lobbying activities for this reporting period were:
Less than \$10,000 <input type="checkbox"/>	Less than \$10,000 <input type="checkbox"/>
\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000)	\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>100,000.00</u> Expenses (nearest \$20,000)
Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of
	<input type="checkbox"/> Method A. Reporting amounts using LDA definition
	<input type="checkbox"/> Method B. Reporting amounts under section 6033 Internal Revenue Code
	<input type="checkbox"/> Method C. Reporting amounts under section 162(c) Internal Revenue Code

Signature

Shirley J. Maloney

Date

8/17/04

Printed Name and Title ✓ Shirley Matoney, Senior Vice President

LD-2 (REV. 4/03)

PAGE 1 c

Registrant Name Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each c information as requested. Attach additional page(s) as needed.

15. General issue area code CAW (one per page)

16. Specific lobbying issues

HR 962, HR 4843, S 473

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Thomas J. Bisacquino	
Reba A. Raffaelli	
Stephen T. Gallagher	
John Bryant	
Leslie McDowell	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature Shirley Maloney Date 8/17/04

Printed Name and Title Shirley Maloney, Senior Vice President

Registrant Name Il Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the client engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code as requested. Attach additional page(s) as needed.

15. General issue area code TOR (one per page)

16. Specific lobbying issues

HR 728

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Thomas J. Bisacquino

Reba A. Raffaelli

Stephen T. Gallagher

John Bryant

Leslie McDowell

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature

Shirley Maloney

Date

8/17/04

Shirley Maloney, Senior Vice President

Registrant Name Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each category of information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

HR 1643, HR 49, HR 3184, HR 4520, HR 4840, HR 4841, HR 3550, HR 3521, S 1637, S 1736, S 576, S 150

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Thomas J. Bisacquino

Reba A. Raffaelli

Stephen T. Gallagher

John Bryant

Leslie McDowell

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature

Shirley Maloney

Date

8/17/04

Shirley Maloney, Senior Vice President

Printed Name and Title

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Registrant Name Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the Registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach additional page(s) as needed.

15. General issue area code RES (one per page)

16. Specific lobbying issues

HR 2933, HR 1662, S 645

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Thomas J. Bisacquino

Reba A. Raffaelli

Stephen T. Gallagher

John Bryant

Leslie McDowell

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

Signature

Shirley Maloney

Date

8/17/04

Shirley Maloney, Senior Vice President

Registrant Name Il Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which th engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each co information as requested. Attach additional page(s) as needed.

15. General issue area code HOM (one per page)

16. Specific lobbying issues

HR 4634, S 2764

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Thomas J. Bisacquino

Reba A. Raffaelli

Stephen T. Gallagher

John Bryant

Leslie McDowell

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature

Shirley Maloney

Date

8/17/04

Shirley Maloney, Senior Vice President

Printed Name and Title _____

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Registrant Name al Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the client engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

HR 1334, HR 402, HR 239, HR 3891, HR 3892, HR 4480, S 645

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Thomas J. Bisacquino

Reba A. Raffaelli

Stephen T. Gallagher

John Bryant

Leslie McDowell

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature

Shirley Maloney
Shirley Maloney, Senior Vice President

Date

8/17/0

Printed Name and Title

✓

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Registrant Name Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each c information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

HR 6, S 14

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Thomas J. Bisacquino

Reba A. Raffaelli

Stephen T. Gallagher

John Bryant

Leslie McDowell

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature

Shirley Maloney

Date

8/17/01

Shirley Maloney, Senior Vice President

Printed Name and Title _____

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Registrant Name Association of Industrial and Office Pr Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each c information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

HR 2088, S 1072

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

US House of Representatives
US Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name

Covered Official Position (if applicable)

Thomas J. Bisacquino

Reba A. Raffaelli

Stephen T. Gallagher

John Bryant

Leslie McDowell

19. Interest of each foreign entity in the specific issues listed on line 16 above ☐ Check if None

Signature

Shirley Maloney

Date

8/17/10

Shirley Maloney, Senior Vice President

Registrant Name Association of Industrial and Office Pr Client Name _____

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address _____

21. Client new principal place of business (if different from line 20) _____

City _____

State/Zip (or Country) _____

22. New general description of client's business or activities _____

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client _____

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain _____

CIV _____

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s) _____

Name	Address	Principal Place of B (city and state or c)

26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client _____

FOREIGN ENTITIES

27. Add the following foreign entities _____

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities

28. Name of each previously reported foreign entity that **no longer** owns, **or** controls, **or** is affiliated with the registrant affiliated organization _____

Signature _____

Shirley Malonev, Senior Vice President

Date _____

8/17/04

Printed Name and Title _____

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