Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

RECEIVED
SECRETARY OF THE SENATE
PUBLIC RECORDS

04 MAR -3 PM 12: 20

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name
Ryan, Phillips, Utrecht, & MacKinnon

2. Address ☐ Check if different than previously reported
1133 Connecticut Avenue, NW, Suite 300

3. Principal Place of Business (if different from line 2)
City: Washington State/Zip (or Country) DC 20036

4. Contact Name: Rodney Hoppe
Telephone: 202-293-1177
E-mail (optional):

5. Senate ID

7. Client Name ☐ Self
Phillip Morris Management Corporation/ d/b/a Altria

6. House ID
3068(

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) **OR** Year End (July 1-De

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ Termination Date _____ 11. No Lobby

INCOME OR EXPENSES – Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than $10,000 ☐

$10,000 or more ☒ $ 100,000
Income (nearest $20,000)

Provide a good faith estimate, rounded to the nearest $20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this r were:

Less than $10,000 ☐

$10,000 or more ☐ $
Expenses (nea

14. REPORTING METHOD. Check box to indic accounting method. See instructions for description

θ **Method A.** Reporting amounts using LDA defi

θ **Method B.** Reporting amounts under section 6 Internal Revenue Code

θ **Method C.** Reporting amounts under section 1 Internal Revenue Code

Signature 2/17/04

Signature _____

Printed Name and Title Rodney Hoppe, Partner

LD-2 (REV. 6/98)

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Altria

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each co** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

HR 2799, – FY04 Commerce, Justice, State & Judiciary Appropriations, provisions or issues related to
H.R. 2673, S. 1427– FY2004. Agriculture Department Appropriations, provisions or issues related to t
H.R. 2800, S. 1426. FY 2004. Foreign Operations Appropriations, provisions or issues related to tobac

H.R. 2506, – FY2002 Foreign Operations Appropriations, provisions or issues related to tobacco.

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

U.S. House
U.S. Senate
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Date

Signature _____ Date _____

Printed Name and Title Rodney Hoppe- Partner

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Altria

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each co** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (One per page)

16. Specific lobbying issues

H.R. 2506, – FY2002 Foreign Operations Appropriations, provisions or issues related to tobacco.

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

U.S. House
U.S. Senate
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Date

Printed Name and Title Rodney Hoppe- Partner

Form LD-2 (Rev. 6/98) Page

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Altria

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each co** information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (One per page)

16. Specific lobbying issues
Issues related to tobacco excise taxes, including funding for new programs.

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

U.S. House
U.S. Senate
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Rodney Hoppe- Partner

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Altria

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each co** information as requested. Attach additional page(s) as needed.

15. General issue area code TOB (One per page)

16. Specific lobbying issues
H.R. 245, Tobacco Market Transition Act, all provisions.
H.R. 140, Tobacco livelihood and economic assistance for our farmers act, all provisions

17. House(s) of Congress and Federal Agencies contacted ☐ Check if None

U.S. House
U.S. Senate
Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Rodney Hoppe- Partner

Printed Name and Title Rodney Hoppe- Partner

Registrant Name Ryan, Phillips, Utrecht & MacKinnon Client Name Altria

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each co** information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (One per page)

16. Specific lobbying issues

None

17. House(s) of Congress and Federal Agencies contacted ☒ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature _____ Date _____

Printed Name and Title Rodney Hoppe-Partner