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SECRETARY OF THE SENATE

04 AUG -4 PM 2:10

LOBBYING REPORT

Lobbying Disclosure Act (Section 5) – All Filers Are Required To Complete This Page

1. Registrant Name Richard L. Collins			
2. Address <input type="checkbox"/> Check if different than previously reported 2111 Wilson Boulevard, Suite 700 Arlington, Virginia 22201			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name Alexis Wears	Telephone 703-351-5057	E-mail (optional) alex@collinsandcompany.com	5. Senate ID# 9922-xxx
7. Client Name <input type="checkbox"/> Self AeroVironment, Inc.			6. House ID# 32772047

TYPE OF REPORT 8. Year 2004 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying Act

INCOME OR EXPENSES – Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>\$20,000</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of method.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definition</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(c) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code</p>

Signature

Alex Wears

Printed Name and Title T.L. Alexis Wears, Director of Operations

LD-2 (REV. 6/98)

Registrant Name Richard L. Collins Client Name AeroVironment, Inc.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which t engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each coc** information as requested. Attach additional pages(s) as needed.

15. General issue area code DEF (one per page)

16. Specific lobbying issues

DoD Appropriations Bill
DoD Authorization Bill

17. Houses of Congress and Federal agencies contacted Check if None

Senate, House, DoD

18. Name and title of each individual who acted as a lobbyist is this issue area

Name	Covered Official Position (if applicable)
Richard L. Collins	
James D. Bond	
Thomas A. Hooper	
Shay D. Stautz	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Alex Wears* Date July 28, 2004

Printed Name and Title T.L. Alexis Wears, Director of Operations

