

99 AUG -5 PM 3:47

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Pearson & Pipkin, Inc.			
2. Address: <input type="checkbox"/> Check if different than previously reported 104 North Carolina Avenue, SE			
3. Principal Place of Business (if different from line 2) City: Washington, DC State/Zip (or Country) 20003			
4. Contact Name	Telephone	E-mail (optional)	5. Senate ID #
Ronald W. Pearson	(202) 547-7177		30996-24
7. Client Name <input type="checkbox"/> Self			6. House ID #
60 Plus Association			31702000

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>20,000</u> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>
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Signature: Ronald W. Pearson

Printed Name and Title: Ronald W. Pearson, President

Registrant Name Pearson & Pipkin, Inc. Client Name 60 Plus Association

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RET (one per page)

16. Specific lobbying issues

Social Security Strengthening and Protection Notice H.R. 160
Social Security Surplus Protection Act of 1999 H.R. 420
Older Americans Amendments of 1999 H.R. 782
21st Century Retirement Act H.R. 1793
Social Security and Medicare Safe Deposit Box Act of 1999 H.R. 1259

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Current Official Position (if applicable)	No.
Ronald W. Pearson		1
		2
		3
		4
		5
		6
		7
		8
		9
		10

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Ronald W. Pearson

Date Aug 4, 1999

Printed Name and Title Ronald W. Pearson, President

Page 2 of 5

Registrant Name Pearson & Pipkin, Inc. Client Name 60 Plus Association

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

- H.R. 420 Social Security Surplus Protection Act of 1999
- H.R. 1793 21st Century Retirement Act
- H.R. 1259 Social Security and Medicare Safe Deposit Box Act of 1999
- H.R. 2350 American Values Tax Savings Plan Act of 1999
- H.R. 8 Death Tax Elimination Act
- S. 38 Estate and Gift Tax Rate Reduction Act of 1999
- H.R. 86 Family Heritage Preservation Act
- S.56 Family Heritage Preservation Act
- H. 1128 Estate Tax Elimination Act of 1999

17. House(s) of Congress and Federal agencies contacted Check if None

U. S. House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	Yes
Ronald W. Pearson		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Ronald W. Pearson* Date August 4, 1999

Printed Name and Title Ronald W. Pearson, President

Registrant Name Pearson & Pipkin, Inc. Client Name 60 Plus Association

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code HCR (one per page)

16. Specific lobbying issues

H.R. 540 The Nursing Home Resident Protection Amendments of 1999

17. House(s) of Congress and Federal agencies contacted Check if None

U. S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Ronald W. Pearson</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Ronald W. Pearson* Date August 4, 1999

Printed Name and Title Ronald W. Pearson, President

Registrant Name Pearson & Pipkin, Inc. Client Name 60 Plus Association

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code 3002 (one per page)

16. Specific lobbying issues

- H.R. 886 Medicare Prescription Drug Coverage Act of 1999
- H.R. 664 Prescription Drug Fairness for Seniors Act of 1999
- S. 731 Prescription Drug Fairness for Seniors Act of 1999
- H.R. 1259 Social Security and Medicare Safe Deposit Box Act of 1999

17. House(s) of Congress and Federal agencies contacted

Check if None

- U. S. House of Representatives
- U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Ronald W. Pearson		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Ronald W. Pearson Date August 4, 1999

Printed Name and Title Ronald W. Pearson, President